



Matthew Landes, PLA, CCM, ISA Department of Project Implementation, Division Chief / Waterfront Program Manager

Terry Suehr, PE, PMP, DBIA Department of Project Implementation, Director



Procurement Update to Waterfront Commission

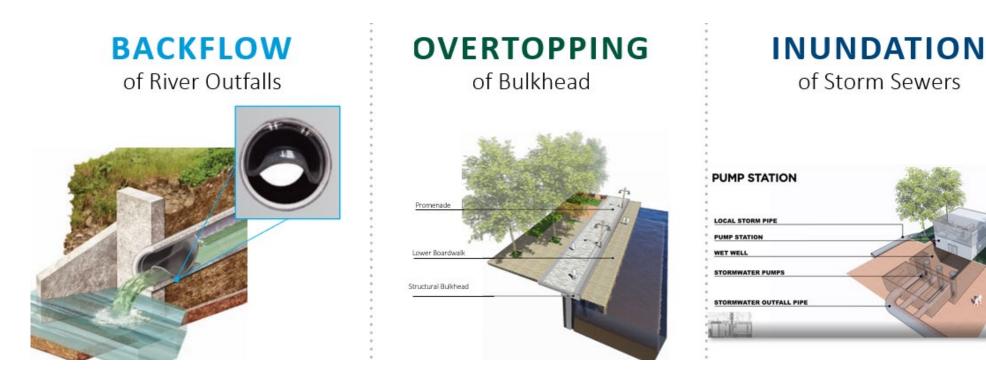
Provide transparency to the proposal process and share recommendations:

- Review project purpose and need
- Explain contracting and delivery method evaluation and selection process
- Share list of respondents and shortlisted teams
- Share final ranking and recommendation
- Explain purpose of Interim Agreement
- Receive public comment

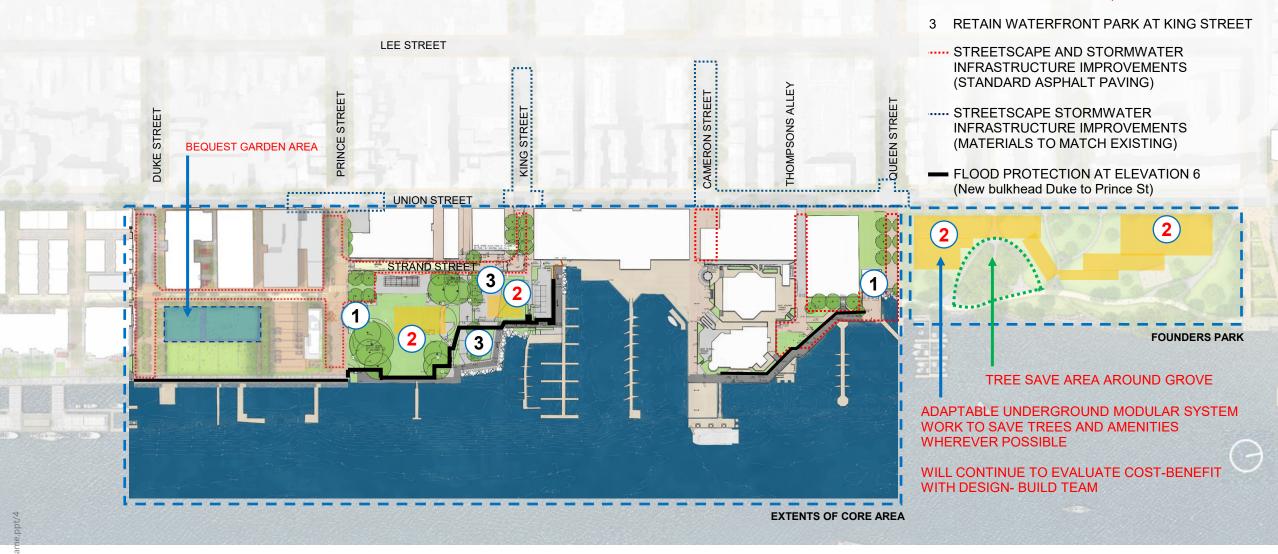
Project Purpose and Need

The City seeks to implement the Waterfront Implementation Project to:

- Mitigate stormwater and the most frequent tidal and riverine flooding
- Replace aging and failing shoreline infrastructure, where practicable and affordable
- Improve public accessibility and public amenities within key waterfront locations of Old Town Alexandria.
- Actualize the goals of the Waterfront Small Area Plan



// Phase 1 – Scope to \$100M Budget Hybrid Bulkhead & Landscape Based Flood Protection



LEGEND

2

PUMP STATION

POTENTIAL UNDERGROUND STORMWATER

DETENTION CHAMBERS (FURTHER

EVALUATION REQUIRED)

Project Delivery and Contracting Method

- Thorough analysis of available and applicable project delivery models:
 - Design-Bid-Build,
 - Fixed Price Design-Build,
 - Progressive Design-Build,
 - Construction Manager at Risk,
 - Public-Private Partnership (private funding / O&M)
- **Progressive Design-Build Model Selected:**
 - Provides flexibility to develop a project scope with continued public engagement
 - Allows for development of scope to meet fixed budget
 - Reduces risk of unexpected costs
 - Creates a collaborative partnership

Project Delivery and Contracting Method

Progressive Design-Build Model:

- Governed by Virginia Public-Private Education Facilities and Infrastructure Act (PPEA)
- Delivered in 2 Phases

Phase 1 - Interim Agreement

- Site investigations
- Analysis of alternatives
- Development of design
- Permitting
- Development of Guaranteed Maximum Price (GMP) proposal

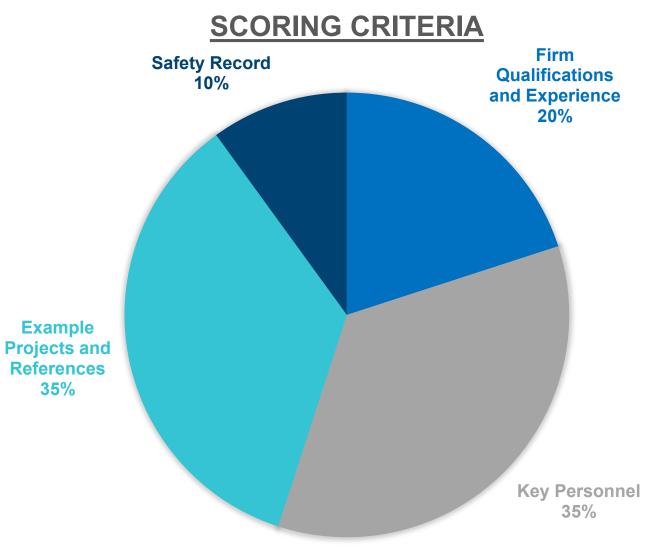
Phase 2 – Comprehensive Agreement

- Completion of design
- Completion of permitting
- Construction of project

Solicitation Process – 2 Step, Competitive Negotiation



Step 1 - Request for Qualifications – Scoring Criteria



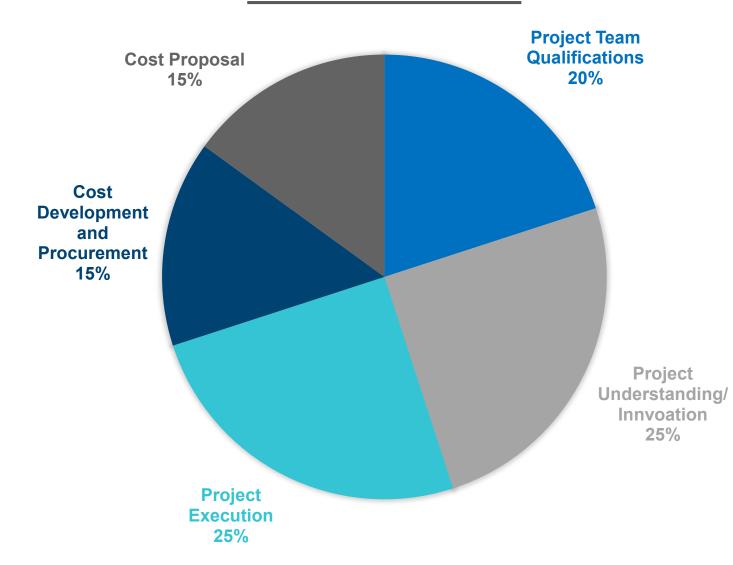
QUALIFICATIONS CONTENTS

- Respondent Profile
- Firm Qualifications and Experience
- Key Personnel / Resumes
- Example Projects and References
- Safety Record

RESPONDENTS:

- Archer Western / Dewberry
- Clark / Stantec
- Flatiron / Arcadis
- Kiewit / Jacobs
- Kokosing / RK&K
- Michels / Michael Baker
- Skanska / JMT
- Whiting-Turner / WBCM & WRA

Step 2 - Request for Proposals – Scoring Criteria SCORING CRITERIA



PROPOSAL CONTENTS

- Project Team Qualifications
- Project Approach
- Project Execution
- Cost Proposal

SHORTLISTED RESPONDENTS:

- Kiewit / Jacobs
- Skanska / JMT
- Whiting-Turner / WBCM &WRA

Ranking and Staff Recommendation

- Ranking Based on Proposals and Interviews in Step 2:
 - 1. Skanska / JMT
 - 2. Kiewit / Jacobs
 - 3. Whiting-Turner / WBCM & WRA

Staff Recommends commencing negotiations with highest-ranked respondent.

Purpose of Interim Agreement

- Contract for Phase 1 services
- Includes
 - Site investigations
 - Analysis of alternatives
 - Development of design
 - Permitting
 - Development of a Guaranteed Maximum Price (GMP) proposal

Execution of Interim Agreement does not select specific design alternative

Timeline for Interim Agreement

- May 16, 2023 Update on Procurement to Waterfront Commission
- May 23, 2023 Public Hearing on Proposal Process
- June 27, 2023 City Council authorization of Interim Agreement.
 - Interim Agreement is publicly posted
 - Council to authorize final negotiation and execution of an Interim Agreement
 - Not selecting a specific design alternative by executing the Interim Agreement