City of Alexandria, Virginia

MEMORANDUM

DATE: DECEMBER 4, 2024

TO: THE HONORABLE MAYOR AND MEMBERS OF CITY COUNCIL

THROUGH: JAMES F. PARAJON, CITY MANAGER /s/

FROM: KENDEL TAYLOR, DIRECTOR OF FINANCE

DOCKET TITLE:
Consideration of the Monthly Financial Report for the Period Ending October 31, 2024.

ISSUE: Receipt of the Monthly Financial Report for the Period Ending October 31, 2024.

RECOMMENDATION: That City Council receives the Monthly Financial Report.

BACKGROUND: The following discussion is a summary of the Monthly Financial Report for this period. Detailed comparative schedules are attached.

As of October 31, 2024, General Fund revenues totaled $177.7 million, an increase of $14.0 million, or 8.5 percent, compared to the same period in FY 2024. It is important to note that revenues collected in July and some of the revenue collected in August are for taxes owed in June and are therefore accrued to the prior fiscal year. Timing issues are also much more pronounced in the early months of the fiscal year. The first significant tax revenue for FY 2025 is traditionally due on October 5 when personal property taxes for vehicle and business personal property are due. The bills are mailed in mid to late August and payments processed in August can vary significantly. Through October 2024, the City has collected $2.8 million more in real property tax revenue and $3.7 million more in personal property tax revenue compared to the amounts collected in FY 2024.

Revenue may not track consistently with a monthly calendar since many revenue sources have due dates that do not occur evenly throughout the year. The largest revenue source, real estate tax, is remitted twice per year. Personal property tax revenue is due on October 5 each year. All revenues are tracking as anticipated compared to the amount budgeted and no category reflects a significant economic impact. Variances related to timing of payments and posting.

Consumer spending charts are attached which compare several significant tax revenue categories for the past several years. Although the economy has slowed as inflation remains high, the categories all remain strong.

As of October 31, 2024, General Fund expenditures totaled $223.2 million, an increase of $6.7 million, or 3.1 percent, compared to the same time period for FY 2024. Similar to the situation with revenues, it is too soon to make any definitive economic interpretation from the activity that has occurred in the first two months of the fiscal year. No significant expenditure has occurred in the first four

months of Fiscal Year 2025 that is unbudgeted or unexpected. The most significant difference is the timing of payments.

ATTACHMENTS:
Attachment 1: Comparative Statement of General Fund Revenues
Attachment 2: Comparative Statement of General Fund Expenditures
Attachment 3: Consumer Spending comparison charts

STAFF:
Kendel Taylor, Director, Finance Department
Morgan Routt, Director, Office and Management and Budget

Attachment 1

CITY OF ALEXANDRIA, VIRGINIA

COMPARATIVE STATEMENT OF REVENUES
GENERAL FUND
FOR THE PERIODS ENDING OCTOBER 31, 2024 AND OCTOBER 31, 2023

	B FY 2025 APPROVED BUDGET	C FY2025 REVENUES THRU 10/31/2024	D=C/B % OF BUDGET	E FY 2024 APPROVED BUDGET	F FY2024 REVENUES THRU 10/31/2023	G=F/E % OF TOTAL
General Property Taxes						
Real Property Taxes	$ 545,370,119	$ 48,764,732	8.9%	$ 532,076,175	$ 45,955,265	8.6%
Personal Property Taxes	75,590,000	63,427,001	83.9%	66,313,000	59,742,229	90.1%
Penalties and Interest	4,123,399	957,389	23.2%	3,358,050	636,807	19.0%
Total General Property Taxes	$ 625,083,518	$ 113,149,123	18.1%	$ 601,747,225	$ 106,334,301	17.7%
Other Local Taxes						
Local Sales and Use Taxes	$ 41,192,000	$ 6,585,935	16.0%	$ 39,000,000	$ 6,733,363	17.3%
Consumer Utility Taxes	12,020,000	3,339,765	27.8%	12,020,000	1,981,244	16.5%
Communication Sales and Use Taxes	6,700,000	1,127,537	0.0%	6,810,000	1,745,773	25.6%
Business License Taxes	43,718,700	700,982	1.6%	39,824,300	359,702	0.9%
Transient Lodging Taxes	14,901,000	4,178,200	28.0%	11,200,000	3,565,304	31.8%
Restaurant Meals Tax	34,270,000	8,415,565	24.6%	31,200,000	8,058,884	25.8%
Tobacco Taxes	1,948,999	331,592	17.0%	2,030,000	511,816	25.2%
Motor Vehicle License Tax	95,800	230	0.0%	80,000	1,304	0.0%
Real Estate Recordation	2,811,000	1,198,578	42.6%	3,926,000	666,714	17.0%
Admissions Tax	441,600	129,350	29.3%	313,000	155,423	49.7%
Other Local Taxes	3,650,060	235,197	6.4%	3,768,000	300,073	8.0%
Total Other Local Taxes	$ 161,749,159	$ 26,242,931	16.2%	$ 150,171,300	$ 24,079,601	16.0%
Intergovernmental Revenues						
Revenue from the Fed. Government	$ 7,372,000	$ 1,646,440	22.3%	$ 7,944,000	$ 1,719,475	21.6%
Personal Property Tax Relief from the Commonwealth	23,578,531	11,789,265	50.0%	23,578,531	11,789,265	50.0%
Revenue from the Commonwealth	31,551,357	8,681,827 0	27.5%	27,422,507	7,447,752	27.2%
Total Intergovernmental Revenues	$ 62,501,888	$ 22,117,532	35.4%	$ 58,945,038	$ 20,956,492	35.6%
Other Governmental Revenues And Transfers In						
Fines and Forfeitures	$ 4,304,500	$ 1,913,512	44.5%	$ 4,425,000	$ 909,794	20.6%
Licenses and Permits	2,500,000	1,422,847	56.9%	2,667,500	1,390,033	52.1%
Charges for City Services	18,997,239	3,889,719	20.5%	15,652,609	5,207,964	33.3%
Revenue from Use of Money & Prop	24,194,038	7,485,564	30.9%	19,322,000	3,409,645	17.6%
Other Revenue	2,441,000	1,494,185	61.2%	3,470,890	1,408,806	40.6%
Transfer from Other Funds	10,631,458	-	0.0%	10,461,523	39,288	0.4%
Total Other Governmental Revenues	$ 63,068,235	$ 16,205,826	25.7%	$ 55,999,522	$ 12,365,531	22.1%
TOTAL REVENUE	$ 912,402,800	$ 177,715,413	19.5%	$ 866,863,085	$ 163,735,924	18.9%
Appropriated refunding bond proceeds						
Appropriated Fund Balance						
Operating Budget	$ 14,149,295	$ -	$ -	$ 17,464,943	$ -	-
Cash Capital						
Encumbrances And Other	6,488,820		-	9,277,160		-
Supplemental Appropriations			-			-
TOTAL	$ 933,040,915	$ 177,715,413	19.0%	$ 893,605,188	$ 163,735,924	18.3%

33% of Fiscal Year Completed **Attachment 2**

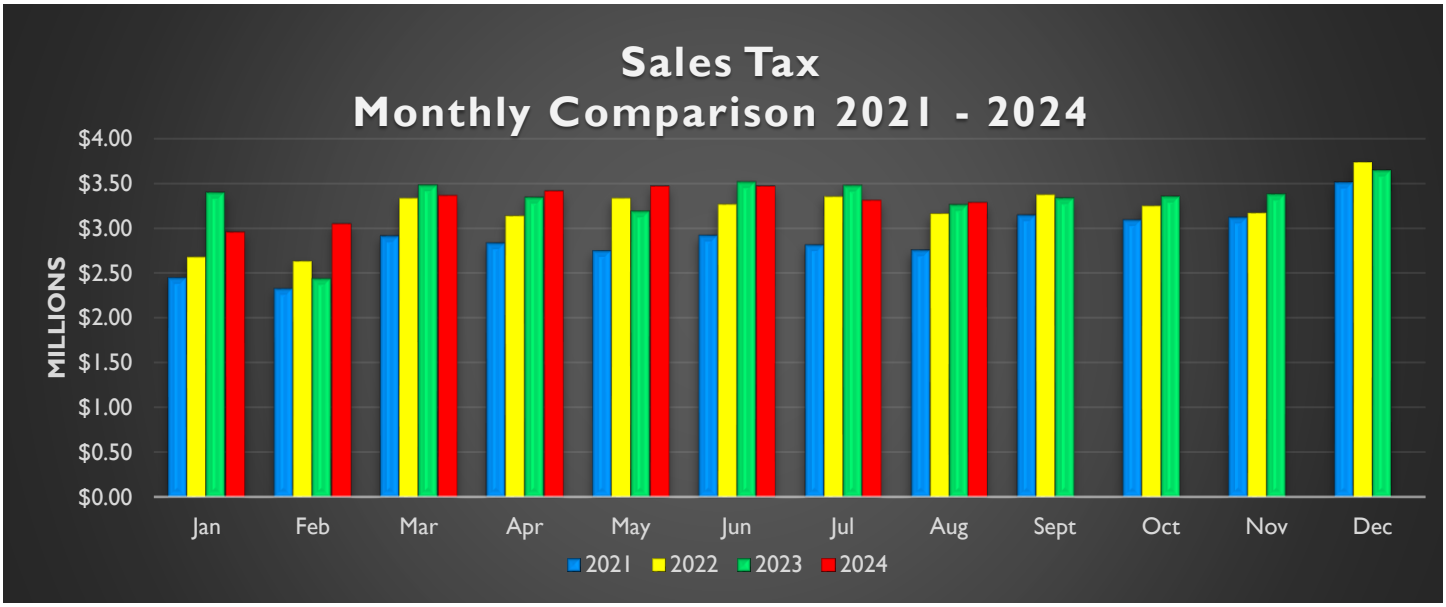
33% of Payrolls Processed

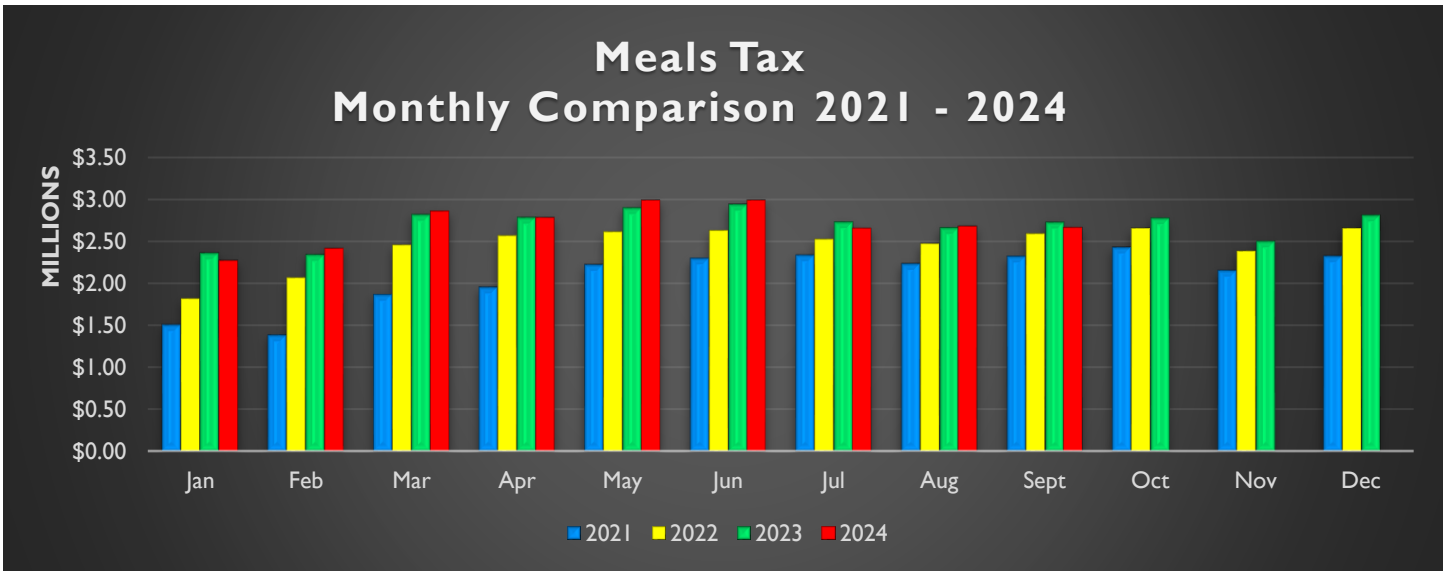
COMPARATIVE STATEMENT OF EXPENDITURES & TRANSFERS BY FUNCTION

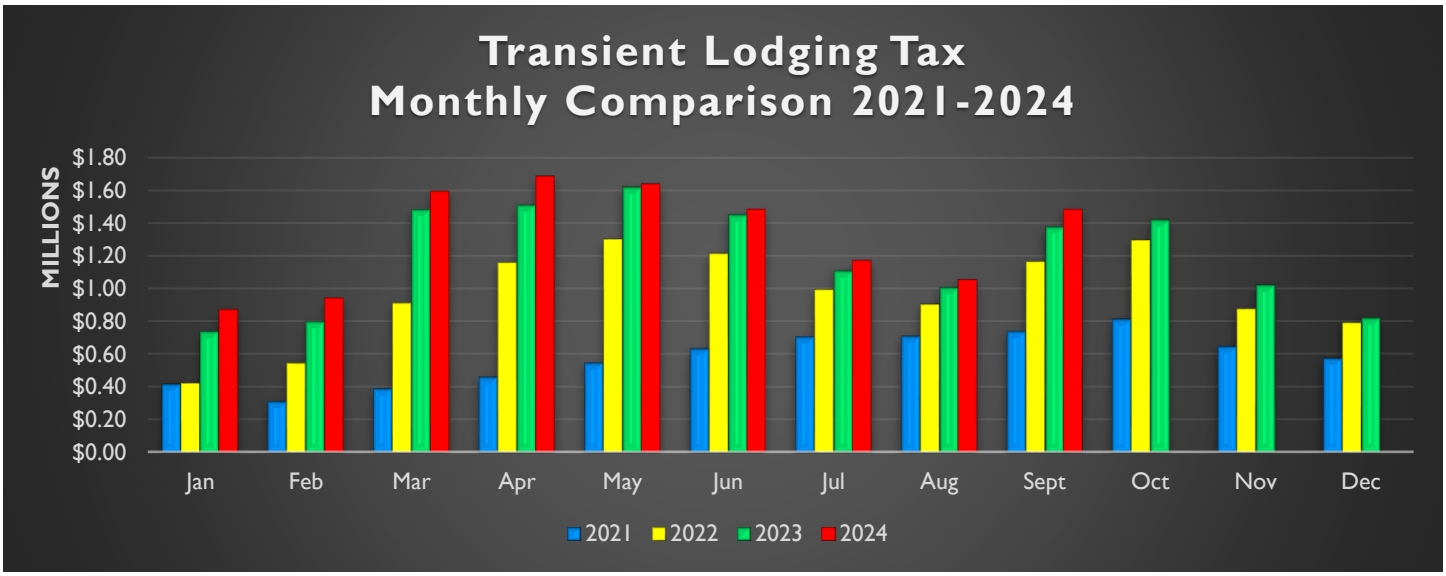
GENERAL FUND

FOR THE PERIODS ENDING OCTOBER 31, 2024 AND OCTOBER 31, 2023

	B	C	D=C/B	E	F	G=F/E
FUNCTION	**FY 2025 APPROVED BUDGET**	**FY2025 EXPENDITURES THRU 10/31/2024**	**% OF BUDGET EXPENDED**	**FY 2024 APPROVED BUDGET**	**FY2024 EXPENDITURES THRU 10/31/2023**	**% OF BUDGET EXPENDED**
Legislative & Executive	$ 7,738,980	$ 1,770,111	22.9%	$ 7,466,322	$ 1,554,018	20.8%
Judicial Administration	$ 53,227,143	$ 15,793,402	29.7%	$ 50,425,686	$ 15,658,530	31.1%
Staff Agencies						
Communications	$ 2,493,855	$ 687,929	27.6%	$ 2,428,675	$ 622,363	25.6%
Human Rights	1,184,429	$ 216,911	18.3%	1,108,320	$ 282,015	25.4%
Information Technology Services	16,888,393	$ 5,032,294	29.8%	16,820,418	$ 5,886,833	35.0%
Management & Budget	1,768,735	$ 514,752	29.1%	1,680,451	$ 509,766	30.3%
Finance	14,850,655	$ 4,271,681	28.8%	14,791,748	$ 3,943,581	26.7%
Performance and Accountability	958,791	$ 352,410	36.8%	938,503	$ 327,216	34.9%
Internal Audit	519,885	$ 172,361	33.2%	453,649	$ 118,152	26.0%
Human Resources	5,899,006	$ 1,159,731	19.7%	6,443,642	$ 1,653,682	25.7%
Planning & Zoning	7,864,032	$ 2,090,413	26.6%	7,656,682	$ 2,143,277	28.0%
Economic Development Activities	9,097,318	$ 2,312,761	25.4%	8,250,083	$ 3,942,640	47.8%
City Attorney	4,455,122	$ 1,391,217	31.2%	4,157,207	$ 1,300,693	31.3%
Registrar	2,150,139	$ 623,639	29.0%	1,758,712	$ 317,385	18.0%
General Services	15,925,466	$ 4,209,056	26.4%	16,497,687	$ 4,738,548	28.7%
Total Staff Agencies	$ 84,055,827	$ 23,035,154	27.4%	$ 82,985,776	$ 25,786,150	31.1%
Operating Agencies						
Transportation & Environmental Services	$ 31,926,228	$ 7,118,505	22.3%	$ 28,866,545	$ 6,916,385	24.0%
Fire	70,173,516	$ 18,221,959	26.0%	60,628,994	$ 17,039,351	28.1%
Police	71,576,799	$ 20,397,663	28.5%	72,752,996	$ 21,836,306	30.0%
Community Policing Review	653,618	$ 146,850	0.0%	578,440	$ 71,900	0.0%
Emergency Communications	10,165,444	$ 3,110,160	30.6%	10,244,342	$ 2,957,270	28.9%
Transit Subsidies	16,954,438	$ 704,208	4.2%	19,476,359	$ 570,875	2.9%
Housing	2,343,231	$ 704,192	30.1%	2,216,323	$ 587,574	26.5%
Community and Human Services	16,846,737	$ 5,283,147	31.4%	16,659,903	$ 4,131,497	24.8%
Health	10,995,493	$ 2,935,821	26.7%	10,473,406	$ 3,013,141	28.8%
Historic Resources	4,532,856	$ 1,572,857	34.7%	4,400,730	$ 1,370,812	31.1%
Recreation	29,739,013	$ 8,363,519	28.1%	28,816,012	$ 9,221,489	32.0%
Total Operating Agencies	$ 265,907,373	$ 68,558,883	25.8%	$ 255,114,050	$ 67,716,600	26.5%
Education						
Schools	$ 273,034,300	$ 57,064,169	20.9%	$ 258,686,800	$ 54,065,541	20.9%
Other Educational Activities	15,570	$ 3,862	24.8%	15,570	$ 7,785	50.0%
Total Education	$ 273,049,870	$ 57,068,031	20.9%	$ 258,702,370	$ 54,073,326	20.9%
Capital, Debt Service and Miscellaneous						
Debt Service - City	$ 49,638,949	$ 27,767,753	55.9%	$ 48,235,001	$ 28,421,257	58.9%
Debt Service - Schools	$ 45,527,862	$ 24,624,234	54.1%	$ 32,220,940	$ 18,947,505	58.8%
Non-Departmental	$ 10,956,126	$ 4,046,680	36.9%	$ 9,630,187	$ 4,048,821	10.6%
General Cash Capital	$ 25,502,752	$ -	0.0%	$ 38,297,581	$ -	0.0%
Contingent Reserves	2,530,575	$ -	0.0%	1,892,954	$ -	0.0%
Total Capital, Debt Service and Miscellaneous	$ 134,156,264	$ 56,438,667	42.1%	$ 130,276,663	$ 51,417,583	39.5%
TOTAL EXPENDITURES	$ 818,135,456	$ 222,664,247	27.2%	$ 784,970,868	$ 216,206,207	27.5%
Cash Match (Transportation/DCHS/ and Transfers to Special Revenue /Capital Projects Funds)	$ 62,009,651		0.0%	$ 61,084,591		0.0%
Transfer to Housing	9,919,184	$ -	0.0%	9,351,130	$ -	0.0%
Transfer to Library	9,158,121	$ 27	0.0%	8,589,228		0.0%
Transfer to DASH	33,818,503	$ 520,196	1.5%	29,609,371	$ 282,099	1.0%
TOTAL EXPENDITURES & TRANSFERS	$ 933,040,915	$ 223,184,470	23.9%	$ 893,605,188	$ 216,488,306	24.2%
Total Expenditures by Category						
Salaries and Benefits	$ 283,936,736	$ 77,802,572	27.4%	$ 270,356,614	$ 73,646,129	27.2%
Non Personnel (includes all school funds)	649,104,179	$ 145,381,899	22.4%	623,248,574	$ 142,842,177	22.9%
Total Expenditures	$ 933,040,915	$ 223,184,470	23.9%	$ 893,605,188	$ 216,488,306	24.2%


Sales Tax
Monthly Comparison 2021 - 2024
MILLIONS
$4.00
$3.50
$3.00
$2.50
$2.00
$1.50
$1.00
$0.50
$0.00
Jan
Feb
Mar
Apr
May
Jun
Jul
Aug
Sept
Oct
Nov
Dec
2021
2022
2023
2024


Meals Tax
Monthly Comparison 2021 - 2024
MILLIONS
$3.50
$3.00
$2.50
$2.00
$1.50
$1.00
$0.50
$0.00
Jan
Feb
Mar
Apr
May
Jun
Jul
Aug
Sept
Oct
Nov
Dec
2021
2022
2023
2024


Transient Lodging Tax
Monthly Comparison 2021-2024
MILLIONS
$1.80
$1.60
$1.40
$1.20
$1.00
$0.80
$0.60
$0.40
$0.20
$0.00
Jan
Feb
Mar
Apr
May
Jun
Jul
Aug
Sept
Oct
Nov
Dec
2021
2022
2023
2024