

Alexandria City Academy

Session 4

October 1, 2015



Department of General Services

Jeremy McPike, Director



What does General Services do?

General Services manages, maintains and operates City assets, and provides logistical support to other City departments and agencies.

We operate so they can operate.



Vision Statement

“General Services is leadership committed to excellence in customer service, quality management, innovative solutions, and effective teamwork.”



Mission Statement

The Department of General Services provides exceptional management for the City's Real Estate, Property, Fleet and Support Services.

General Services: We are a...

- Facilities manager
- Construction manager
- Fleet manager
- Energy manager
- Post office/Copy shop operator
- Landlord
- Event logistics specialist
- Farmers' Market manager



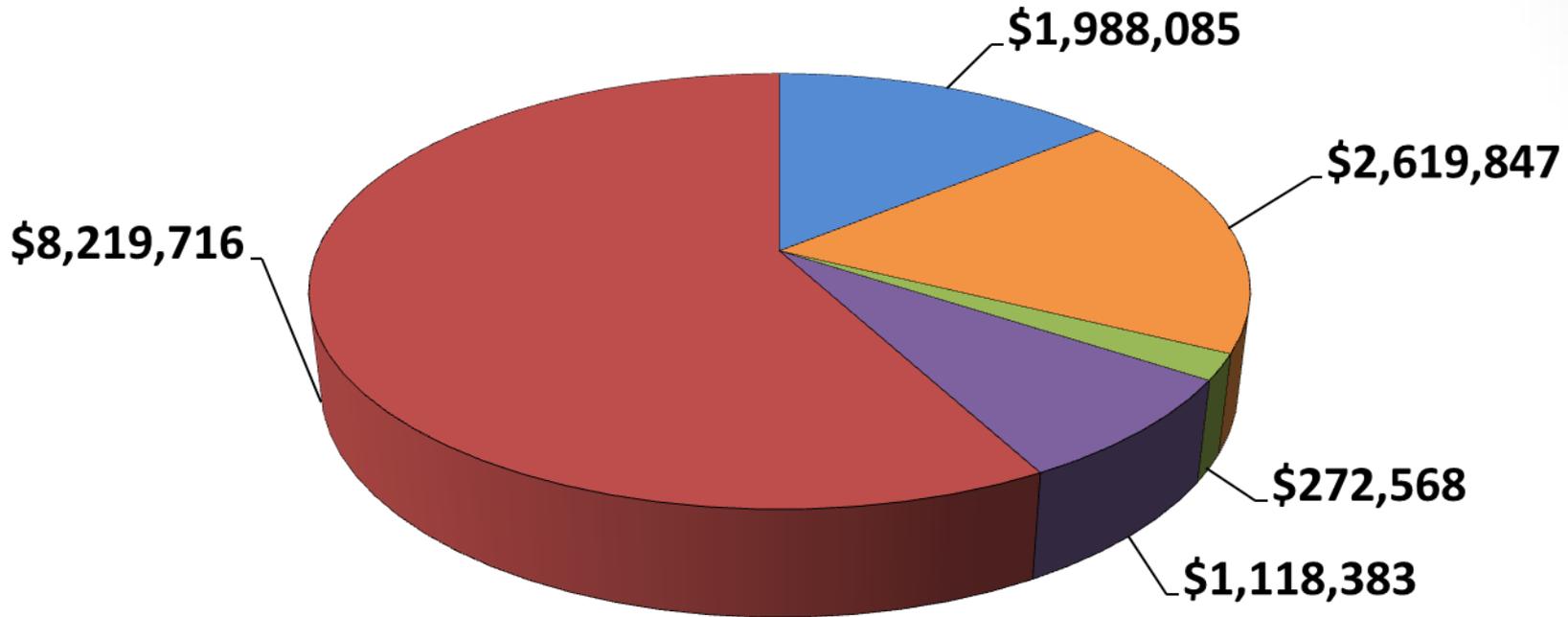


Department Strategic Plan

- The General Services Strategic Plan was approved in FY 2012 and guides department actions through FY 2016.
- Supports the City Council adopted Strategic Plan in all seven goal areas.
- Focuses on innovation and enhancing:
 - Communication;
 - Performance Management;
 - Employee Engagement; and
 - Capacity Building & Employee Development



Department FY 2016 Operating Budget: \$14.21 million

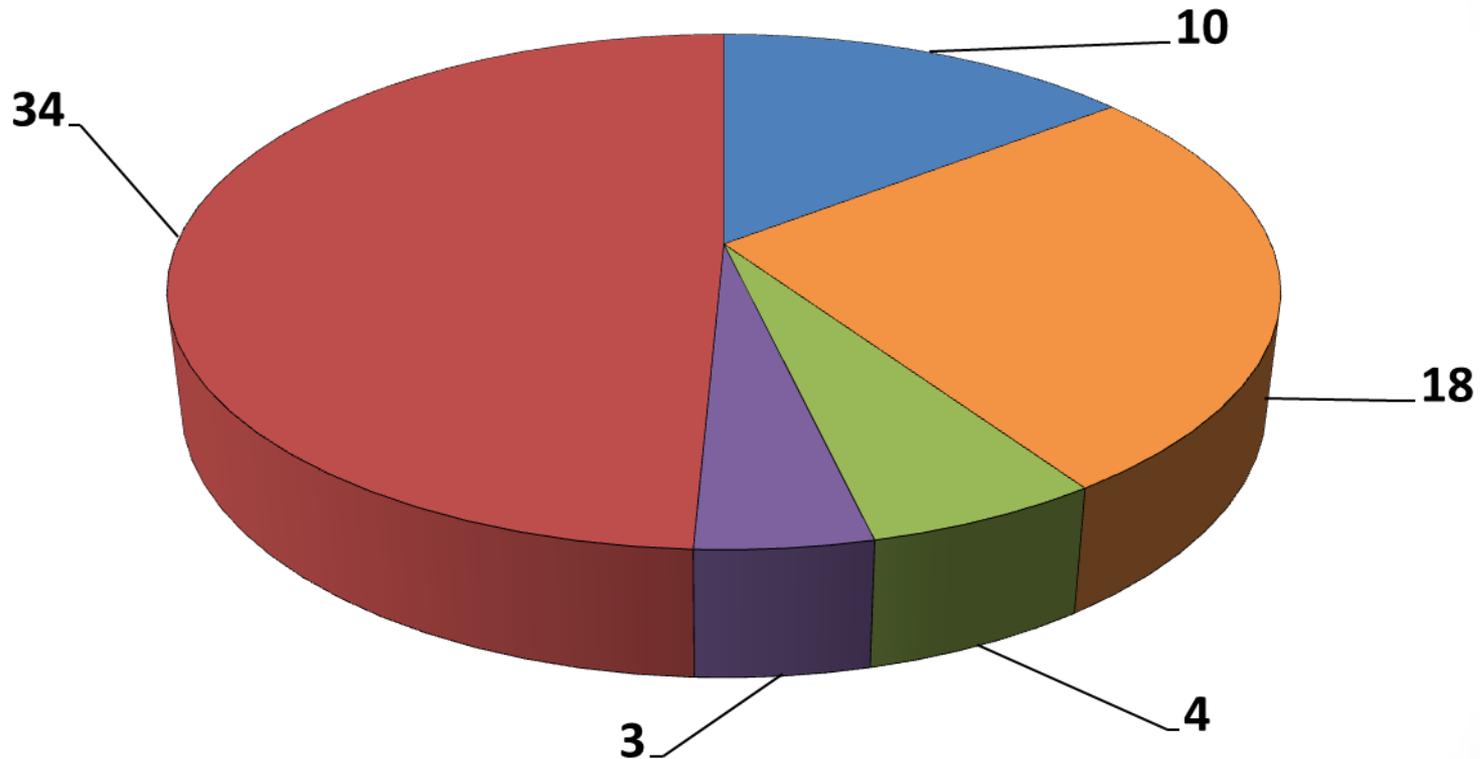


- Leadership & General Management
- Printing and Mail Services
- Facility Management

- Vehicle Operations & Maintenance
- Energy Management

*The Facilities Management Division manages the Public Building portion of the Capital Improvement Program (CIP)

Department Staffing: 69



■ Leadership & General Management

■ Vehicle Operations & Maintenance

■ Printing and Mail Services

■ Energy Management

■ Facility Management



At a Glance: Facilities Management

- The Department manages & operates 2.3 million ft² of City-owned space:
 - Libraries
 - Public Health, Social Services Facilities
 - Recreation Centers
 - Historical, Cultural Facilities
 - General Use Facilities
 - Public Safety, Judicial Facilities





At a Glance: Vehicle Operations & Maintenance

- The Department plans acquisition, maintains, and provides fueling for 947 vehicles and equipment:
 - Police/Sheriff Vehicles & Motorcycles;
 - Sedans (incl. hybrids);
 - Pick-ups, Vans, & SUV's (incl. hybrids);
 - Large Trucks & Buses;
 - Refuse/Recycling Trucks;
 - Public Works Equipment & Trailers.

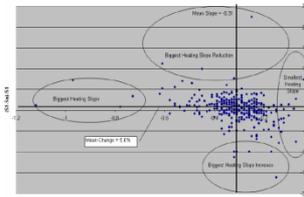


At a Glance: Energy Management

- Energy acquisition
- Process/audit/pay 7K+ City util. bills/yr
- Advanced analytics & reporting to track, identify, and measure energy performance & savings opportunities
- Implement energy efficiency & renewable energy capital projects
- Engineering, technical support, & green building solutions to City depts.



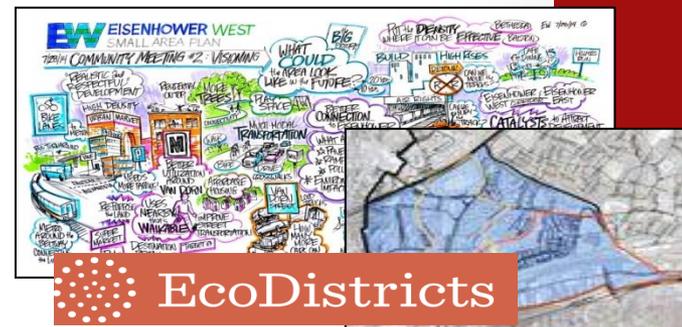
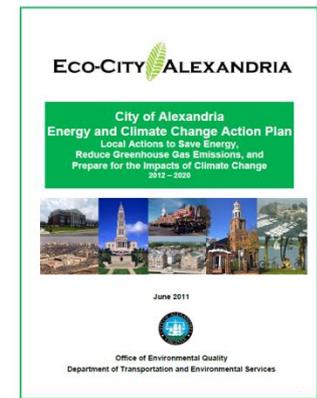
Property Name	Managing Agency	Occupants	Zip Code	Year Built	Gross Floor Area (sq ft)	Total Site Energy Use (MMBtu)	Site BU (kBtu/ft ²)	Comparison to National Median	Fiscal Year 2013			
									Site BU by Energy Resource (kBtu/ft ²)	Monthly Site BU	Change FY2012-FY2013	
Average					287,282	142.9						
Garland Center	DOB	RBCA	22314	2000	349,339	252.4						
Harbor Center	DOB	RBCA	22302	1999	383,711	217.4						
T. Center	DOB	RBCA	22103	1991	282,400	88.3						
	DOB	RBCA	22001	1995	189,900	119.8						
City	DOB	RBCA	22314	1948	182,978	101.4						
Beacon Center	DOB	RBCA	22201	1991	180,000	88.7						
14. Recreation Center / Lake Center	DOB	RBCA	22314	1984	243,222	103.7						
High	DOB	RBCA	22103	1931	47,228	28.7						
High Center	DOB	RBCA	22004	1999	24,800	106.8						
Garland Center	DOB	RBCA	22111	2001	157,900	102.0						





At a Glance: Energy Management (cont)

- Energy assurance for critical infrastructure & community well-being
- Community energy programs & education to benefit your home & Alexandria businesses
- Neighborhood/SAP green building & environmental sustainability planning
- City and community advocacy in utility rate cases



At a Glance: Additional Services

- Print & Mail Services
- Support Services & Event Logistics
- Lease Management & Real Estate Disposition
- Old Town Farmers Market





Major Capital Improvement Projects Undertaken

Completed: Fire Station 210

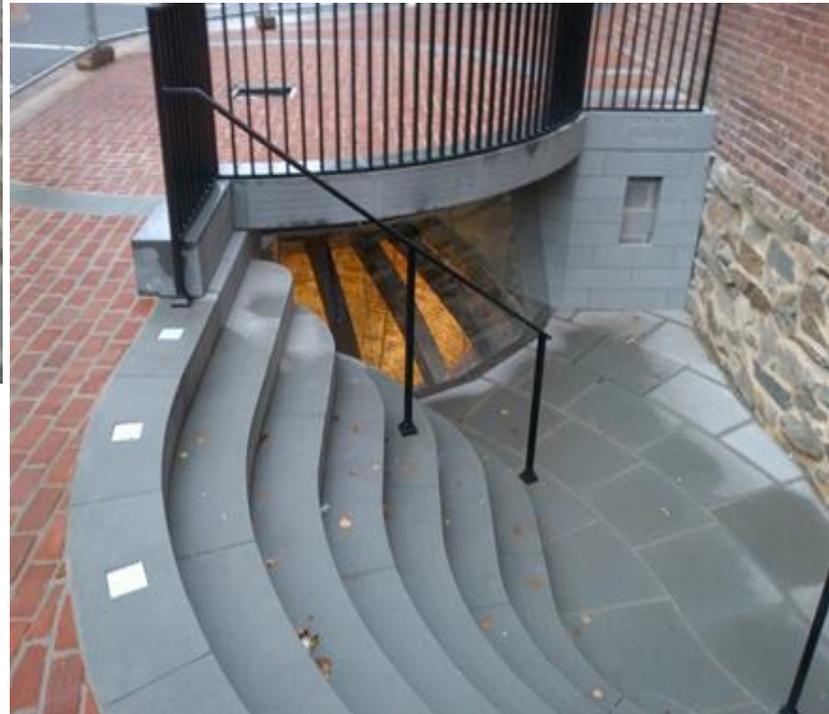


Project Budget:
approx.
\$16.1 million



Completed: Gadsby's Tavern Ice Well

**Project Budget:
approx.
\$0.5million**





Completed: Alexandria Police Department Headquarters



**Project Budget:
approx.
\$81 million**





Questions?

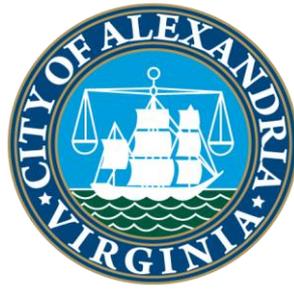
Department of General Services

110 N. Royal St., Suite 300

Alexandria, VA 22314

703.746.4770

www.alexandriava.gov/GeneralServices



Finance Department

Kendel Taylor

Director of Finance

Who We Are

- Revenue
- Treasury
- Procurement
- Risk Management
- Pension
- Accounting
- Real Estate Assessments



What We Do

- Revenue
 - assessment
 - collection
 - enforcement and audit
 - outreach, compliance and assistance
- Ensure that everyone is assessed fairly
- Ensure that everyone is treated equitably



What We Do

- Treasury
 - Accepts payments
 - Maintains our cash management and investment policies
 - Protects your investment in the City with safe and wise investments of City revenues
 - Maximize the return on investment, while minimize the risk of your hard-earned money
 - Manages cash flow



What We Do

- Purchasing
 - Procures goods and services needed to operate the government
 - Ensures a fair and competitive process for doing business with the City
 - Support the operations in an efficient and cost effective manner
 - Ensure that you, the business owner, have as much opportunity to do business with the City as any other business



What We Do

- Risk Management
 - Are City employees operating in a safe environment?
 - Are we protecting our assets (your investments) through preventative maintenance?
 - Are we minimizing our risks to person and property?
 - Are we insuring our properties appropriately?
 - Educating our employees of the importance of Life After Work!



What We Do

- Pension
 - Ensuring that our employees are treated fairly when they are done working for the City
 - Balanced with fair treatment of our taxpayers
 - Achieved through sharing of the costs of an adequately funded pension that is fair
 - Managing our investments wisely to minimize risk and cost
 - Counseling employees on options and financial responsibilities



What We Do

- Accounting
 - Timely and accurate payment of vendors and employees
 - Financial reporting to educate investors, City Council and the public of our sound financial management
 - Independent auditor to ensure that internal controls are in place to protect all of our investors



Why This Matters

- Fairness and Equity
- Customer Service
- Competition

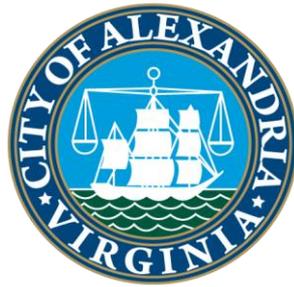
Every citizen, every business, every car owner interacts with the Finance Department

We have a responsibility and an opportunity to ensure that this experience is a positive one!



Equity and Fairness

- Equitable treatment of residents and business owners
- Keep a balance between residential and commercial properties
- Both use the roads, the sewers and the police
- Maintain a city that is a balance between places to live, work, eat, do business
- Share the cost of building schools, roads and providing public safety



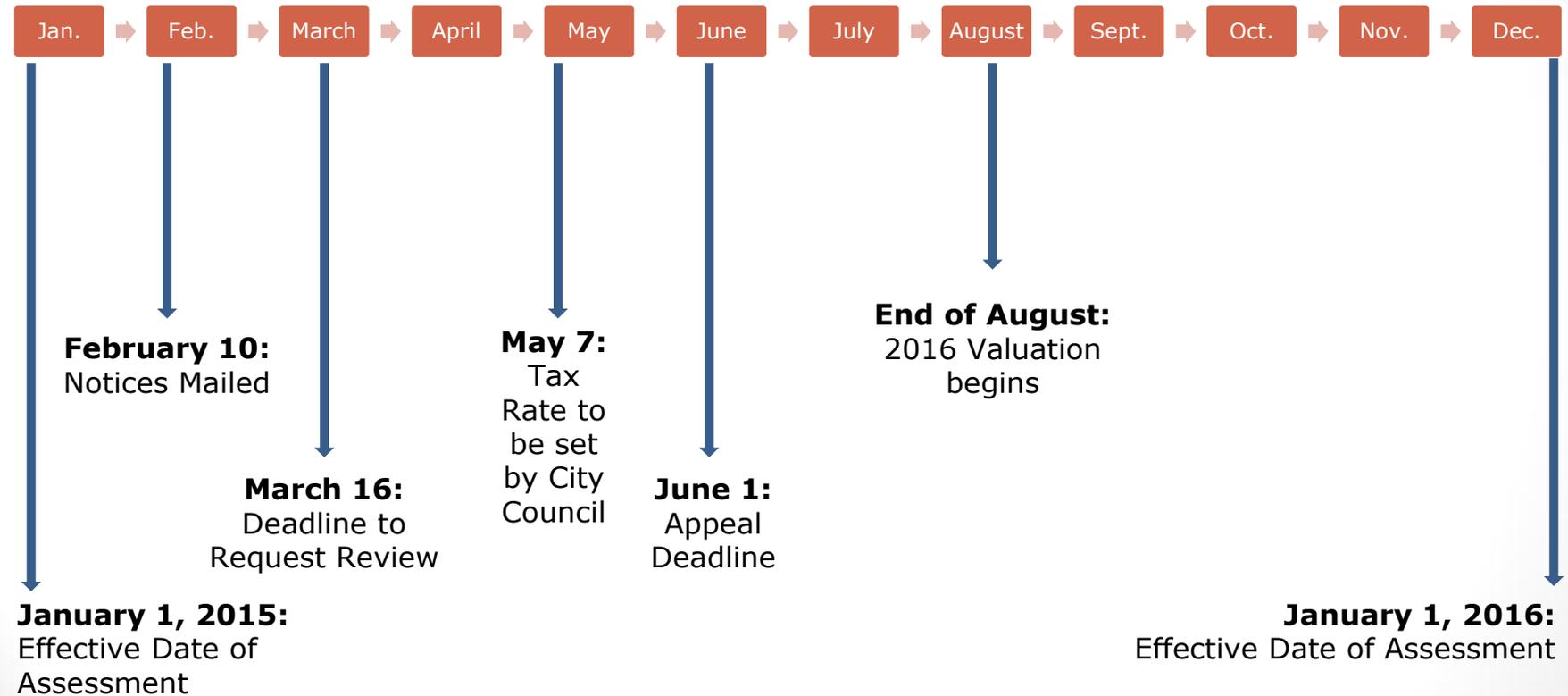
CY 2015 Real Estate Assessments

Annwyn B. Milnes
Senior Appraiser

Jeffrey Bandy
Appraiser Supervisor

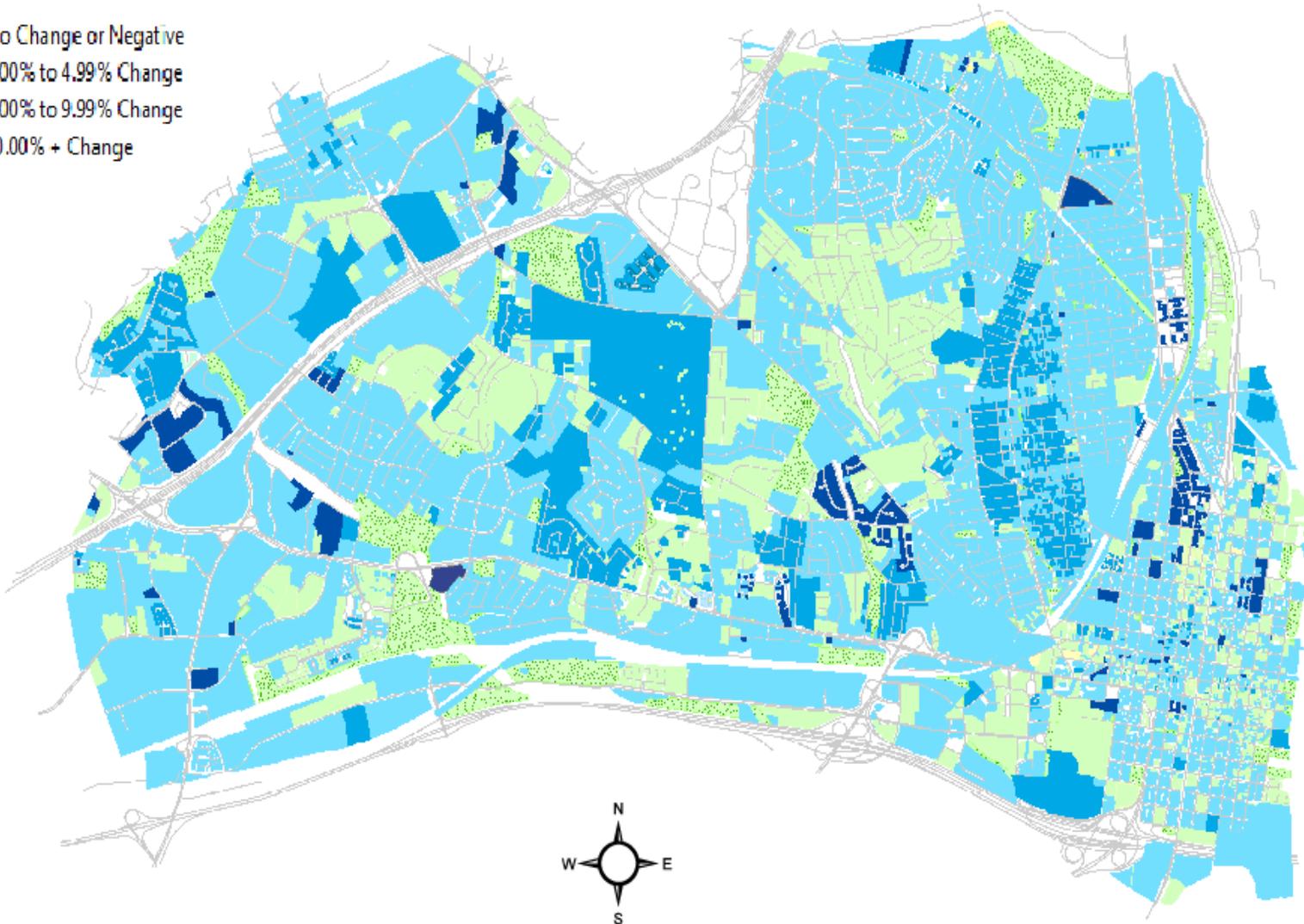


2015 Assessment Calendar

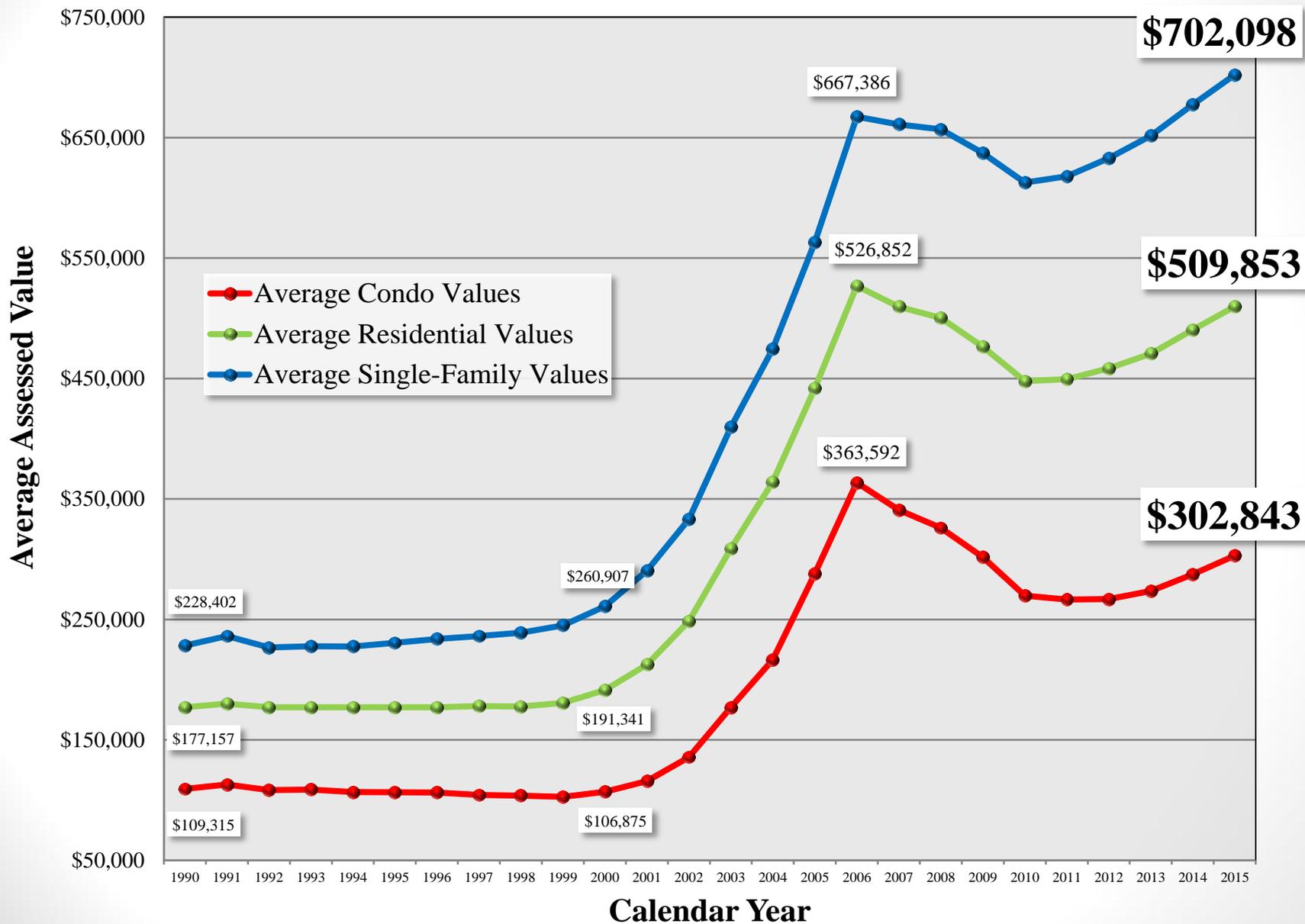


Property Value by Percent Change

- No Change or Negative
- 1.00% to 4.99% Change
- 5.00% to 9.99% Change
- 10.00% + Change

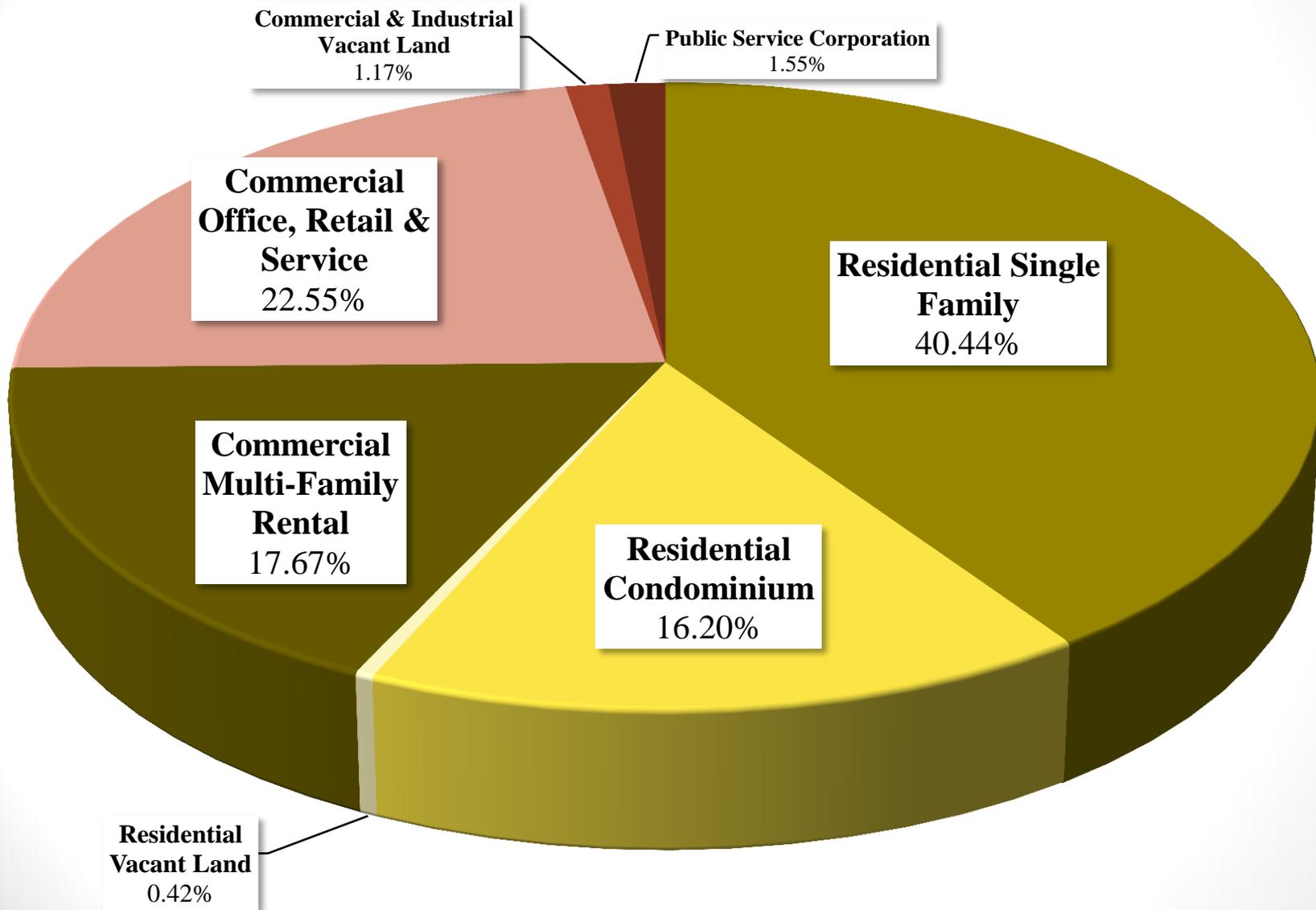


Average Residential Assessed Value 1990-2015





CY 2015 Real Estate Tax Base





Number of Reviews

(by parcel as of August 12, 2015)

2010	2011	2012	2013	2014	2015
331	290	382	434	461	428

Number of Appeals

(by case as of August 12, 2015)

2010	2011	2012	2013	2014	2015
116	105	119	126	121	117



CITY OF ALEXANDRIA

DEPARTMENT OF REAL ESTATE ASSESSMENTS
301 KING STREET, CITY HALL, ROOM 2600
ALEXANDRIA, VIRGINIA 22314



NOTICE OF 2015 REAL ESTATE ASSESSMENT THIS IS NOT YOUR TAX BILL

WEBSITE: alexandriava.gov/RealEstate

ASSESSMENT

INFORMATION: 703.746.4646

REAL ESTATE TAX

INFORMATION: 703.746.3902 Option 8

REVIEW & APPEAL FORMS:

alexandriava.gov/RealEstate

or call 703.746.4180 to request forms.

NAME OF
OWNER
GUARDIAN
OR
TRUSTEE

ALEXANDRIA, VA 22311-1513

NOTICE OF ASSESSMENT CHANGE

	2015 ASSESSED VALUE	2014 ASSESSED VALUE	2013 ASSESSED VALUE	MAP NO.	BLOCK	LOT	ACCOUNT NUMBER
LAND	\$236,674	\$229,781	\$213,750	0 03	0	13	000
IMPS	\$231,054	\$224,127	\$205,222	LAND AREA			STUDY GROUP
TOTAL	\$467,728	\$453,908	\$418,972	8,001			0120
TAX RATE	TBD	1.043	1.038	PROPERTY ADDRESS			
TAX LEVY	TBD	4,734.26	4,348.93				
% CHANGE	TBD	8.86 %	8.71 %				

LEGAL DESCRIPTION

LOT 13 BLK 1 SEC 1

CLASSIFICATION OF 2015 REAL PROPERTY ASSESSMENT

	LAND	BUILDING	TOTAL
RESIDENTIAL USE	\$236,674	\$231,054	\$467,728
COMMERCIAL / INDUSTRIAL USE	N/A	N/A	N/A
2015 Total Assessment	\$236,674	\$231,054	\$467,728



Real Estate Assessments

Page updated Feb 18, 2015 3:12 PM

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Each year, the **Office of Real Estate Assessments** appraises each parcel of real estate in the City to assess its estimated fair market value. These values are used by the Department of Finance to bill for and collect the real estate tax, which accounts for 58 percent of the City's annual revenue.

Popular Links

- [Search Property & Sales Data](#)
- [Sample 2015 Notice of Assessment \(Spanish Translation\)](#)
- [2015 Assessment Insert \(Spanish Translation\)](#)
- [GIS Parcel Viewer](#)
- [View Parcel Maps](#)
- [Potomac Yard Special Tax District](#)

Neighboring Jurisdictions

- [Fairfax County Real Estate Assessment Information Site](#)
- [Arlington County Real Estate Assessments](#)

Important Dates in 2015

January 1	Effective date of assessments
February 10	Assessment notices mailed to property owners
February 10	2015 Real Property Assessment Information presented to City Council
March 3	City Manager presents proposed FY 2015 Budget to City Council
March 16	Deadline to request Review of January assessment
March 16	Budget Public Hearing
April 15	Deadline to request tax relief for the elderly and disabled
April 21	Public Hearing on Tax Rates
May 1	Deadline for filing 2014 Income and Expense Surveys
May 7	City Council set real estate tax
Early May	Real estate tax bills mailed to owners
June 1	Deadline to request Appeal of January assessment
June 15	Deadline to pay first half of real estate tax due, regardless of review or appeal
November 15	Deadline to pay second half of real estate tax due

QUICK LINKS

- ▶ [About the Office of Real Estate Assessments](#)
- ▶ [Assessment Overview](#)
- ▶ [Frequently Asked Questions](#)
- ▶ [Real Estate Assessment Review and Appeal Process](#)
- ▶ [Appeals - Rules and Procedures for Hearing](#)
- ▶ [Letters of Authorization](#)
- ▶ [Income & Expense Survey](#)
- ▶ [Management & Budget](#)
- ▶ [Real Estate Tax Information](#)

HOW DO I...

- Find neighborhood parks?
- Start a small business?
- Learn about new development?
- Pay my taxes or parking citation?
- Report fraud, waste and abuse?
- Speak at a City Council meeting?
- Apply for a marriage license?
- Find information for retired City employees?
- Get information about permits?
- Search property and sales data?
- Find visitor information?
- Find volunteer opportunities?



- Welcome and Help
- Search by Property Address
- Search by Account Number
- Search by Map Number

Real Estate Assessment Search - Welcome and Help

This site provides assessed values and other real estate assessment information from the official assessment records for all properties in the City of Alexandria.

1. To begin your search, click on one of the tabs above and follow the instructions.
2. When your results appear, click one of the following buttons:

- Property Details

View ownership, sales, and assessment information for the property.
- Primary Sales Comparables

CY 2014 Sales Used For Assessment are residential property sales listed by Study Group (neighborhood) that occurred during the year preceding the January 1 assessment and were likely considered by staff appraisers in determining the January 1 assessed value. These are available during review and appeal periods. In addition to foregoing, **CY 2014 Sales From Comparable Study Groups** are also included for most Study Groups. This table details sales that were not used as primary comparables, but were considered, and provide additional market information and support to the valuation. Calendar year 2014 and 2013 sales are displayed for most commercial property types. **CY 2014 Sales From Comparable Study Groups** are not provided for commercial property. Commercial property owners in need of additional information should visit the Office of Real Estate Assessments.
- Recent Sales & Other Transactions

View all sales activity for CY 2015 (January 1, 2014 - December 31, 2014) or recent sales from January 1, 2015 to the present in the same Study Group as the property being viewed. Sales of commercial property are presented on a city-wide basis. Commercial property owners in need of additional information should visit the Office of Real Estate Assessments.
- Tax History & Payments

View current and prior year payments and delinquencies on real estate tax, refuse fees, penalties and interest, and to make payments.
- Explore in Parcel Viewer

Go to the Geographic Information System (GIS), to view parcel maps, aerial photography, zoning, and other geographic information.
- See a Quick Street Map

View a simple interactive map/aerial view of this parcel.

About This Information

Under [Virginia law](#), these records are public information. Display of this information on the Internet is [specifically authorized](#).

Assessments reflect the most current information available in the Office of Real Estate Assessments as of Friday each week. Tax information reflects the most current information available in the Department of Finance as of each business day. Sales data compiled from the Clerk of Circuit Court may not be available on this site for approximately 30 days after recordation. Please refer to the [Assessment Data Updates](#) page for more information.

If you believe that any data provided are inaccurate or if you have any questions about the data, we would like to hear from you. Please send feedback about tax information by email to the [Department of Finance](#) or call at 703.746.3902, or send feedback about assessment information by e-mail to the [Office of Real Estate Assessments](#) or call at 703.746.4646.



Sales Used For Assessment Of

[E LINDEN ST \(Study Group 1015\)](#)

Returned 25 results.

Sales from a property's Study Group were considered as the primary source used to determine current assessments; however, other sales may have been considered when valuing property if there were no sales available or the sales sample was limited. When sales outside of the primary Study Group were used for assessment, the criteria used for their selection included, among others, geographical proximity, property type (single-family vs. townhouse, e.g.), and price range. Please call the Office of Real Estate Assessments if you would like additional information about the sales used for your assessment.

Click column name to sort by that column.

Property Address	Map-Block-Lot	Building SQFT	2015 Assessment	Sale Date	Sale Code	Sale Price	Study Group
25 E MAPLE ST	053.04-13-06	2953	\$1,108,282	08/07/2014	A	\$1,305,000	1015
21 E WALNUT ST	053.04-09-12	1152	\$719,999	06/13/2014	A	\$775,000	1015
23 E WALNUT ST	053.04-09-13	931	\$608,350	02/28/2014	A	\$620,000	1015
29 E WALNUT ST	053.04-09-16	2048	\$1,112,699	07/08/2014	A	\$1,225,000	1015
8 E WALNUT ST	053.04-08-31	1185	\$649,438	07/09/2014	A	\$575,000	1015
103 E MAPLE ST	053.04-12-02	1402	\$785,447	05/30/2014	A	\$845,000	1015
102 E LINDEN ST	063.02-02-30	1160	\$648,210	01/31/2014	A	\$655,000	1015
100 E LINDEN ST	063.02-02-29	2134	\$902,653	04/18/2014	A	\$930,250	1015
118 E WALNUT ST	053.04-07-23	2260	\$804,448	09/16/2014	A	\$795,000	1015
100 E WALNUT ST	053.04-07-32	1924	\$774,034	03/25/2014	A	\$777,000	1015
900 LITTLE ST	053.02-06-12	1969	\$845,996	07/11/2014	A	\$900,000	1015
108 E BRADDOCK RD	053.02-06-15	854	\$622,838	07/10/2014	A	\$649,500	1015
104 E BRADDOCK RD	053.02-06-17	1202	\$667,275	11/21/2014	A	\$665,000	1015
808 MT VERNON AV	053.02-04-06	2342	\$846,517	09/12/2014	A	\$824,900	1015
206 E OAK ST	053.04-04-07	1722	\$856,497	07/15/2014	A	\$896,500	1015
1103 COMMONWEALTH AV	053.01-03-01	2479	\$1,082,161	06/05/2014	A	\$985,000	1015
104 ADAMS AV	053.02-01-03	1494	\$818,512	07/30/2014	A	\$790,000	1015
14 E MASONIC VIEW AV	053.02-08-27	1148	\$714,693	08/27/2014	A	\$700,000	1015
26 E CHAPMAN ST	053.04-01-12	2606	\$1,146,286	04/30/2014	A	\$1,300,000	1015
15 E CHAPMAN ST	053.04-02-07	1250	\$653,625	04/15/2014	A	\$672,500	1015
18 E OAK ST	053.04-02-17	1764	\$870,071	04/17/2014	A	\$905,000	1015
1 E MASONIC VIEW AV	053.03-03-15	1008	\$610,520	03/31/2014	A	\$630,000	1015
1409 WAYNE ST	043.04-02-01	2590	\$996,722	11/25/2014	A	\$1,050,000	1015
109 E ALEXANDRIA AV	043.04-07-05	1584	\$734,840	02/18/2014	A	\$715,000	1015
117 E ALEXANDRIA AV	043.04-07-09	1080	\$663,576	12/01/2014	A	\$650,000	1015



Welcome and Help

Search by Property Address

Search by Account Number

Search by Map Number

Return to Search Results

Print View

Sales From Comparable Study Groups E LINDEN ST (Study Group 1015)

The comparable sales displayed below were not used as primary value indicators, but were considered as additional market information in the valuation of your property. These sales are not intended to represent direct comparability, but to provide additional support to the valuation.

Click column name to sort by that column.

Property Address	Map-Block-Lot	Building SQFT	2015 Assessment	Sale Date	Sale Code	Sale Price	Study Group
409 E BELLEFONTE AV	035.03-08-24	1760	\$758,192	11/13/2014	▲	\$839,000	1010
2400 TERRETT AV	034.02-05-10	2058	\$865,413	03/06/2014	▲	\$830,000	1010
305 E OXFORD AV	034.02-06-06	1188	\$706,892	02/14/2014	▲	\$690,000	1010
320 E DEL RAY AV	035.01-01-09	1288	\$647,974	03/24/2014	▲	\$705,000	1010
303 E WINDSOR AV	034.04-04-02	1382	\$743,691	06/04/2014	▲	\$722,000	1010
303 E HOWELL AV	034.04-11-02	1886	\$762,609	08/20/2014	▲	\$870,000	1010
300 E BELLEFONTE AV	034.04-11-08	1254	\$746,591	06/11/2014	▲	\$765,000	1010
2503 TERRETT AV	024.04-05-34	2020	\$853,167	01/30/2014	▲	\$875,000	1010
2509 LESLIE AV	025.03-01-28	1271	\$654,346	07/31/2014	▲	\$649,000	1010
401 E CUSTIS AV	035.01-09-01	2452	\$874,579	06/23/2014	▲	\$910,000	1010
400 E BELLEFONTE AV	035.03-05-25	2894	\$1,040,042	11/25/2014	▲	\$1,100,000	1010
331 ASHBY ST	016.03-09-09	1092	\$498,210	04/24/2014	▲	\$425,000	1010
208 CLIFFORD AV	024.02-04-24	1277	\$603,253	10/24/2014	▲	\$675,000	1010
400 CLIFFORD AV	025.01-01-61	756	\$539,725	07/31/2014	▲	\$560,000	1010
207 CLIFFORD AV	024.02-08-03	1998	\$813,025	05/30/2014	▲	\$905,000	1010
405 CLIFFORD AV	025.01-02-12	1362	\$606,501	12/16/2014	▲	\$610,000	1010
114 E RAYMOND AV	024.02-09-26	1064	\$592,782	04/30/2014	▲	\$610,000	1010
117 E RAYMOND AV	024.04-03-13	2361	\$1,137,354	11/13/2014	▲	\$1,200,000	1010
321 E RAYMOND AV	025.01-04-13	1542	\$833,475	04/04/2014	▲	\$775,000	1010
2603 TERRETT AV	024.04-04-40	1316	\$709,735	03/20/2014	▲	\$725,000	1010
203 E MASON AV	043.02-06-06	1782	\$809,678	06/16/2014	▲	\$850,000	1013
226 E MONROE AV	043.02-05-14	1471	\$655,899	05/16/2014	▲	\$650,000	1013
224 E MONROE AV	043.02-05-15	768	\$556,360	12/22/2014	▲	\$512,185	1013
213 E MONROE AV	043.02-08-07	800	\$547,875	09/05/2014	▲	\$560,000	1013
1501 WAYNE ST	043.02-08-16	1286	\$567,630	03/06/2014	▲	\$538,500	1010
1 E OXFORD AV	034.01-07-12	1570	\$948,719	04/14/2014	▲	\$980,000	1013
24 E WINDSOR AV	034.04-01-11	2776	\$1,317,978	12/17/2014	▲	\$1,340,000	1013
20 E WINDSOR AV	034.04-01-13	1856	\$729,630	10/28/2014	▲	\$755,000	1013
1905 COMMONWEALTH AV	034.03-09-14	1812	\$812,723	07/08/2014	▲	\$810,000	1013
11 LEADBEATER ST	015.04-03-16	1344	\$723,229	11/21/2014	▲	\$720,000	1010
3806 ELBERT AV	007.03-06-51	2072	\$655,744	03/14/2014	▲	\$699,000	1010
3815 ELBERT AV	007.03-06-20	864	\$559,844	05/23/2014	▲	\$607,000	1010
29 E HOWELL AV	034.04-08-19	1080	\$705,525	02/28/2014	▲	\$730,000	1013
105 E HOWELL AV	034.04-09-03	1848	\$612,750	10/23/2014	▲	\$695,000	1013
212 E GLEBE RD	016.03-07-50	1267	\$536,415	06/28/2014	▲	\$608,000	1010



SALES CODES

VERIFIED - valid sales

- A no disqualifying circumstances
- B purchased by adjacent owner
- C actual consideration differs from deed
- E while related partnership, sale/lease back, etc.- independent appraisal was prepared for value consideration
- F pending verification
- G multi-lot sale
- H land sale
- I condominium sale where the number of parking spaces sold is different than number assessed
- LK like kind exchange

VERIFIED - invalid sale

- J to relative or related business
- K buyer was tenant under lease agreement
- L exchange of properties
- M foreclosure
- MB financial institution or deed in lieu of foreclosure
- MS short sale
- N divorce decree or duress
- O seller assisted financing is major influence
- OC City-assisted financing - affordable
- P will transferring property - no consideration
- Q miscellaneous (does not fit definition in any other category)
- R re-recorded deed

VERIFIED - invalid sale for sales ratio study

- S multi-lot sale or assemblage
- T subdivision of original parcel
- U adjacent property owner is purchaser
- V alteration/addition/renovation, or other change in physical condition since last assessed
- W reserved for future use

UNABLE TO VERIFY

- X three efforts made to contact buyer, seller or agent
- Y buyer, seller and agent refused to respond
- Z easements/agreements



Questions?

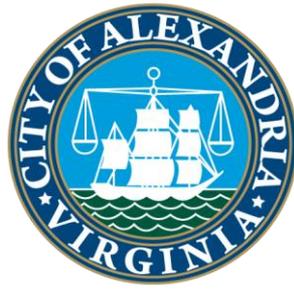
Finance Department

301 King St., Room 1600

Alexandria, VA 22314

703.746.3900

www.alexandriava.gov/Finance



Office of Management & Budget

Morgan Routt, Acting Director

What is the City budget?



- Documentation of the ***financial, policy, and service decisions*** that City Council has authorized for the fiscal year.
- Contains some of the best sources of information on ***city governmental programs and key financial information*** for policy makers, managers, and residents.



What's in a Budget?

- Government revenues come from dozens of sources
- Revenues are distributed to hundreds of programs
- A budget describes the flow of funds from revenue sources to programs
 - Where revenue comes from
 - How funds are distributed across departments and programs
- Not just numbers, reflects the goals and priorities of the City

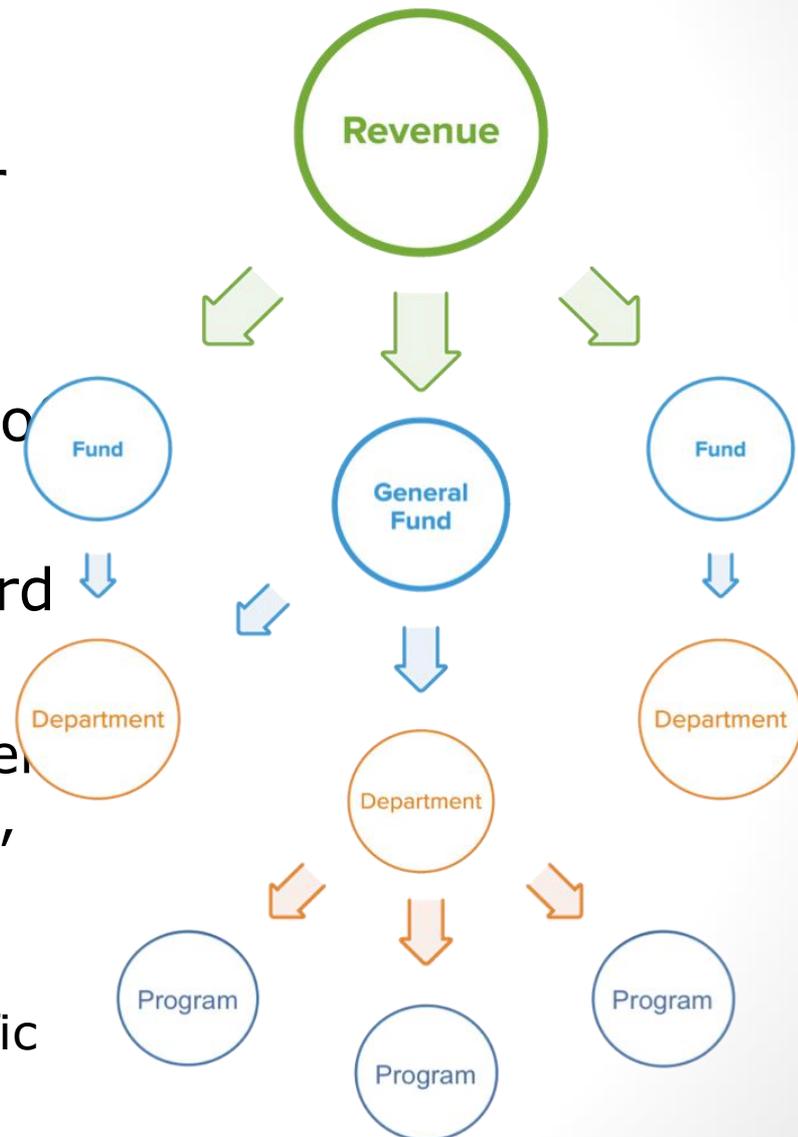
Why Budget?



- Government finance:
 - Maximize services for residents and minimize taxes & fees
 - Maximize non-general fund resources to provide services
- City government required by charter to adopt and close each year with a balanced budget
- Serves as the documentation of projected revenues and how to spend those revenues so the end of the fiscal year results in a balanced budget

General Fund

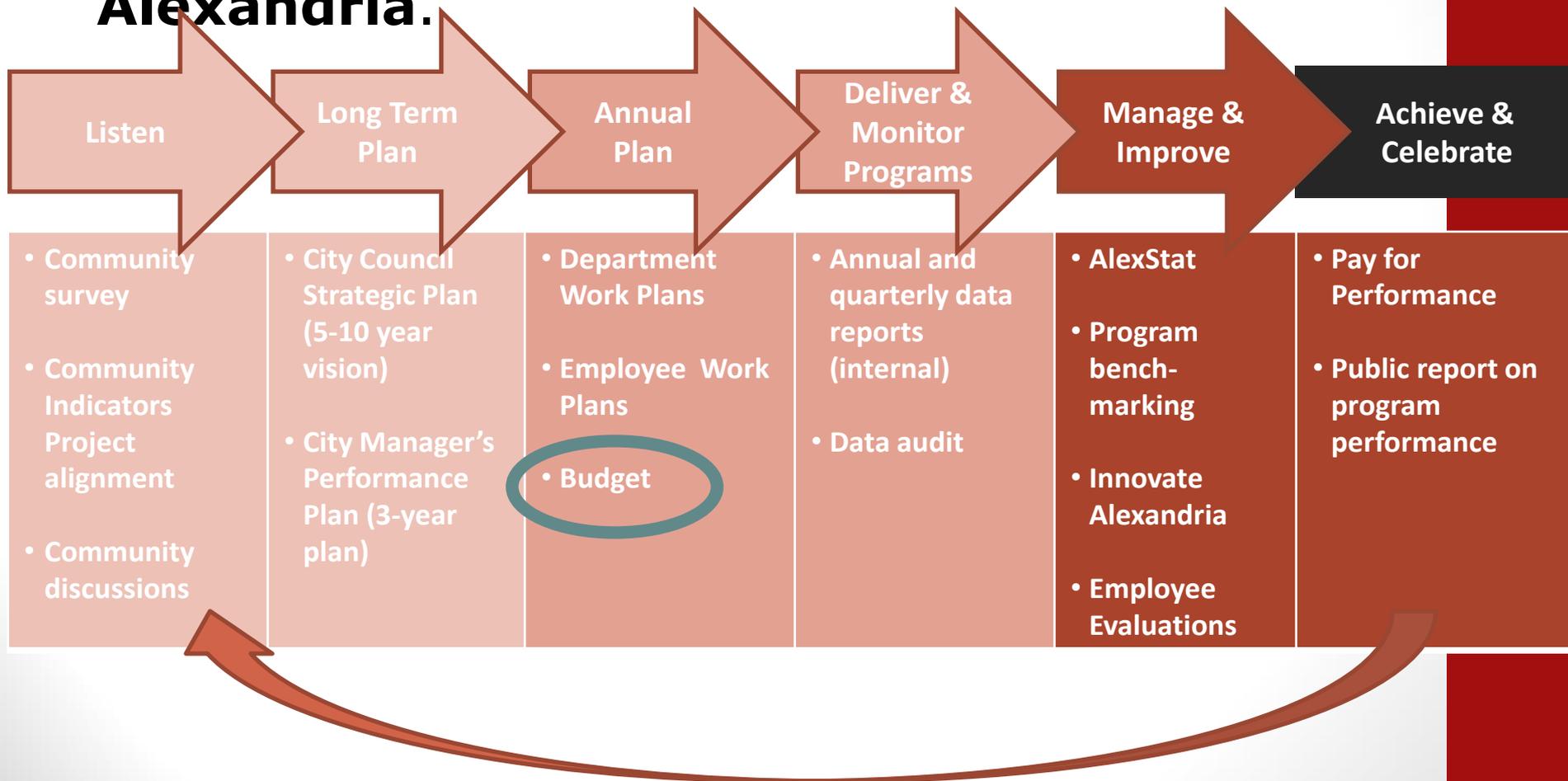
- Primary operating fund for the City
- Distributed to multiple departments for a variety of needs
- Other funds directed toward specific purposes
 - e.g., Sewer and Stormwater Funds, Potomac Yard Fund, Housing Fund, state and federal grants
 - Legally restricted to specific activities or programs





How do we budget?

Developing the budget is a key component of the City's performance management system, **Results Alexandria.**





Budget Development Cycle





FY 2016 Civic Engagement

- City pursued an enhanced Civic Engagement strategy for FY 2016 Budget Process.
Activities included:
 - Budget Outcomes Prioritization Survey
 - Boards, Commissions and Committee Chairs Meeting
 - Focus Area Program Prioritization Meetings
- Activities included 650 online responses and 150 unique participants in public meetings



FY 2016 Civic Engagement

Event	Description	Date(s)	What did it influence or inform?
Budget Outcomes Prioritization Survey	Online survey, where participants prioritized the City's Long Term Outcome and where the City should invest resources and focus to achieve outcomes	October 15, 2014 – November 5, 2014	<ul style="list-style-type: none"> · City Council Budget Guidance
Boards, Commissions and Committee Chairs Meeting	Chairs (or designees) of the City's boards, commissions and committees were invited to a facilitated discussion of the City's Long Term Outcomes, where the City should prioritize resources and what actions can be taken to balance the budget	November 3, 2014	<ul style="list-style-type: none"> · City Manager's Identified Budget Priorities · Future Civic Engagement Efforts
Focus Area Program Prioritization Meetings	Residents were invited to attend three facilitated meetings to discuss (by Focus Area) the programs and services that are most important for achieving the City's Long Term Outcomes	Safe, Secure & Just Community January 26, 2015	<ul style="list-style-type: none"> · City Manager's Proposed Budget · Department Workplans (Follow-up items for further analysis)
		Livable, Green & Prospering City February 5, 2015	
		Healthy & Thriving Residents February 9, 2015	

Outcome Prioritization Results



Budget Outcomes Prioritization Survey October 15—November 5, 2014		Boards, Commissions and Committee Chairs Meeting November 3, 2014	
HIGH	LOW	HIGH	LOW
City government is fiscally strong.	The City's most vulnerable residents achieve self-sufficiency and experience a meaningful quality of life.	City government is fiscally strong.	Residents enjoy high quality leisure time.
City government is accountable to the community.	The City enjoys a healthy environment that can be enjoyed by all residents.	City government is accountable to the community.	Neighborhoods are amenity-rich
Ensure the educational and developmental attainment of all residents.	All community members are treated justly and protected under the law.	People and property are protected from fire, emergencies, and natural or manmade disasters.	Neighborhoods are inclusive and diverse
All children and youth thrive and succeed.	Neighborhoods are amenity-rich.	The City's most vulnerable residents achieve self-sufficiency and experience a meaningful quality of life.	The City experiences a low rate of crime.
The City experiences a low rate of crime.	Neighborhoods are inclusive and diverse	Ensure the educational and developmental attainment of all residents.	Improve City residents' overall health and eliminate health disparities.
People and property are protected from fire, emergencies, and natural or manmade disasters.	Residents enjoy high quality leisure time.	Improve the health and well-being of the City's most vulnerable residents.	

Focus Area Program Prioritization



Safe, Secure & Just Community	Livable & Green City	Healthy & Thriving Residents
Peumansend Creek Regional Jail Alexandria Law Library City Supplements to State Employees Fire Department Closings Public Safety Compensation	Economic Development Business License Tax Multi-Modal Transportation Affordable Housing	Children & Youth Master Plan Inova Hospital City vs. Non-Profit Provided Services



FY 2016 Approved Budget

Alexandria Economic Challenges



- Number of jobs lost in the recessions has not been fully recovered
- Largest increase in private sector jobs since 2010 is in the lowest paying category (food service and accommodation)
- Office Vacancy Rate = 16.5% (4th qtr 2014)
- Resulting in ~ \$93M less money fueling our local economy
- Impact of federal cutbacks results in ~\$15.7B less money fueling our regional economy



Identified Budget Priorities

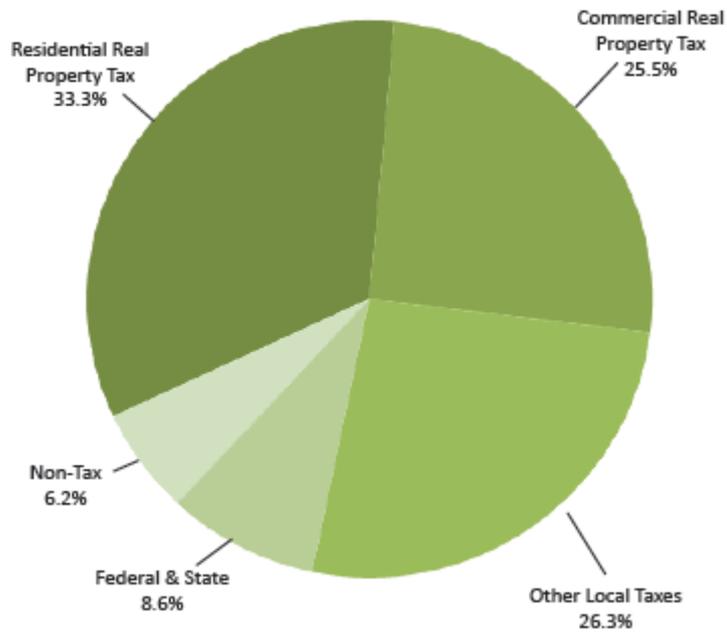
DIVERSIFICATION/ EXPANSION OF CITY'S TAX BASE	SUSTAINED CITIZEN HEALTH AND SOCIAL EQUITY	EDUCATIONAL ACHIEVEMENT	PUBLIC SAFETY RESPONSE	RECRUITMENT AND RETENTION OF THE BEST AND BRIGHTEST TALENT
<ul style="list-style-type: none"> • Waterfront parks and flood mitigation • Potomac Yard Metrorail Station • Increased business recruitment and retention • Expanded veterans' business center • New Code permitting system • Storm and sanitary system improvements • WMATA 	<ul style="list-style-type: none"> • Maintains commitment to Fund for Human Services • Maintains programs for seniors • Maintains funding for social safety net • Maintains affordable housing investments to meet City goals 	<ul style="list-style-type: none"> • \$7.0M, or 3.6%, additional investment for ACPS operating budget, represents 57% of General Fund revenue growth • \$291.4M over 10 years in ACPS physical infrastructure investment; \$38.8M for FY 16 • \$125K for Children & Youth Master Plan implementation 	<ul style="list-style-type: none"> • Uniformed public safety positions maintained • All fire stations to remain open • Using new Computer Aided Dispatching System: undergoing Fire location/dispatching study • Advancing dual-role Firefighter/Medic • Police compensation adjustments • Additional Fire career ladders 	<ul style="list-style-type: none"> • Making pay adjustments where necessary and strategic <ul style="list-style-type: none"> • Police pay • Courts pay (District Court and Juvenile Domestic Relations Court) • Merit Increases, Avg. 2.9% growth • Commitment to affordable healthcare options for employees • Workplace improvements (current and future): Space planning & teleworking

Approved FY 2016 Budget

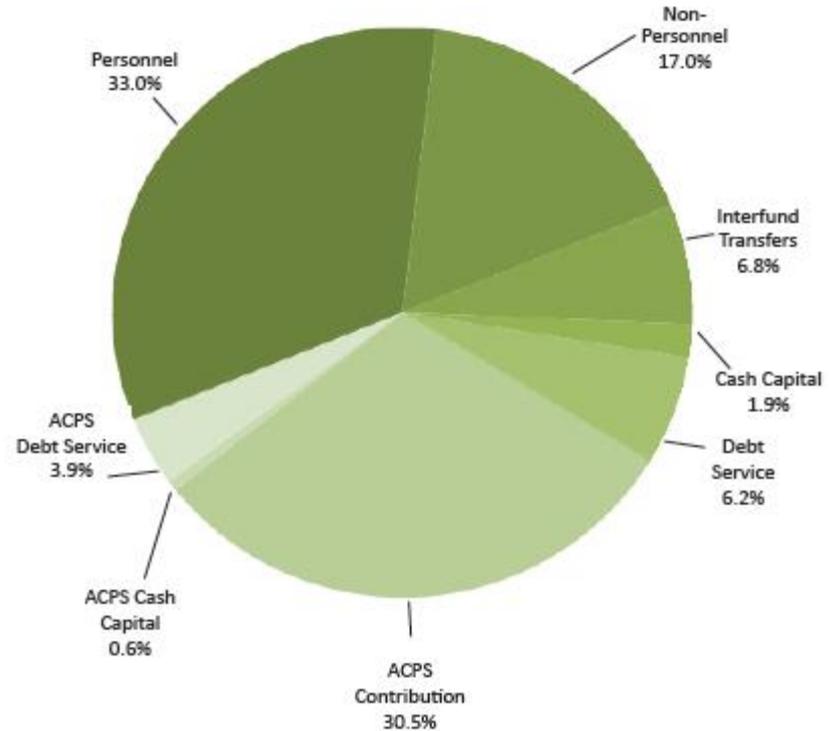
General Fund (\$649.2M)



REVENUE OVERVIEW



EXPENDITURE OVERVIEW



*Includes transfer to DASH; Library; DCHS Transfer to Special Revenue Fund; and other miscellaneous transfers

FOCUS AREAS



City Attorney
 City Clerk and Clerk of Council
 City Council
 City Manager
 Communications/Public Information
 Finance
 General Services
 Human Resources
 Information Technology Services
 Internal Audit
 Performance and Accountability
 Non-Departmental
 Management and Budget
 Registrar of Voters

**ACCOUNTABLE, EFFECTIVE
& WELL-MANAGED GOVERNMENT**

Community and Human Services
 Health
 Other Health Activities
 Library
 Recreation and Cultural Activities (RPCA)
 Alexandria City Public Schools (ACPS)

HEALTHY & THRIVING RESIDENTS

LIVABLE, GREEN & PROSPERING CITY

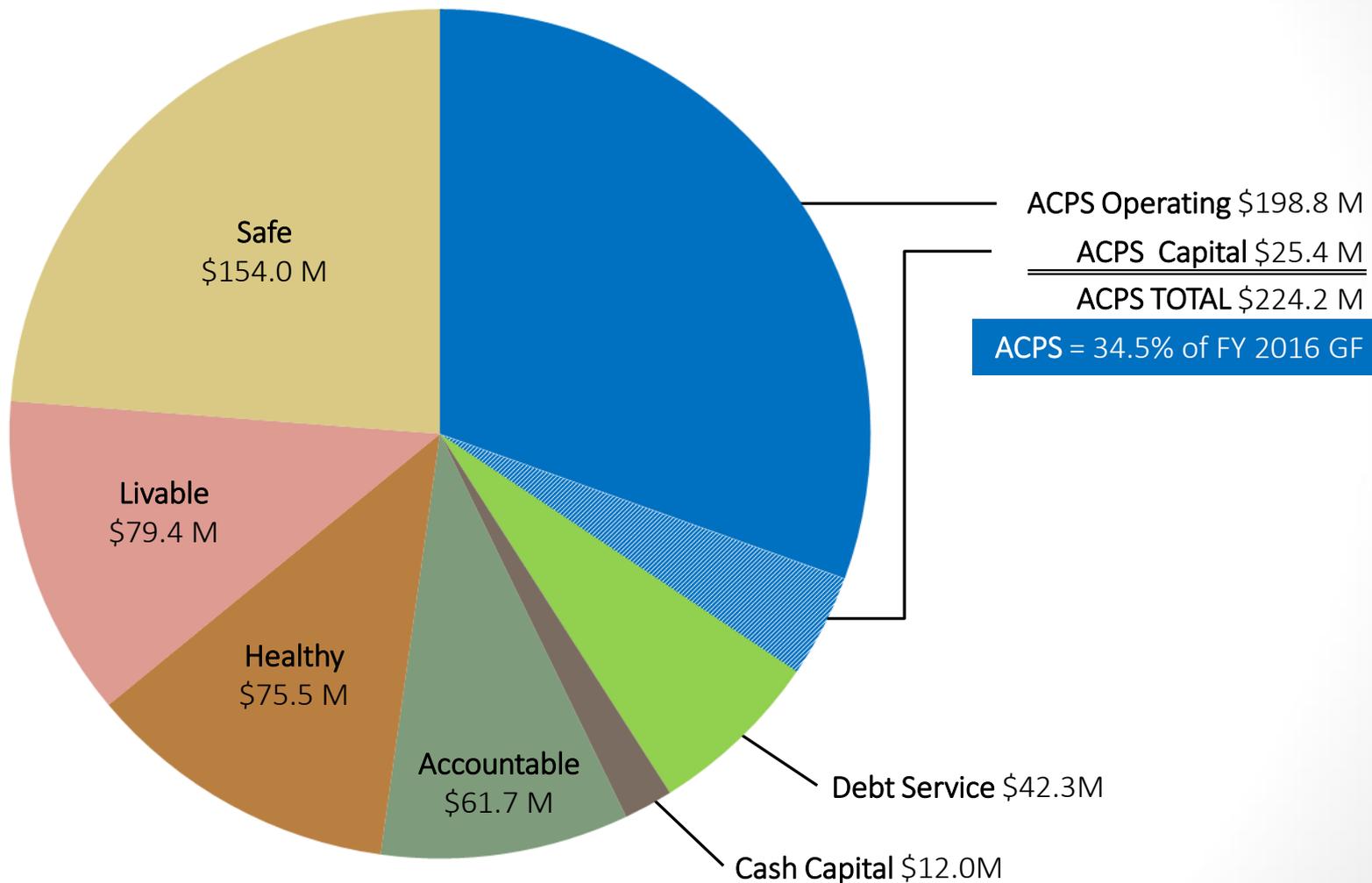
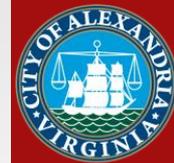
Code Administration
 Economic Development
 Housing
 Historic Alexandria
 Planning & Zoning
 Project Implementation
 Parks (RPCA)
 Transportation/Environmental Services
 Transit Subsidies

SAFE, SECURE & JUST COMMUNITY

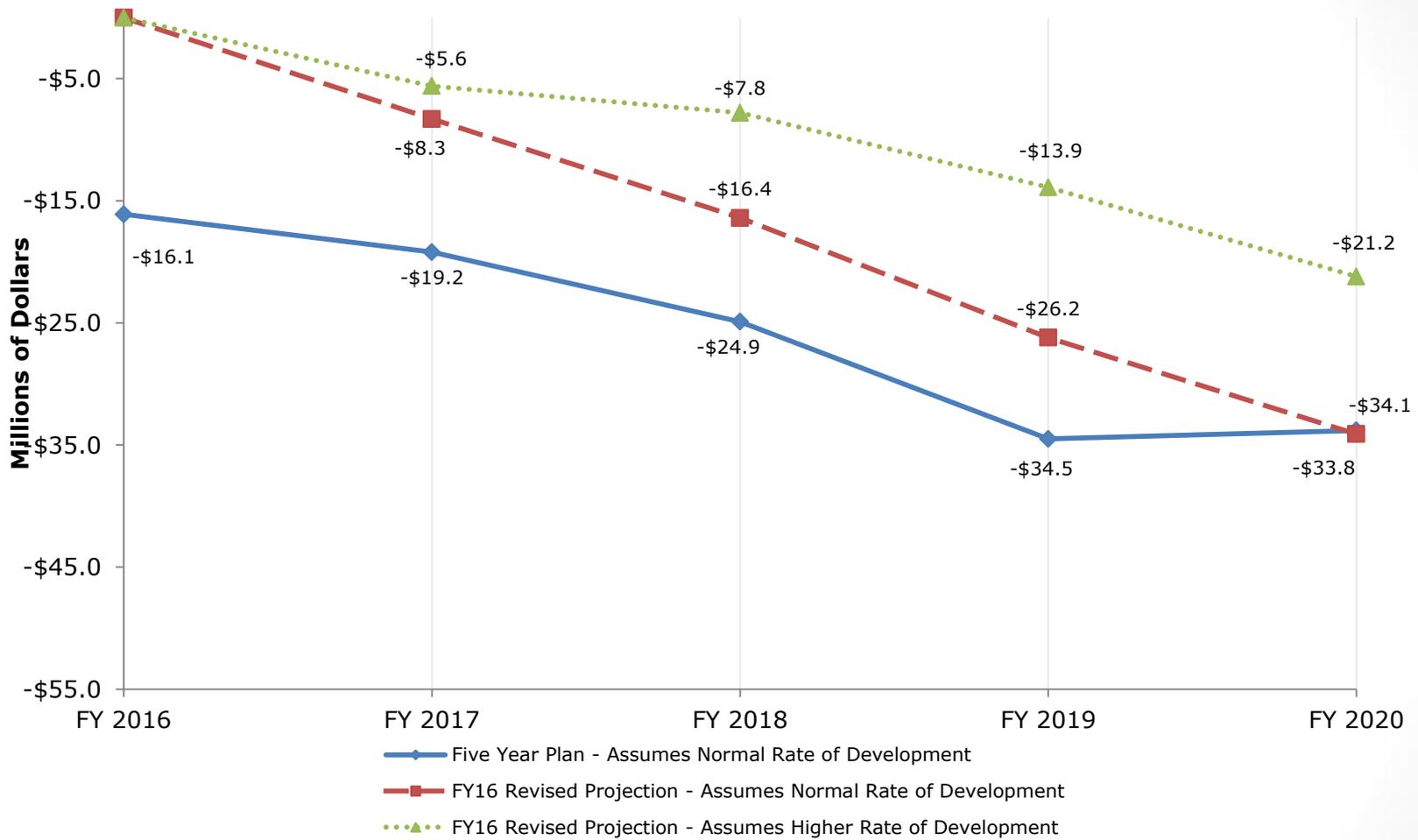
18th Circuit Court
 18th General District Court
 Clerk of Circuit Court
 Commonwealth's Attorney
 Court Services Unit
 Emergency Communications
 Fire
 Human Rights
 Juvenile and Domestic Relations District Court
 Other Public Safety and Justice Programs
 Police
 Sheriff

FY 2016 Proposed Budget by Focus Area

General Fund \$649.2M



Five-Year Financial Plan





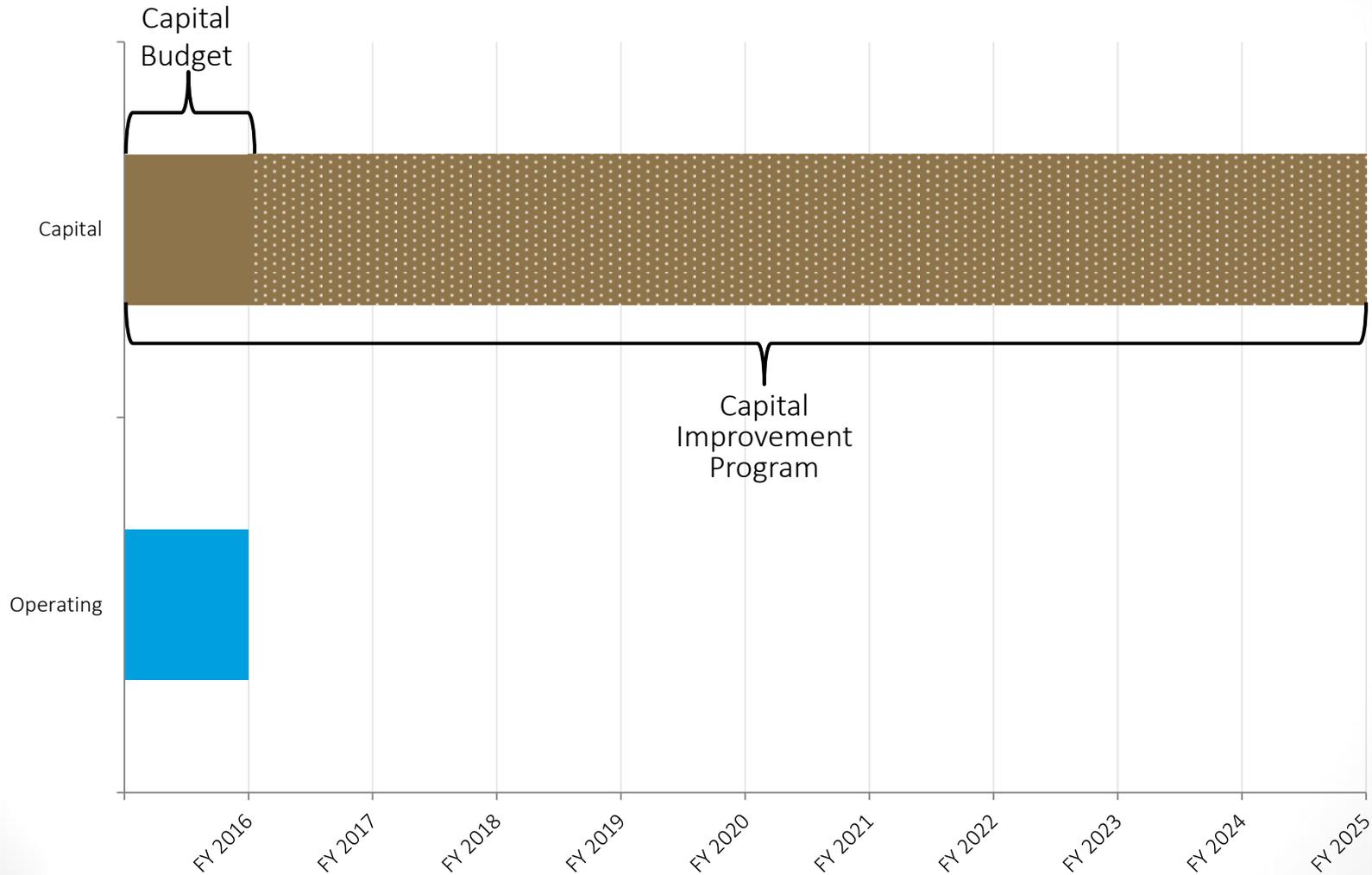
Capital Improvement Program FY 2016 – FY 2025

Capital Improvement Program (CIP)



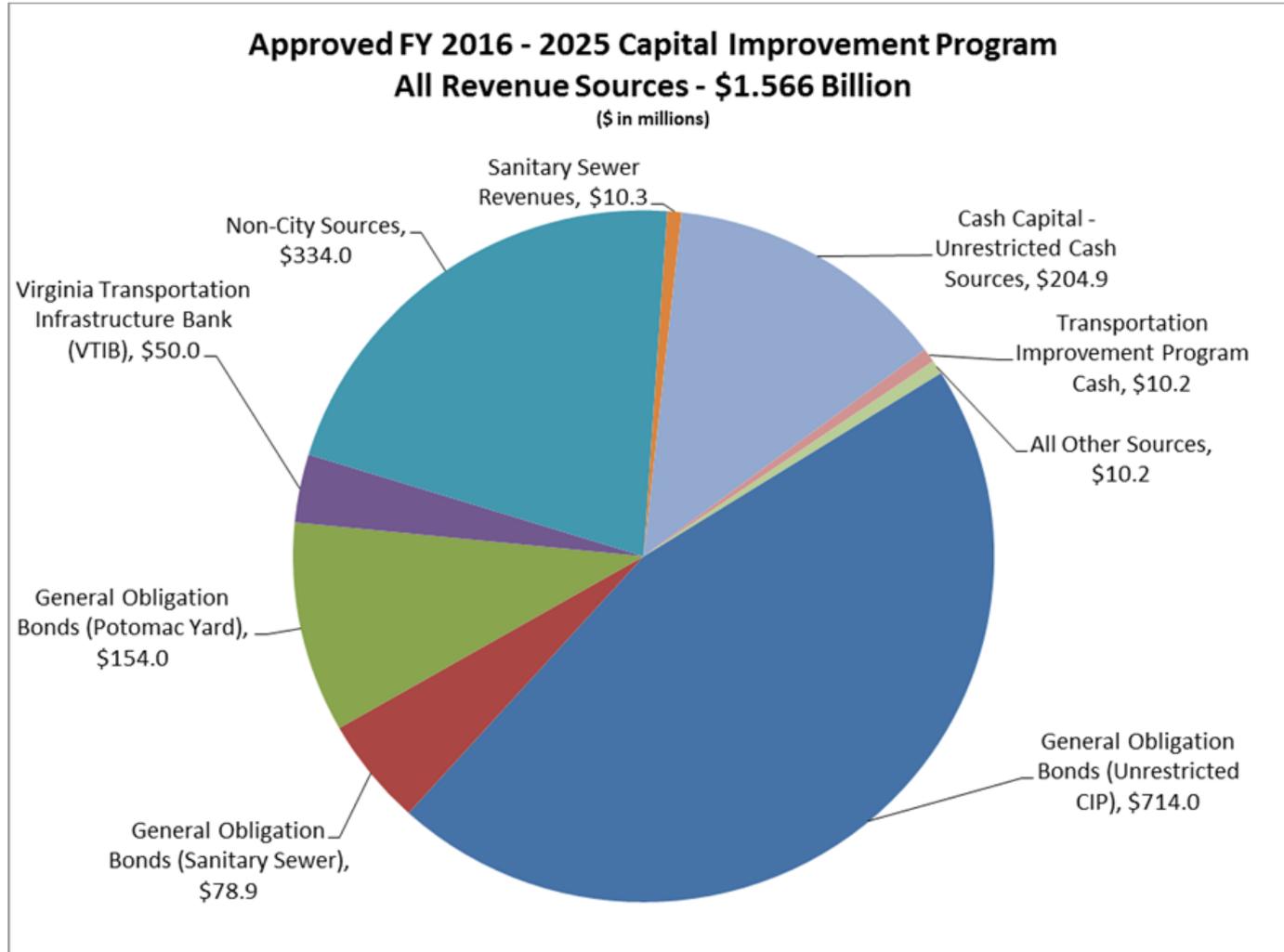
- A ten-year plan of approved capital expenditures for long term improvements to the City's public facilities and public works, as well as to Alexandria City Public School capital projects
 - CAPITAL GOODS: Long-lived assets that have a useful life of two or more years, can be identified permanently as a separate item, and cost over \$10,000
- Balanced 10-year plan, but only the first year is appropriated

Operating vs Capital Budgets



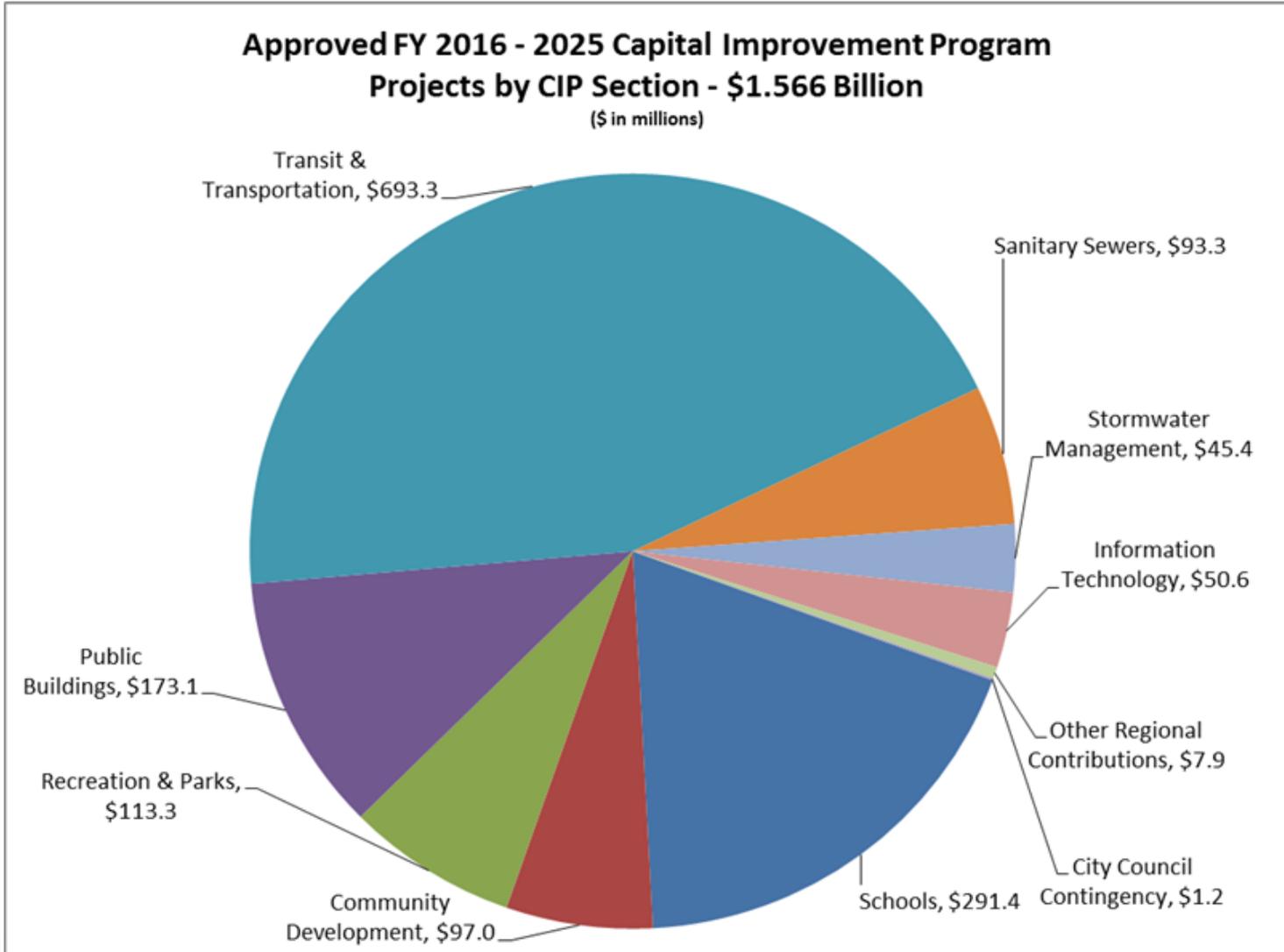
10-Year Approved CIP Funding Overview

(FY 2016 – FY 2025)



10-Year Approved CIP Projects Overview

(FY 2016 – FY 2025)



10-Year Approved CIP Projects Overview

(FY 2016 – FY 2025)



SIGNIFICANT PROJECTS IN 10-YEAR PLAN

PROJECT	GENERAL FUND SUPPORTED	OTHER FUNDING SOURCES
Alexandria City Public Schools Funding	\$291.4M	\$0
Potomac Yard Metrorail Station	\$0	\$274.0M
Waterfront Plan Implementation (property value increases will support debt service payments)	\$55.5M	\$6.0M
Sanitary Sewers & Stormwater Infrastructure	\$48.1M	\$90.7M
WMATA Capital Contributions Including Metro 2025 Funding	\$99.4M	\$14.2M
Transit Corridor "C" - Beauregard	\$0	\$89.3M
Street Resurfacing	\$38.7M	\$15.4M
City Hall HVAC Replacement and Restoration	\$53.3M	\$0
Open Space and City Athletic Fields	\$39.1M	\$0

FY 2016 Approved Capital Budget Projects



SIGNIFICANT PROJECTS IN FY 2016

PROJECT	GENERAL FUND SUPPORTED	OTHER FUNDING SOURCES
Alexandria City Public Schools Funding	\$38.8M	\$0
Potomac Yard Metrorail Station	\$0	\$4.0M
WMATA Capital Contributions Including Metro 2025 Funding	\$8.3M	\$4.0M NVTC
Street Resurfacing, Sidewalks, Shared-Use Paths & Complete Streets Projects	\$5.1M	\$1.9M
King Street Metrorail Station	\$1.4M	\$2.3M
Patrick Henry Recreation Center	\$5.9M	\$0
Windmill Hill Park Bulkhead	\$5.0M	\$0
Permit Processing System (Code Fee Funded)	\$0	\$1.8M
Stormwater Utility Study	\$0.6M	\$0



Summary

- No tax rate increase
- Slow growth economically
- Sustainable responsible budget proposed at a 1.9% increase
 - No use of fund balance
 - Services and programs maintained
- Priority investments:
 - ACPS
 - Police compensation
 - Employee merits
 - WMATA
 - Waterfront parks and flood mitigation



Questions?

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