The Alexandria Housing Trust Fund is going on 30!

As federal funding for affordable housing has continued to decline and the cost of housing has increased relative to wages across the greater Washington, DC metropolitan region in recent years, Alexandria’s Housing Trust Fund (HTF) has played a pivotal role in providing affordable housing opportunities and choices to Alexandria residents and workers.

Since the first contributions were pledged almost 30 years ago, the HTF has leveraged over $150 million dollars in private and public financing to construct and preserve more than 1,100 affordable units and prepare Alexandrians for homeownership. It has enabled homeowners and renters to remain in their homes by funding necessary repairs and improvements and has assisted families struggling with the threat of homelessness. The HTF was memorialized in 1993 as part of the City’s first Affordable Housing Policy.

$33+ million contributed
$23.5+ million pledged

Did you know? The bulk of the $44+ million HTF comes from developer contributions, with the balance from loan repayments and interest. Over $33 million in developer contributions has been paid into the fund through 2015. An additional $23.5 million has been pledged.

At a Glance

What is the Housing Trust Fund? The HTF is a dedicated funding source that supports the expansion and preservation of affordable housing options in the City.

Who oversees its administration? The Alexandria Housing Affordability Advisory Committee (AHAAC) oversees administration of the HTF by the Office of Housing.

Who approves its use? City Council has final authority over the disbursement of HTF dollars.

How are HTF funds used?

- Development of affordable housing
  - Stevenson Court
  - Birmingham Greens
  - Beasley Square
  - The Station at Potomac Yard
  - Chatham Square
  - Jackson Crossing
  - St. James Plaza (coming soon!)
  - Gateway Apartments (coming soon!)

- Rehabilitation of affordable housing
  - Elbert Avenue Apartments
  - Notabene Drive Apartments
  - Arbelo Apartments
  - Lacy Court Apartments
  - Beverly Park Apartments
  - ParcView Apartments
  - Brent Place Apartments
  - Fayette Court Condominiums
  - Chirilagua Housing Cooperative
  - Lynhaven Apartments

- As a match to federal HOME funds
- Homebuyer education, housing counseling, and foreclosure prevention services
- Downpayment and closing-cost assistance to first-time homebuyers
- Rebuilding Together Alexandria projects
- Rental assisibility grants
- Transitional housing, shelter rehabilitation, case management, and supportive services for the homeless
- Rehabilitation and replacement of Resolution 830 units in new mixed-income communities
- Operational support to the Alexandria Housing Development Corporation

260+ units created
830+ units preserved
$6+ leveraged for every $1 of developer contributions

260+ rehab and accessibility projects
550+ loans issued

100s of households facing homelessness assisted
5,000+ persons counseled

AT A GLANCE

DEVELOPER CONTRIBUTIONS

LOAN REPAYMENTS AND INTEREST

IMPACT OF $44+ MILLION
LEVERAGING CITY DOLLARS

If there is one common thread in affordable housing projects, it is that financing them is complicated! Serving as gap financing in construction and rehabilitation projects, the HTF leverages a range of funding sources stretching our City dollars and multiplying the impact of its investment six-fold.

“The City’s Housing Trust Fund has been a critical resource in improving housing conditions and creating new housing opportunities for Alexandria’s homeless, senior, and other lower income populations. As we near the 30th year of the Fund’s existence, I celebrate the impact of these funds in leveraging other sources of financing, in educating and supporting residents, and helping us preserve the diversity that makes Alexandria such a special place.”

Mayor Silberberg, March 7, 2016

The power of the dollar: $1 of City investment leveraged $6.58 at Jackson Crossing

PROJECT PROFILE—Jackson Crossing

Jackson Crossing has created an infusion of much needed affordable housing along the booming and increasingly expensive Route 1 corridor. The 78-unit apartment complex, located at the intersection of East Reed Avenue and Jefferson Davis Highway/Route 1, opened its doors in January 2016 to a 500-person waiting list. Approved by City Council in 2013, the project offers one, two, and three-bedroom apartments, including several accessible units, affordable to households with incomes at 60% of the area median income. The units will be affordable for 60 years.

The project, AHC’s first development in Alexandria, involved a complex public-private partnership between the nonprofit developer and the City. In addition to donated city-owned land, the City also provided permanent and predevelopment loans totaling $2.5 million to complete AHC’s financing package which included low income housing tax credits and private loans. The HTF supplied $400,000 of the City’s funding.

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<thead>
<tr>
<th>Year</th>
<th>Event</th>
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<tbody>
<tr>
<td>1987</td>
<td>First developer contribution pledged for Colecroft</td>
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<tr>
<td>1990</td>
<td>Norfolk Southern pledges $4.6 million for Carlyle</td>
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<td>1991</td>
<td>City Council adopts first Affordable Housing Policy and establishes AHAC</td>
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<td>1993</td>
<td>Community Lodgings acquires Arlandria properties</td>
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OPENING THE DOOR TO HOMEOWNERSHIP

For over 18 years, the HTF has supported a variety of programs to assist low- to moderate-income Alexandrians become homeowners and to enable City and school employees to live closer to their jobs.

- The Flexible Homeownership Assistance Program offers no-interest, deferred payment loans for downpayment and closing cost assistance toward the purchase of City-assisted properties.
- Training and counseling services funded by the HTF help City residents and workers prepare for the home buying process, as well as sustain homeownership through foreclosure prevention and individual default and delinquency counseling.
- The Employee Homeownership Incentive Program (EHIP) provides City and school employees with loans of up to $10,000.

Did you know? The repayment of loans upon the resale of properties creates an annual stream of funding for the HTF.

250th HTF-funded loan issued

City approves loan to ARHA for acquisition and rehabilitation of Quaker Hill units

Station at Potomac Yard opens

2011

Beasley Square senior apartments opens

Housing Master Plan approved

Jackson Crossing opens

Chatham Square opens

2006

2006

2008

2016

Housing Master Plan approved

Developer’s Housing Contribution Work Group recommends modified Affordable Housing Policy

**430+** The number of first-time homebuyers who received assistance buying a home in Alexandria

**120+** The number of City and school employees who received EHIP loans to help purchase a home in Alexandria
BUILDING COMMUNITY
WHILE REPAIRING HOMES

Rehabilitation is one the City's primary tools for assisting low-income homeowners. Rebuilding Together Alexandria (RTA), a HTF grantee since 2001, brings volunteers, communities, and resources together to improve the homes and lives of Alexandrians in need. It performs critical repairs, essential maintenance, and energy efficiency improvements at no cost to eligible homeowners.

RTA has leveraged over $7 million in in-kind value and has completed over 150 HTF-funded projects to date!

LOOKING FORWARD

The City anticipates that the demand for affordable housing will accelerate and evolve as the inventory of market affordable units contracts, committed affordable units face expiring affordability terms, consumer preferences evolve, and job growth occurs in low-wage industries. Tackling these challenges will require new programs and ideas, innovative public-private partnerships and financing mechanisms, and sustained commitment to the implementation of the City’s Housing Master Plan and its goal of 2,000 units with new affordability by 2025.

PARTNER PROFILE—
AHDC

Alexandria Housing Development Corporation (AHDC) is a rapidly growing non-profit housing developer established by the City Council in 2004 to help address the shortage of affordable housing in Alexandria. The HTF has provided both project and operational support to AHDC. AHDC’s projects include the award-winning Station at Potomac Yard, a 74-unit building as part of the Gateway at King and Beauregard (pictured), and a proposed redevelopment of Carpenter’s Shelter.