The Partnership to Prevent and End Homelessness in the City of Alexandria
Selection Committee Meeting

NOTES

<table>
<thead>
<tr>
<th>TYPE OF MEETING</th>
<th>Selection Committee – called to order at 10:05pm by Stefan Caine</th>
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<tbody>
<tr>
<td>ATTENDEES PRESENT</td>
<td>Rachel Goodling, Andrew Baldwin Shelley Murphy, Allen Lomax</td>
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<td>VISITORS</td>
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<td>MEMBERS EXCUSED</td>
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<td>MEMBERS ABSENT</td>
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<td>NOTE TAKER</td>
<td>Stefan Caine</td>
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Agenda

I Call Meeting to Order

II Review Ranking Process & New Project Funding Opportunities

Renewal projects were monitored in July, producing scores that will inform an objective project prioritization list created by the Selections Committee. An outline of this process, scoring standards, and final scores will be posted to the Partnership’s website.

To prioritize the new projects, the Selection Committee will first select the best new project proposals to be including in the Consolidated Application based on their submitted Notices of Intent and community data. The Notices of Intent and community data will then inform the objective prioritization of the selected new projects.

New funding opportunities are limited in scope because of the size of the City’s annual renewal demand, and in community fit due to federal funding requirements. $42,152 is available through HUD-CoC bonus, and an additional $50,000 is available to serve victims of Domestic Violence (DV). As per the Gaps and Needs Recommendation Report, the available project types in the CoC were those that increase housing stock. HUD-CoC bonus was available for Rapid Rehousing (RRH), Permanent Supportive Housing (PSH), or Joint Transitional Housing (TH) –RRH. The DV bonus was available for DV specific RRH or Joint TH-RRH. Two additional opportunities made available through reallocation, $166,457 for family RRH and $100,000 of chronic homeless singles’ PSH as recommended by the Gaps & Needs Recommendation Report. The funding opportunities could be combined into one new proposal if for the same project type, and renewal grants were eligible to apply to expand an existing program.

While reallocated programs and the HUD-CoC Bonus are ranked as any other program, the DV opportunity may be selected for funding on its own merit if the community can document need. If funded, DV bonus proposals are removed from the project priority listing and all programs ranked below would move up one spot. If the DV opportunity is not funded on its own merit, it will remain in the project priority listing and be ranked as any other program.

Six complete Notices of Intent were submitted for the four opportunities and only two opportunities had multiple applicants. VOA and New Hope Housing each applied for the Family RRH Reallocation. VOA also applied for HUD-CoC Bonus to fund RRH, where New Hope applied to fund PSH. On the flip side, Carpenter’s Shelter was the sole applicant for the DV-Bonus, and New Hope was the only organization to submit a Notice for the PSH reallocation.
Review Agenda

III. Review Bonus Project Proposals

DV Bonus - $50,000
Carpenter’s Shelter & ALIVE! House – Program will serve 5 households in RRH who are fleeing DV or entered a designated transitional housing (TH) unit following an episode of DV. ALIVE! House will additionally designate 2 units in their TH program to serve clients who are fleeing DV

- Both organizations met with the City of Alexandria’s Domestic and Sexual Violence Program to discuss community need for DV specific housing services prior to crafting a proposal
- A community need for both components of the Joint TH-RRH to serve clients exiting the City’s DV shelter is apparent
- The Committee was heartened to see organizations apply for the opportunity this year, and thoughtfully, considering the FY19 recommendation to not leave potential dollars on the table
- The joint component has the opportunity to improve some outcomes for Transitional Housing, specifically length of stay and rate of permanent exit
- The CoC should closely monitor the joint component of the program for application elsewhere in the Continuum
- Overall a strong proposal from organizations with a proven track record of serving DV survivors and coordinating with City DV services
- **The Selection Committee unanimously approved the Carpenter’s Shelter’s DV-Bonus project proposal for inclusion in Alexandria’s FY19 HUD-CoC Consolidated Application**

PSH Reallocation - $100,000
New Hope Housing – Program will serve 5 chronically homeless singles in PSH, two in a shared unit, and three in one-bedroom units.

- The Selection committee noted no immediate issues with the program proposal as submitted
- There is a documented need for the project as highlighted by the Gaps & Needs Recommendation Report, and the numbers served are what was expected
- There has been no issue with the grantee’s performance in operating HUD funded PSH in the City in past years, so expansion of the program should not be an issue
- It is surprising only one organization applied for such a large opportunity; New Hope has a proven record of housing first PSH but there may be value in having a similar grantee in the future for comparison of approach and competitive improvement
- New Hope housing has a lot of local knowledge when it comes to PSH and serving the City, and that was reflected well in the Notice
- Well-thought Notice of Intent, again, from the organization with likely the most institutional knowledge of PSH in the community; most importantly, the City badly needs the resource
- **The Selection Committee unanimously approved the New Hope Housing’s PSH Reallocation project proposal for inclusion in Alexandria’s FY19 HUD-CoC Consolidated Application**

RRH Reallocation - $166,457
New Hope Housing & Carpenter Shelter – Program will serve 12 families, made up of 48 total people, in RRH

- Both organizations have a strong local reputation and history of service to the community; their knowledge of the Continuum and its processes were well reflected in the Notice
- The organizations are currently operating the program as a result of the former grantee discontinuing services in the City and have executed a successful transfer of the grant as well as the clients
- **The Selection Committee unanimously approved the Carpenter Shelter’s RRH-Bonus project proposal for inclusion in Alexandria’s FY19 HUD-CoC Consolidated Application**
At present Carpenter’s Shelter is the singular operator of RRH in the City allowing for some efficiencies that the CoC could lose if RRH services were split between multiple organizations.

The partnership forged between New Hope and Carpenter’s has been beneficial to the CoC so it is encouraging to see the desire to continue.

There is a larger amount of money in the Admin line item compared to other Notices from the same organizations and compared to the other Notice for this opportunity; The Selection Committee was unclear if this was a result of the fiscal agent vs. operator relationship.

The Notice of Intent is rooted in an active program that’s being operated effectively by the applicants, so the Selection Committee is confident they can continue and deliver on their proposal.

The Selection Committee unanimously approved the New Hope Housing’s RRH Reallocation project proposal for inclusion in Alexandria’s FY19 HUD-CoC Consolidated Application.

**VOA-Chesapeake** – Program will serve 20 families in RRH

- A lot of dollars were put into client services, more than other Notices submitted, which the Committee appreciated.
- VOA’s Notice for this opportunity was combined with that for HUD-CoC Bonus, making numbers served misaligned with reported cost per client; Given the inconsistencies the Selection Committee was unsure if the applicant could effectively serve the number reported.
- VOA has a proven record of delivering RRH services across multiple CoC’s and using varied federal funding sources.
- It was not encouraging to see that the organization had returned funds in multiple jurisdictions; Fixes appeared to be internally focused.
- The process for issuing a declining subsidy was not explained thoroughly.
- The Notice submitted was good, thought the Selection Committee felt may have been too high-level in its approach where others were able to better highlight a local knowledge.

**HUD-CoC Bonus - $42,152**

**New Hope Housing** – Program will serve two chronically homeless singles in PSH with two single units.

**VOA** – Program will serve 8 single adults in RRH.

- Both Notices were well written, and both organizations have a great history delivering the services for which they applied.
- Comparing leasing to subsidy programs is hard considering the populations served, therefore the decision should center on community need.
- The community need has consistently been for PSH.
- Investing in PSH will alleviate prioritization bottlenecks for single adults in the CoC system, allowing more to be served in RRH as result.
- Long-term affordable housing is the most pressing need in the CoC and PSH is the surest way to secure it, so the bonus should fund PSH.
- Considering New Hope Housing may receive admin costs for 3 new HUD programs as a result of the FY19 application, the CoC may ask some of those dollars be moved to services, especially in the Family RRH proposal where admin is particularly large.
- The Selection Committee unanimously approved the New Hope Housing’s HUD-CoC Bonus PSH project proposal for inclusion in Alexandria’s FY19 HUD-CoC Consolidated Application.

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<th>ACTION ITEMS</th>
<th>PERSON RESPONSIBLE</th>
<th>DEADLINE</th>
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<tr>
<td>Notify Selected Applicants</td>
<td>CoC Lead Administrator</td>
<td>8/7/19</td>
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<td><strong>Distribute Monitoring &amp; Evaluation Materials</strong></td>
<td>CoC Lead Administrator</td>
<td>8/8/19</td>
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<tr>
<td>Rank all HUD-CoC Applicants</td>
<td>Selection Committee</td>
<td>8/15/19</td>
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**IV Next Steps**

The Selection Committee will convene in the morning of Thursday, August 15th, 2019 at 4480 King St. to review renewal project monitoring & evaluation scores and other data, and then rank new and renewal projects on the CoC’s FY19 Project Priority listing.

**V Adjournment**

10:58pm adjourned.