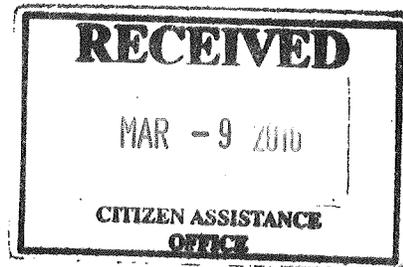


REC'D MAR 09 2010

Robert W. Woltz, Jr.
President
Virginia



703 E. Grace Street
Richmond, VA 23219



February 18, 2010

Mr. William B. Euille
Mayor
City of Alexandria
301 South King Street, Suite 3000
Alexandria, VA 22314

Dear Mayor Euille:

I am writing in response to your request for more information about Verizon's plans for FiOS deployment in the City of Alexandria. As you know, our staffs spent a significant amount of time over the last few years working to find mutually acceptable terms to deliver more broadband to City residents. As a result of their dedication to this effort, the City Council adopted a new telephone franchise effective July 1, 2009, incorporating several agreed upon changes to make construction of fiber to the home feasible.

Verizon began this project with a specific capital commitment of \$23 billion nationally to pass 18 million homes. As our FiOS project enters its sixth year, we offer the service in 16 states, including Virginia. We continue to work toward our stated goals, capital expenditures, and timetable for national FiOS deployment. In fact, we now have sufficient franchises in Virginia and nationally to reach those goals when fully implemented. As a result, we will not be able to add the City of Alexandria to our existing portfolio, and at this point, I do not know when that will change.

I hope and expect that we will one day expand beyond our stated goal of reaching 18 million homes served by FiOS. I am sorry that we did not complete a cable television franchise with the City in time for inclusion in the initial build. That said, please be assured that Verizon and the City have done the work necessary to make Alexandria an attractive place to invest if and when Verizon decides to expand its FiOS network.

If you would like to discuss this further, please don't hesitate to give me a call.

Sincerely,

A handwritten signature in cursive script that reads "Robert Woltz".

RWW:rfa