EXHIBIT NO. _____

23

City of Alexandria, Virginia

MEMORANDUM

DATE:

OCTOBER 29, 2010

TO:

THE HONORABLE MAYOR AND MEMBERS OF CITY COUNCIL

FROM:

JAMES K. HARTMANN, CITY MANAGER

SUBJECT:

MONTHLY FINANCIAL REPORT FOR THE PERIOD ENDING SEPTEMBER

30, 2010

ISSUE: Receipt of the City's Monthly Financial Report for the period ending September 30, 2010.

RECOMMENDATION: That City Council receive the following Monthly Financial Report for the period ending September 30, 2010.

<u>DISCUSSION</u>: This report includes highlights of the City's financial condition and provides fiscal year (FY) 2011 financial information on revenues and expenditures of the General Fund for the period ending September 30, 2010. Detailed economic, revenue, and expenditure charts are also available from the City of Alexandria website at alexandriava.gov/financialreports.

ECONOMIC HIGHLIGHTS:

- The economy continues to growth at a subdued pace. Many of the economic indicators including unemployment rates and inflation have changed little since September 2009.
- Alexandria's economy is relatively strong compared to the national economy. Meals tax and transient lodging receipts are positive compared to last year, while sales tax collections lag. Unemployment, though high by Alexandria's historical standards, is much better than the nationwide or statewide employment numbers.
- Residential real estate market assessments are expected to be flat or increase slightly this year, with the average sales price up 2.7 percent compared to last year. However, sales volume over the last three months has decreased by 18 percent compared to a similar period in 2009.
- The City's CY 11 commercial real estate assessments are expected to be higher than originally expected in the FY 2011 Approved Budget with an increase of about 2.8 percent. Preliminary estimates show assessment growth in multi-family sector may be over 5 percent.

REVENUE HIGHLIGHTS:

Year-to-Date Revenues: As of September 30, 2010, actual General Fund revenues totaled \$52.6 million, which is 1.0 percent less than FY 2010 revenues for the same period last year. Government accounting principles require that most taxes and intergovernmental revenues received in July and August are counted as revenue for the fiscal year ended June 30, 2010. See the online reference for more information.

• Licenses and Permits: The category decrease is due to the transfer of approximately \$3.8 million in new construction fees from the General Fund to a special revenue account beginning July 1, 2010, where they will be used to cover the cost of Code Enforcement's New Construction Division which is now self-financed from these permit fees.

EXPENDITURE HIGHLIGHTS:

Year-to-Date Expenditures: As of September 30, 2010, actual General Fund expenditures totaled \$114.3 million, an increase of \$5.4 million, or 5.0 percent, above expenditures for the same period last year. Personnel expenditures remain on par with last year. These personnel expenditures are slightly higher than the budget primarily because turnover savings are deducted from the budget on the first day of the fiscal year, while the savings are realized during the year. Also, funds to pay for the implementation of pay adjustments due to the Watson Wyatt Study, which were effective July 1, 2010, are yet to be appropriated in a supplemental appropriation ordinance, now scheduled for December. Non-personnel spending increased 8.9 percent. For most departments, differences in spending patterns for non- personnel this early in the year reflect the timing of bill payments and not necessarily changes in spending patterns. We are closely monitoring and controlling these expenditures to be at or below budget.

- **Debt Service**: The increase reflects budgeted debt service for bonds issued in June 2009.
- **Schools**: The City will provide approximately 76 percent of the estimated funds required to operate the City public school system in FY 2011.

FISCAL YEAR 2010 CLOSEOUT:

Discussion at previous council meetings showed that the unreserved fund balance at the end of FY 2010 will be \$3.0 million higher than the April projection. City staff discussed these fund balance and possible uses in a docket item on October 26th. City staff will include proposed commitments and assignments of these fund balances in the context of the Comprehensive Annual Financial Report, which will be docketed for Council consideration at the November 23 legislative meeting.

ATTACHMENTS:

Attachment 1-The Economy Attachment 2-Revenues Attachment 3-Expenditures

STAFF:

Bruce Johnson, Chief Financial Officer Laura Triggs, Director of Finance Ray Welch, Comptroller Melinda Barton, Public Information Specialist Eric Eisinger, Budget Analyst

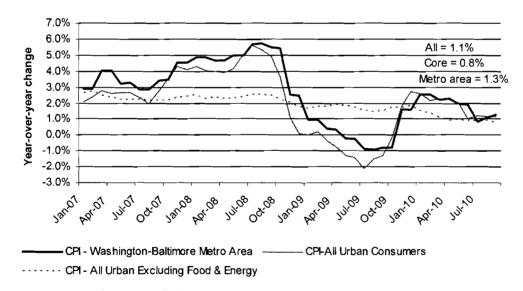
National, State, and Regional Economy

Attachment 1

On October 20, the Federal Reserve issued the *Beige Book* which anecdotally surveys business conditions in the 12 Federal Reserve Districts around the country. According to the *Beige Book*, reports suggested that, "on balance, national economic activity continued to rise, albeit at a modest pace, during the reporting period from September to early October." It's interesting to compare the language used in this October's *Beige Book* to the language included in last October's *Beige Book* that, "reports from the 12 Federal Reserve Districts indicated either stabilization or modest improvements in many sectors since the last report, albeit from depressed levels." The language is remarkably similar and indicates continuing modest growth.

The core year-over-year change in the consumer price index which excludes food and energy prices has dropped below 1%. The Federal Reserve is concerned that inflation has dropped below its target rate of 2%, so interest rates are not likely to rise any time soon. There are beginning to be signs of inflation in the commodities market, however, due to the dollar's weakness against other currencies.

Annual Change in Consumer Price Index

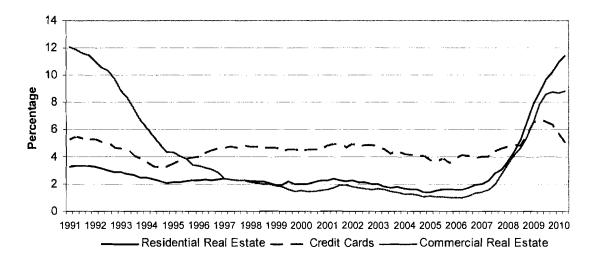


Source: Bureau of Labor Statistics

One manifestation of the economy's health is the level of delinquencies among key types of loans from commercial banks. As the graph below shows, through the 2nd quarter of 2010, the most recent period available, residential delinquencies have continued to rise. Commercial real estate delinquencies have plateaued at a high level last seen in the mid-1990's, and credit card delinquencies, while still elevated, are shifting down toward their

normal range.

National Delinquency Rates 1991-2010q2 Source: Federal Reserve Bank



Alexandria's Economy

At last year's budget retreat, City Staff presented several possible scenarios for an economic recovery. So far, the recovery most closely resembles the sluggish U-shaped recovery described at the retreat. The table below shows how closely some of this year's key economic indicators resemble last year's indicators at this time.

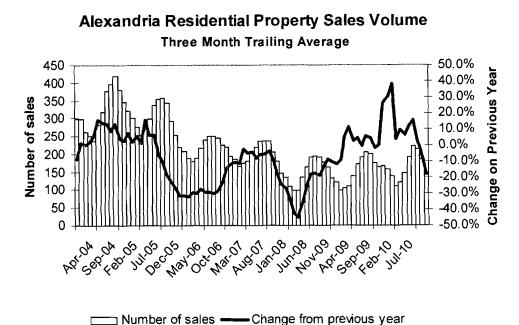
	2009	2010
Unemployment - Alexandria	5.0%	5.0%
Unemployment - Virginia	6.8%	6.8%
Unemployment - US	9.8%	9.6%
Office Vacancy - Alexandria	11.0%	10.9%
YOY Changes Consumer Price Index-DC Area		+1.3%
 Sales Tax		-5.4%
Meals Tax		+4.7%
Transient Lodging (6.5% Tax)		+10.2%

Some of the City's economically sensitive economic indicators have improved significantly, however, in part due to strengthening in the travel and hospitality sector. Sales tax shows continuing weakness, though it should be noted that the most recent month's sales tax collections for August (not the three month trailing average shown in the chart) increased 0.1% compared to August, 2009.

Real Estate

In the wake of the expiration of the home buyer's tax credit in June, the data continue to show a mixed picture in the housing market. The story since the end of June is significantly decreasing sales and modestly higher home sales prices. The average sales price of a home in Alexandria during the period from July through September was 2.7% higher than one year earlier. While some of the national indexes of real estate values are exhibiting renewed declines, no such trend is visible in Alexandria, although increases, if any, are likely to be modest.

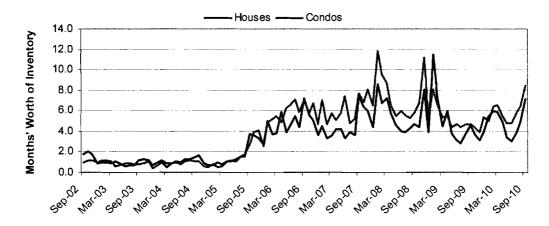
However, a three month moving average of sales volumes is down by 18% compared to 2009. The number of home sales in September was the fewest for any September in at least a decade.



Source: Department of Real Estate Assessments

The months' worth of inventory (inventory divided by sales) has also risen steadily since the expiration of the tax credit. It is generally considered a buyers' market when months' worth of inventory exceeds six months. That's currently the case for both condos and single family homes.

Months' Worth of Inventory 2002 - present



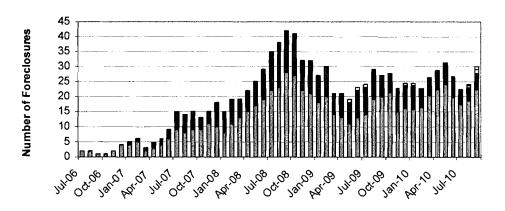
Source: Metropolitan Regional Information Systems (MRIS)

The commercial real estate market is showing some signs of life, particularly in the multi-family sector. The City issued its preliminary estimate of CY 11 real estate assessments at the October 18 Council work session, anticipating an increase of approximately 2.7% in total commercial property assessments, including a rise of over 5% in multi-family properties.

The Urban Land Institute recently issued the 2011 edition of its annual publication, *Emerging Trends in Real Estate*, which described the Washington, DC area market. "Never far from the top, the nation's capital will hold onto its number-one *Emerging Trends* ranking as long as the economy labors. The federal government never downsizes, while lobbyists and consultants swarm legislators and agencies hoping to influence or stop regulatory changes...In the survey, the District and environs also rank as the top development and homebuilding market, the top retail buy location, the third-best buy for office and hotels, and fourth best buy for apartments."

On the other hand, a three month average of foreclosures rose to its highest level since May. The 43 foreclosures in September was the highest single monthly level since September, 2008.

New Foreclosures in Alexandria 3 month trailing average



☐ Condos ☐ Single Family Dw ellings ☐ Commercial ☐ Land

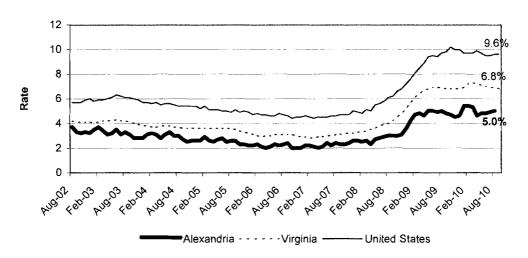
Attachment 1-The Economy

SELECTED ECONOMIC INDICATORS

Consumer Price Index (CPI-U) for the Washington-Baltimore, DC-MD-VA-WV Area (as of September 2010) For the United States (as of September 2010) Core CPI-U (excludes food and energy) (As of September, 2010) (Source: U.S. Department of Labor, Bureau of Labor Statistics)	Change on Previous Year 1.3% 1.1% 0.8%			
Unemployment Rates Alexandria (as of August 2010) Virginia (as of September 2010) United States (as of September 2010) (Source: U.S. Department of Labor, Bureau of Labor Statistics)	Current Month 5.0% 6.8% 9.6%	Prior Month 4.9% 6.9% 9.6%	Prior Year 5.0% 6.8% 9.8%	
Office Vacancy Rates Alexandria Northern Virginia Washington, DC Metro area (As of 3rd quarter, 2010) (Source: CoStar)	Current Quarter 10.9% 12.7% 11.4%	Prior Quarter 11.3% 12.5% 11.9%	Prior Year 11.0% 12.7% 12.4%	
New Business Licenses 3 month trailing average (As of September 2010) (Source: Finance Department)	Current Year 72		Prior Year 64	Change on Previous Year 12.5%
New Commercial Construction (Fiscal YTD as of September, 2010) Number of new building permits Value of new building permits (\$ millions) (Source: Office of Code Enforcement)	0 0		2 \$10.6	-100.0% -100.0%
Residential Real Estate Indicators (Calendar YTD ending September, 2010) Residential Dwelling Units Sold Average Residential Sales Price (Source: Department of Real Estate Assessments)	1,446 \$ 454,650		1,430 \$ 442,351	1.1% 2.8%
Foreclosures 3 month trailing average (As of September, 2010) Source: Dept of Real Estate Assessments	29)	27	7.4%

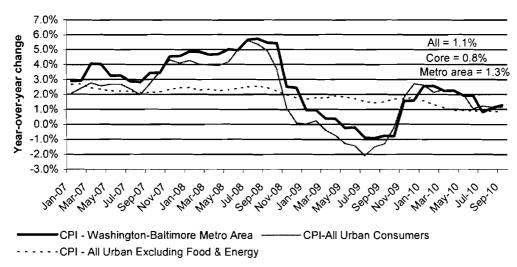
Attachment 1 - The Economy

Unemployment Rate - U.S., Virginia, and Alexandria



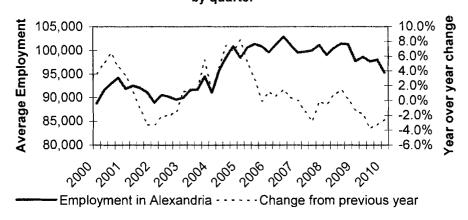
Source: U.S. Department of Labor, Bureau of Labor Statistics U.S., Virginia through September, 2010; Alexandria through August, 2010

Annual Change in Consumer Price Index



Source: U.S. Department of Labor, Bureau of Labor Statistics Through September 2010

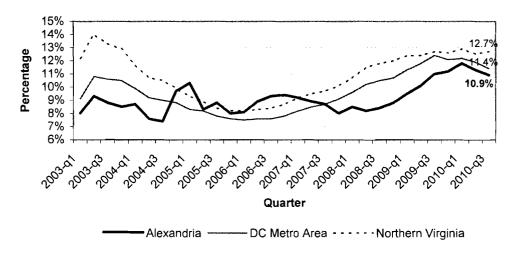
Employment in Alexandria by quarter



Source: Virginia Employment Commission

Through 1st quarter 2010

Office Vacancy Rates

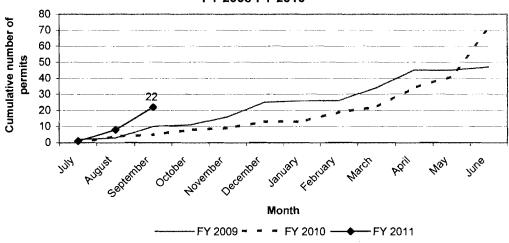


Source: CoStar*

Through 3rd quarter, 2010

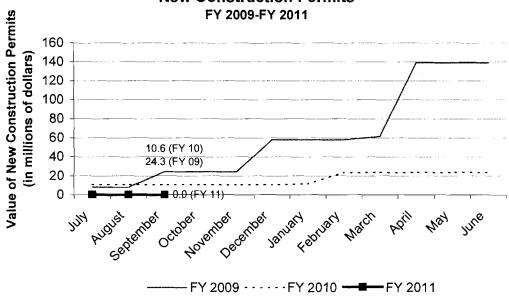
*This is a new graph. Unlike the Grubb & Ellis data which includes all business property available for lease (even if it is currently occupied but available because the current occupant has not vacated the property), CoStar data only includes currently vacant property. Also, unlike Grubb and Ellis, it includes small office buildings of less than 20,000 square feet, owner occupied buildings, and medical buildings. The addition of these categories of office space more than doubles the measured capacity of the office market in Alexandria. As one can see in comparing the two graphs, these changes level out the ups and downs. We believe the Co Star data is a better representation of the office market than the Grubb & Ellis series. CoStar data is what the AEDP now uses to portray office market conditions in Alexandria.

Cumulative Number of New 1 & 2 Family Residential Building Permits FY 2008-FY 2010



Source: Code Administration Through September, 2010

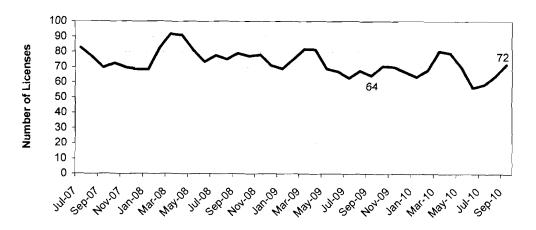
Cumulative Value of Commercial Property New Construction Permits



Source: Code Administration Through September, 2010

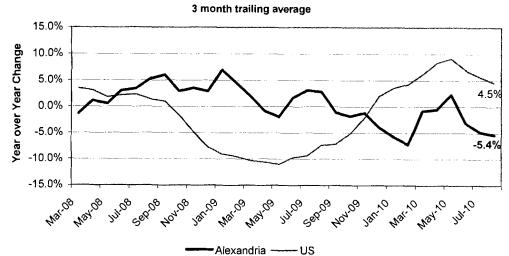
Number of New Business License Applications

Three Month Trailing Average



Source: Finance Department Through September, 2010

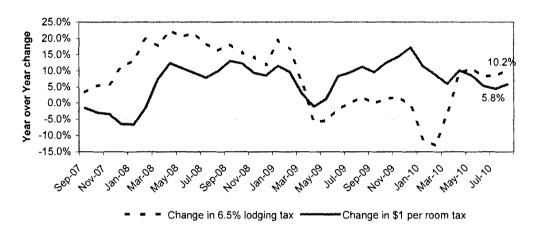
Annual Change in U.S. Retail Sales & Alexandria Sales Tax Collections



Source: Finance Department, U.S. Census Bureau

Through August 2010

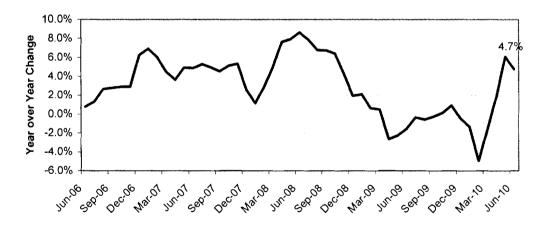
Annual Change in Transient Lodging Tax Receipts 3 month trailing average



Source: Finance Department

Through August 2010

Annual Change in Meals Tax Revenue Per 1 % of Tax 3 month trailing average

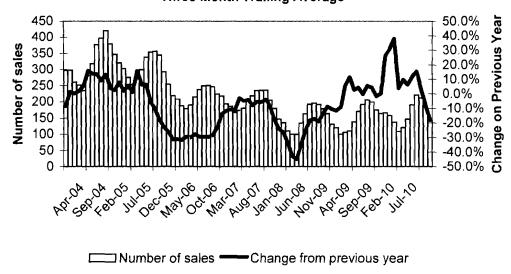


Source: Finance Department

Through June 2010*

*Meals tax collections typically lag because there are restaurants that miss the filing and paying deadlines each month.

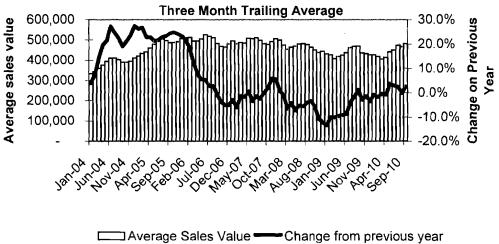
Alexandria Residential Property Sales Volume **Three Month Trailing Average**



Source: Department of Real Estate Assessments

Through September 2010

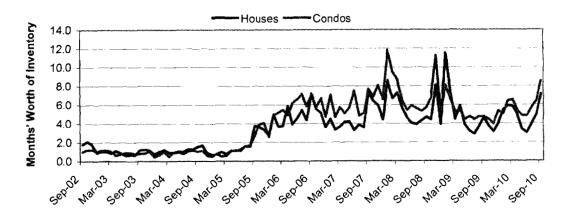
Alexandria Residential Property Average Sales Value



Source: Department of Real Estate Assessments

Through September 2010

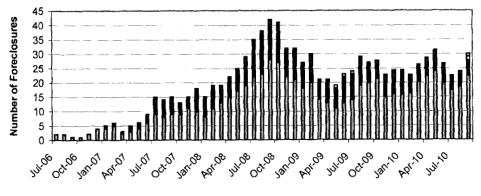
Months' Worth of Inventory 2002 - present



Source: Metropolitan Regional Information Systems

Through September 2010

New Foreclosures in Alexandria 3 month trailing average



☐ Condos ■ Single Family Dwellings ☐ Commercial ☐ Land

Source: Department of Real Estate Assessments

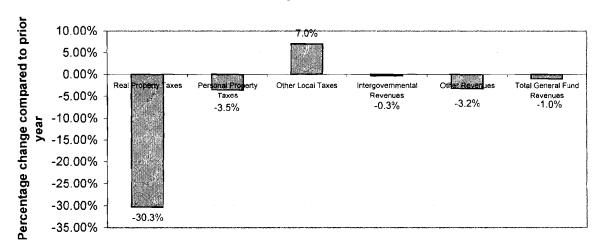
Through September 2010

CITY OF ALEXANDRIA, VIRGINIA COMPARATIVE STATEMENT OF REVENUES GENERAL FUND

FOR THE PERIODS ENDING SEPTEMBER 30, 2010 AND SEPTEMBER 30, 2009

	A	В	C	D=C/B	E	F=(C-E)/E
	FY2010	FY2011	FY2011		FY2010	
erremant de la desperanción de la company	PRE-AUDIT	REVISED	REVENUES	%	REVENUES	%
yan ada saka alka alka alka ada alka ada aka aka araba araba a	ACTUALS	BUDGET	THRU 09/30/10	OF BUDGET	THRU 09/30/09	CHANGE
General Property Taxes	egil serve erre erre etre	i jega pilijanja			Maria de Caracteria de Car	MARKALANCO
Real Property Taxes\$	302,666,192	\$ 296,237,904	\$ 1,151,708	0.4%	\$ 1,652,217	-30%
Personal Property Taxes	32,923,178	32,300,000	16,593,977	51.4%	17,203,808	-4%
Penalties and Interest	1,631,548	1,870,000	165,632	8.9%	193,432	-14%
Total General Property Taxes	337,220,918	\$ 330,407,904	\$ 17,911,317	5.4%	\$ 19,049,457	-6.0%
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Other Local Taxes		a. de Rosallo de de				
Local Sales and Use Taxes\$	22,744,483	\$ 23,500,000	\$ 1,897,322	8.1%	\$ 1,926,725	-2%
Consumer Utility Taxes	10,462,233	10,500,000	1,817,066	17.3%	1,736,129	5%
Communication Sales and Use Taxes	11,315,541	11,600,000	960,069	8.3%	830,071	16%
Business License Taxes	30,295,624	30,200,000	882,078	2.9%	358,792	146%
Transient Lodging Taxes	10,824,410	11,100,000	1,880,929	16.9%	1,676,988	12%
Restaurant Meals Tax	14,908,999	15,400,000	2,571,427	16.7%	2,406,700	7%
Tobacco Taxes	2,910,382	2,900,000	501,417	17.3%	518,827	-3%
Motor Vehicle License Tax	3,172,254	3,200,000	1,264,278	39.5%	1,402,550	-10%
Real Estate Recordation	3,313,547	3,800,000	519,678	13.7%	677,370	-23%
Admissions Tax	1,125,172	1,200,000	227,183	18.9%	216,250	5%
Other Local Taxes	3,298,706	3,030,000	171,753	5.7%	114,598	50%
Total Other Local Taxes	114,371,351	\$ 116,430,000	\$ 12,693,200	10.9%	\$ 11,865,000	7.0%
Intergovernmental Revenues			the decide of	tion of the state of		
Revenue from the Fed. Government\$	8,804,712	\$ 8,335,988	\$ 562,472	6.7%	\$ 361,442	56%
Personal Property Tax Relief from		, ,				
the Commonwealth	23,578,531	23,578,531	11,789,265	50.0%	11,789,265	0%
Revenue from the Commonwealth	20,082,668	19,769,080	4,555,674	23.0%	4,807,307	-5%
Total Intergovernmental Revenues S	52,465,911	\$ 51,683,599	\$ 16,907,411	32,7%	\$ 16,958,014	-0.3%
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Other Governmental Revenues And	and the same	de dispersión de	Diament of the sale			
Transfers in	2041270	4 (4 (000	0 102221	00.004	4 075.537	Marka and day in
Fines and Forfeitures\$	3,941,372	\$ 4,646,020	\$ 1,032,211	22.2%	\$ 975,537	6%
Licenses and Permits.	4,811,588	1,802,010	599,429	33.3%	1,228,126	-51%
Charges for City Services	13,803,578	14,902,302	2,302,372	15,4%	1,954,840	18% 0%
, i	3,033,638	4,010,000	956,004	23.8%	957,048	
Other Revenue	787,960	783,700	178,737	22.8%	123,104	45%
Transfer from Other Funds	1,301,560	1,446,713	\$ 5.068.753	0.0%	# 5.530.755	0%
Total Other Governmental Revenues	27,679, 6 96	\$ 27,590,745	\$ 5,068,753	18,4%	\$ 5,238,655	-3.2%
TOTAL REVENUE	531,737,876	\$ 526,112,248	\$ 52,580,681	10.0%	\$ 53,111,126	-1.0%
Appropriated Fund Balance						
General Fund	_	5,499,291	-	_	-	0%
Reappropriation of FY 2010	-	2,777,471	-	-	-	076
Encumbrances And Other						
Supplemental Appropriations	_	2,007,557	_	_	_	0%
morning.	531,737,876	\$ 533,619,096	\$ 52,580,681	9.9%	\$ 53,111,126	-1.0%
and the letter of the the letter of the lett	331,737,670	3 333,013,030	# 22,000,001	7.7/8	<u> </u>	3,070

Change in Year-to-Date Revenues through September FY 2011 Compared to FY 2010

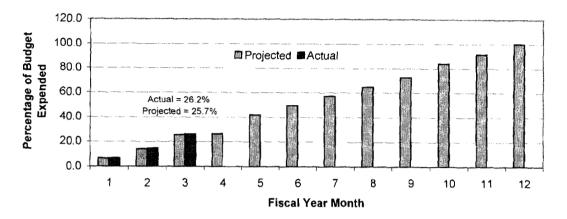


COMPARATIVE STATEMENT OF EXPENDITURES & TRANSFERS BY FUNCTION GENERAL FUND

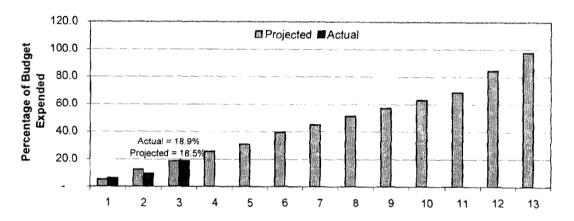
FOR THE PERIODS ENDING SEPTEMBER 30, 2010 AND SEPTEMBER 30, 2009

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	FINCTION	PRE-AUDIT	REVISED	0.0	ENDITURES		EXPENDITURES	9/6
Self Acetropes								-1.1%
Information Technology Services S	Judicial Administration	\$ 37,436,864	\$ 38,723,575	\$	10,168,029	26.3%	\$ 9,869,320	3.0%
Information Technology Services \$ 6,413,983 \$ 7,148,224 \$ 1,00,586 \$ 2.21 \$ 1,504,488 \$ 9.57 \$ 1,504,488 \$ 9.57 \$ 1,504,488 \$ 9.57 \$ 1,504,588 \$ 9.57 \$ 1,504,588 \$ 9.57 \$ 1,504,588 \$ 9.57 \$ 1,504,588 \$ 9.57 \$ 1,504,588 \$ 9.57 \$ 1,504,588 \$ 9.57 \$ 1,504,588 \$ 9.57 \$ 1,504,588 \$ 9.57 \$ 1,504,588 \$ 9.57 \$ 1,504,588 \$ 9.57 \$ 1,504,588 \$ 9.57 \$ 1,504,588 \$ 9.57 \$ 1,504,588 \$ 1,504,588 \$ 9.57 \$ 1,504,588 \$ 1,504,58	Staff Agencies	and the second second						Agentical Space
France	Information Technology Services	\$ 6,413,983	\$ 7,148,254	\$	1,800,568	25.2%		19.5%
Real Earlat Assessment. 1.467,195 1.466,223 377,045 21.216 366,542 2-20 1.414	Management & Budget	1,102,234	1,185,929		273,157	23.0%	289,616	-5.7%
Human Resources 3,447,100 2,715,276 679,472 25,0% 757,248 1,018	Finance	8,589,975	10,052,825		2,035,470	20.2%	1,983,509	2.6%
Planning & Zoning. 5,431.996 5,430.708 1,333.917 24.3% 1,403.025 49.8 Economic Devolopment Activities 3,239.109 3,833.611 387.872 22.2% 819.667 813 52.20 52.2	Real Estate Assessment	1,467,395	1,680,223		357,045	21.2%	366,542	-2.6%
Economic Development Activities	Human Resources	2,847,170	2,715,276		679,472	25.0%	757,248	-10.3%
City Attorney		5,453,956	5,450,708		1,333,937	24.5%	1,403,025	-4.9%
Registrar	Economic Development Activities	3,239,109	3,833,611		887,872	23.2%	819,667	8.3%
Central Services		2,294,946	2,998,772		549,058	18.3%	542,650	1.2%
Operating Agencies	_						266,252	10.9%
Comparing Agencies				o de la companya del companya de la companya del companya de la co				32.2%
Transportation & Environmental Services \$2,308,499 \$2,2739-543 \$1,433,999 26.8% \$7,340,046 1.3	Total Staff Agencies	\$ 43,792,779	\$ 47,969,457	<u> </u>	10,933,151	22,8%	\$ 9,993,310	9,4%
Fire and Code Administration. 93,388 983 15,977,978 10,959,222 26,44 10,610,544 4.19 Police and Emergency Communications. 15,180,201 52,622,677 14,033,180 26,7% 14,34,1202 2.19 Police and Emergency Communications. 15,180,309 8,245,933 19,15,582 23,2% 20,49,427 6.5% Mental Health/Mental Retardation/ Substance Abuse. 521,429 569,972 235,705 46,2% 161,697 45,8% 146,180 140,1	Operating Agencies							
Police and Emergency Communications	Transportation & Environmental Services	\$ 26,308,499	\$ 27,729,543	\$	7,433,999	26.8%	\$ 7,340,046	1.3%
Transit Subsidies	Fire and Code Administration	39,338,983	35,977,978		10,595,222	29.4%	10,610,554	-0.1%
Mental Health/Mental Retardation/ Substance Abuse	Police and Emergency Communications	51,980,201	52,622,677		14,033,180	26.7%	14,341,202	-2.1%
Substance Abuse	Transit Subsidies	5,168,369	8,245,933		1,915,582	23.2%	2,049,427	-6.5%
Health	Mental Health/Mental Retardation/							
Human Services	Substance Abuse	521,429	509,972		235,705	46.2%	161,697	45.8%
Historic Resources	Health	7,598,198	8,108,471		1,925,007	23.7%	935,385	105.8%
Recreation	Human Services	11,254,019	12,538,147		3,862,612	30.8%	3,459,609	11.6%
Education Schools	Historic Resources	2,597,967	2,501,575		682,064	27.3%	667,025	2.3%
Education Schools. \$ 165,555,960 \$ 167,886,567 \$ 24,341,001 \$ 14,5% \$ 26,409,639 \$ 7.88	Recreation	18,150,627	19,091,680		5,227,721	27.4%	5,253,386	-0.5%
Schools	Total Operating Agencies	\$ 162,918,292	\$ 167,325,976	<u>\$</u>	45,911,092	27.4%	\$ 44,818,331	2.4%
Capital Debt Service and Miscellaneous	Education							
Total Education S 165,568,264 S 167,898,796 S 24,344,058 14.5% S 26,412,715 7.89	Schools	\$ 165,555,960	\$ 167,886,567	\$	24,341,001	14.5%	\$ 26,409,639	-7.8%
Capital, Debt Service and Miscellaneous Debt Service	Other Educational Activities	12,304	12,229		3,057	25.0%	3,076	-0.6%
Debt Service	Total Education	\$ 165,568,264	\$ 167,898,796		24,344,058	14,5%	\$ 26,412,715	-7.8%
Non-Departmental	Capital, Debt Service and Miscellaneous							
Cash Capital	Debt Service	\$ 34,844,533	\$ 37,660,704	\$	7,018,070	18.6%	\$ 3,231,945	117.1%
Contingent Reserves	Non-Departmental	9,042,601	10,363,460		4,601,476	44.4%	4,456,367	3.3%
Total Capital, Debt Service and Miscellaneous \$ 48,182,134 \$ 54,094,961 \$ 17,164,546 \$ 31.7% \$ 12,088,350 42.09 TOTAL EXPENDITURES \$ 465,016,300 \$ 483,703,829 \$ 110,373,911 22.8% \$ 105,036,215 5319 Cash Match (Mental Health/Mental Retardation/ Substance Abuse, Human Services and Library and Transfers to the Special Revenue Fund). 41,469,222 34,257,741 Transfer to Housing. 1,471,393 1,601,388 377,220 23.6% 335,367 12.59 Transfer to Library. 6,074,971 6,248,349 1,562,087 25.0% 1,518,743 2.99 Transfer to DASH 7,907,789 7,807,789 1,951,947 25.0% 1,924,750 1,44 TOTAL EXPENDITURES & TRANSFERS \$ 521,939,675 \$ 533,619,096 \$ 114,265,165 21.4% \$ 108,835,075 5.09 Total Expenditures by Category Salaries and Benefits \$ 180,224,174 \$ 180,732,360 \$ 47,441,145 26.2% \$ 47,464,736 0.09 Non Personnel (includes all school funds) 341,715,501 352,886,736 66,824,020 18.9% 61,370,339 8.99 Total Expenditures \$ 521,939,675 \$ 533,619,096 \$ 114,265,165 21.4% \$ 108,835,075 5.09	Cash Capital	4,295,000	5,545,000		5,545,000	100.0%	4,400,038	26.0%
Cash Match (Mental Health/Mental Retardation/ Substance Abuse, Human Services and Library and Transfers to the Special Revenue Fund)	Contingent Reserves		525,797		<u> </u>	0.0%		
Cash Match (Mental Health/Mental Retardation/ Substance Abuse, Human Services and Library and Transfers to the Special Revenue Fund)	Total Capital, Debt Service and Miscellaneous	\$ 48,182,134	\$ 54,094,961	\$	17,164,546	31.7%	\$ 12,088,350	42.0%
Substance Abuse, Human Services and Library and Transfers to the Special Revenue Fund)	TOTAL EXPENDITURES	\$ 465,016,300	\$ 483,703,829	S 1	110,373,911	22.8%	\$ 105,056,215	511%
Substance Abuse, Human Services and Library and Transfers to the Special Revenue Fund)						***************************************		
and Transfers to the Special Revenue Fund)	•							
Transfer to Housing 1,471,393 1,601,388 377,220 23.6% 335,367 12.56 Transfer to Library 6,074,971 6,248,349 1,562,087 25.0% 1,518,743 2.96 Transfer to DASH 7,907,789 7,807,789 1,951,947 25.0% 1,924,750 1.4 TOTAL EXPENDITURES & TRANSFERS 5,521,939,675 5,533,619,096 3,114,265,165 21.4% 3,108,835,075 5,09 Total Expenditures by Category 1,800,224,174 5,180,732,360 3,47,441,145 26.2% 3,47,464,736 0.00 Non Personnel (includes all school funds) 3,41,715,501 352,886,736 66,824,020 18.9% 61,370,339 8.99 Total Expenditures 5,521,939,675 5,533,619,096 5,114,265,165 21.4% 5,108,835,075 5,00		41,460,222	24 257 741					
Transfer to Library 6,074,971 6,248,349 1,562,087 25.0% 1,518,743 2.9% Transfer to DASH 7,907,789 7,807,789 1,951,947 25.0% 1,924,750 1.4% TOTAL EXPENDITURES & TRANSFERS 5 521,939,675 5 533,619,096 \$ 114,265,165 21.4% \$ 108,835,075 5.09 Total Expenditures by Category Salaries and Benefits \$ 180,224,174 \$ 180,732,360 \$ 47,441,145 26.2% \$ 47,464,736 0.00 Non Personnel (includes all school funds) 341,715,501 352,886,736 66,824,020 18.9% 61,370,339 8.99 Total Expenditures \$ 5,21,939,675 \$ 533,619,096 \$ 114,265,165 21.4% \$ 108,835,075 5.00					277 220	22.60/	225 267	12.59/
Transfer to DASH 7,907,789 7,807,789 1,951,947 25.0% 1,924,750 1.44 TOTAL EXPENDITURES & TRANSFERS 5 521,939,675 5 533,619,096 \$ 114,265,165 21.4% \$ 108,835,075 5.00 Total Expenditures by Category Salaries and Benefits \$ 180,224,174 \$ 180,732,360 \$ 47,441,145 26.2% \$ 47,464,736 0.00 Non Personnel (includes all school funds) 341,715,501 352,886,736 66,824,020 18.9% 61,370,339 8.90 Total Expenditures \$ 5,21,939,675 \$ 533,619,096 \$ 114,265,165 21.4% \$ 108,835,075 5.00	5							
TOTAL EXPENDITURES & TRANSFERS \$ 521,939,675 \$ 533,619,096 \$ 114,265,165 21.4% \$ 108,835,075 5.00 Total Expenditures by Category Salaries and Benefits \$ 180,224,174 \$ 180,732,360 \$ 47,441,145 26.2% \$ 47,464,736 0.00 Non Personnel (includes all school funds) 341,715,501 352,886,736 66,824,020 18.9% 61,370,339 8.90 Total Expenditures \$ 5,21,939,675 \$ 533,619,096 \$ 114,265,165 21.4% \$ 108,835,075 5.00	<u> </u>							
Salaries and Benefits \$ 180,224,174 \$ 180,732,360 \$ 47,441,145 26.2% \$ 47,464,736 0.00 Non Personnel (includes all school funds) 341,715,501 352,886,736 66,824,020 18.9% 61,370,339 8.9% Total Expenditures \$ 521,939,675 \$ 533,619,096 \$ 114,265,165 21.4% \$ 108,835,075 5.0%		and the same of th	Market and the second s	S		and the second s	ALCONOMICS CONTRACTOR	5.0%
Salaries and Benefits \$ 180,224,174 \$ 180,732,360 \$ 47,441,145 26.2% \$ 47,464,736 0.00 Non Personnel (includes all school funds) 341,715,501 352,886,736 66,824,020 18.9% 61,370,339 8.9% Total Expenditures \$ 521,939,675 \$ 533,619,096 \$ 114,265,165 21.4% \$ 108,835,075 5.0%								
Salaries and Benefits \$ 180,224,174 \$ 180,732,360 \$ 47,441,145 26.2% \$ 47,464,736 0.00 Non Personnel (includes all school funds) 341,715,501 352,886,736 66,824,020 18.9% 61,370,339 8.9% Total Expenditures \$ 521,939,675 \$ 533,619,096 \$ 114,265,165 21.4% \$ 108,835,075 5.0%	Total Expenditures by Category							
Non Personnel (includes all school funds) 341,715,501 352,886,736 66,824,020 18.9% 61,370,339 8.9% Total Expenditures \$ 521,939,675 \$ 533,619,096 \$ 114,265,165 21.4% \$ 108,835,075 5.0%	1 to 1000 to 1	\$ 180.224 174	\$ 180,732.360	\$	47,441.145	26.2%	\$ 47,464,736	0.0%
Total Expenditures 5 521,939,675 5 533,619,096 5 114,265,165 21.4% 5 108,835,075 5.00				-				8.9%
	A CONTROL OF THE PROPERTY OF T	THE RESERVE OF THE PROPERTY OF	The Control of the Co	S	and the second day of the second seco	A A STATE OF THE PARTY OF THE P		5.0%
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Personnel
Actual vs. Expected Expenditures through September



Non-Personnei
Actual vs. Expected Expenditures through September



Monthly Financial Report

Through September 2010



City of Alexandria

Monthly Financial Report

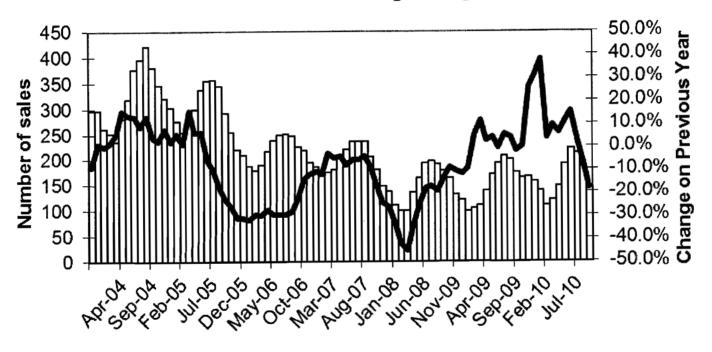
Economic Indicators

2009	2010
5.0%	5.0%
6.8%	6.8%
9.8%	9.6%
11.0%	10.9%
	+1.3%
	-5.4%
	+4.7%
	10.2%
	5.0% 6.8% 9.8%



Economic Indicators

Alexandria Residential Property Sales Volume Three Month Trailing Average



Number of sales ——Change from previous year

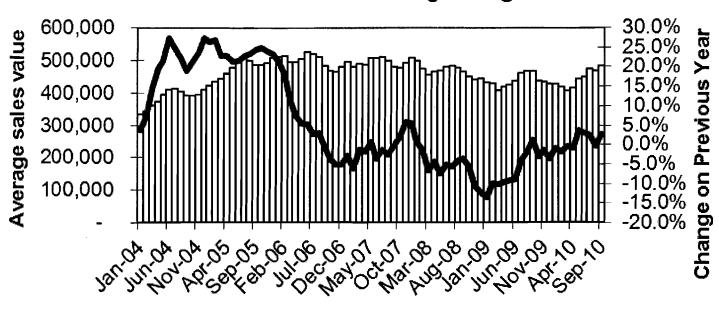


City of Alexandria

Monthly Financial Report

Economic Indicators

Alexandria Residential Property Average Sales Value Three Month Trailing Average



Average Sales Value ——Change from previous year



City of Alexandria

Monthly Financial Report

Revenue Highlights

Millions of Dollars

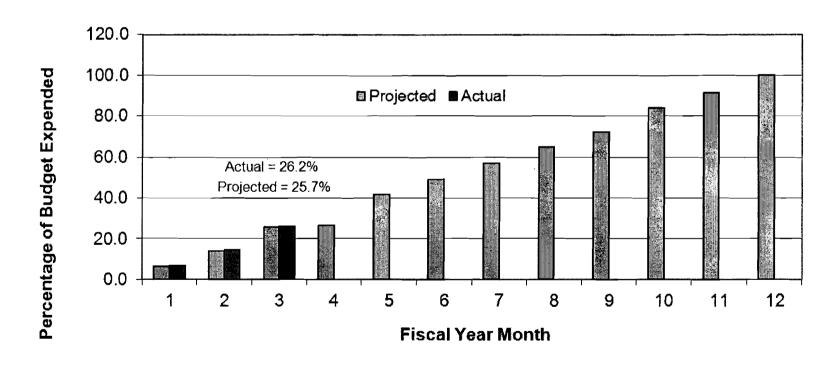
	FY 2011	FY 2011	\$	%
	Approved	Projected	Change	Change
Real Property Taxes	\$296.2	\$305.7	\$9.5	3.2%
Personal Property Tax	32.3	32.4	0.1	0.3%
Sales Tax	23.5	22.8	-0.7	-3.2%
Utility Tax	10.5	10.5	0.0	0.0%
Business license tax	30.2	30.2	0.0	0.0%
Recordation	3.8	3.6	-0.2	-5.3%
Transient Lodging	11.1	11.6	0.5	4.5%
Restaurant Food	15.4	15.5	0.1	0.6%
Communications	11.6	11.6	0.0	0.0%
Intergovernmental	51.7	52.1	0.4	1.4%
Total including others not mentioned above	\$531.6	\$540.8	\$9.2	1.7%



Expenditure Highlights

Personnel

Actual vs. Expected Expenditures through September



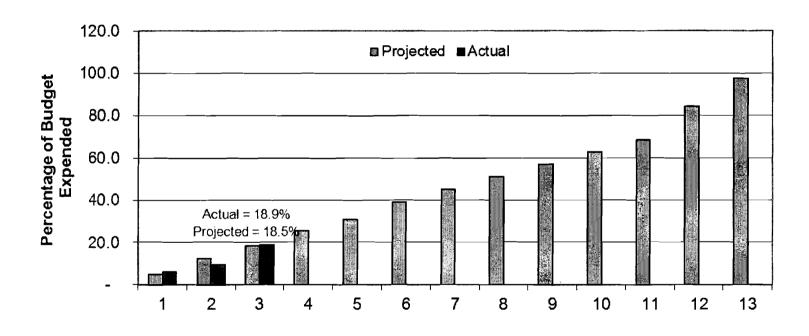


City of Alexandria

Monthly Financial Report

Expenditure Highlights

Non-Personnel Actual vs. Expected Expenditures through September





City of Alexandria

Monthly Financial Report