Draft Green Building White Paper for the City of Alexandria
Alexandria, Virginia

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Executive Summary

The purpose of this White Paper is to examine how a Green Building program might be cost-effectively incorporated in the policy, regulations, and processes that are administered by the City of Alexandria’s Department of Planning and Zoning, so as to ensure that development and building activity within the City in the period 2005 to 2030 creates real assets and not liabilities for the City of Alexandria and its citizens.

The City of Alexandria has already taken a leadership position in promoting sustainable development. With the expected population and employment growth within the City through to 2030, green as opposed to conventional building practice will use less energy, consume less water, generate fewer air pollutants and provide healthier living and working environments. Green building can also reduce the claim and consequent cost of development on the City and its taxpayers. The City’s Department of Zoning and Planning can play an essential role in promoting green building as part of its commitment to sustainable development—by formulating and adopting a green building policy balancing regulatory and educational elements tailored to civic, community and development industry needs and implemented through a genuine partnership.

It is proposed that green building be cost-effectively achieved through the selection of the LEED system and the use of its third party certification procedures, as opposed to the City developing its own system which would entail significant additional cost and a greater lead time to put in place. This recommendation is based on this white paper’s:

- Analysis of alternative green building certification systems;
- Best practice case studies drawn from cities throughout the USA;
- Lessons learned both from the case studies and the significant additional research undertaken as part of the white paper’s preparation.

The City of Pasadena provides a very useful model on which to found and tailor the City of Alexandria’s green building policy and procedures given its particular civic, community and development industry needs, and use of the vehicles of consultation and partnership, as opposed to a purely regulatory approach.

Effective education and outreach will be fundamental to the success of the City of Alexandria’s success in the area of green building policy formulation and implementation. Use of incentives should be carefully matched to real need and calculated having regard to the present value of future cost savings to the City. The green building policy and instruments should be calibrated to meet the special needs and requirements of the City of Alexandria and other levels of government should be called upon to amend where required the State building code and Federal tax laws to encourage green as opposed to conventional building.

The white paper concludes by outlining The Next Steps—a Cost Effective Way Forward for the City of Alexandria’s Department of Planning and Zoning in developing its Green Building Program.

ERM gratefully acknowledges the insights provided by Rich Josephson and Jeffery Farner of the City of Alexandria’s Department of Zoning and Planning in the production of this white paper.
1.0 Introduction

Come gather 'round people Wherever you roam
And admit that the waters Around you have grown
And accept it that soon You'll be drenched to the bone.
If your time to you Is worth savin'
Then you better start swimming Or you'll sink like a stone
For the times they are a-changin'.

Come senators, congressmen Please heed the call
Don't stand in the doorway Don't block up the hall
For he that gets hurt Will be he who has stalled
There's a battle outside And it is rarin'.
It'll soon shake your windows And rattle your walls
For the times they are a-changin'.


1.1 The times they are a changin'

Gro Harlem Brundtland, the former Prime Minister of Norway was asked in 1983 by the Secretary-General of the United Nations to establish a World Commission on Environment and Development. The commission worked for three years and produced what is commonly known as “The Brundtland Report.” Published in book form in 1987 as Our Common Future, the report inter alia, brought into common parlance the concept of “sustainable development.”

“Sustainable Development is development that meets the needs of the present without compromising the ability of future generations to meet their own needs” (United Nations World Commission on the Environment and Development, 1987).

The three interdependent elements of Sustainable Development are:

- **Environmental sustainability** - involving the management and consumption of the Earth’s renewal natural resources so as not to exceed the rate at which they are renewed, and ensure that the absorptive capacity of the natural environment to assimilate wastes should not be exceeded or degraded. The extraction of non-renewable resources should be minimized. Future degradation of the natural and man-made environment should be avoided and existing degradation remediated;

- **Social sustainability** - relating to the cohesion of society and its ability to work towards common goals. Meeting individual needs, such as those for health and well-being, nutrition, shelter, education and cultural expression are considered a priority; and,

- **Economic sustainability** - working in concert with environmental and social sustainability to create and maintain robust economies that better meet the needs of its citizens.

Two years after the publication of the report, Brundtland summarized the findings of her Commission’s report in a speech to the National Academy of Sciences in the United States. She
explained that the core concept of the report was “that development must be sustainable and the environment and world economy are totally and permanently intertwined.” She went on to assert that these concepts “transcend nationality, culture, ideology, and race.” Her urgent warning, “Present trends cannot continue. They must be reversed.”

Now almost twenty years on, a strong global consensus is emerging that is motivating citizens, governments, and the private sector to adopt new sustainable practices in city development and building.

**Why?**

For the first time in our history over half the world’s population are city dwellers. In 1900 this figure was 19% and as recently as 1950 it was only 29%. By 2030 the United Nations projects that 60% of the world’s population will live in cities. In its 2004 *Buildings and the Environment – A Statistical Summary* report (www.epa.gov/greenbuilding/pubs/gstats.pdf) the US Environmental Protection Agency reported that building construction, maintenance, and disposal account for:

- 12% of potable water use;
- 39% of primary energy use;
- 70% of electricity consumption;
- 40% of all raw materials extraction; and,
- 38% of carbon dioxide emissions.

Most urban residents now spend up to 90% of their lives indoors and given that an estimated 30% of all newly constructed and renovated buildings suffer from “sick building syndrome,” it is not surprising that urban dwellers have high rates of asthma and other respiratory problems, immune disorders and allergies, with consequent adverse impact on building occupant productivity and increased absenteeism.

Not a day goes by without the New York Times, the Washington Post, CNN and other mainstream western media carrying stories about the dire consequences of global climate change, carbon emissions, rapidly escalating costs of energy, water, and other essential services and the public health impacts of sick buildings, polluted and degraded living environments. Former US Vice President, Al Gore this year won an Oscar for his documentary, *An Inconvenient Truth*, and has shared the 2007 Nobel Peace Prize with the U.N. Intergovernmental Panel on Climate Change for their work to raise awareness about global warming.

An historically well educated and rapidly aging population in the western world is now acutely aware of the threats to their health and well-being. Their retirement savings have become a potent force in creating what are now known as “socially responsible investment funds.”

Not surprisingly consumer behavior is undergoing significant change—political consciousness has been aroused—the private sector, ever alert to an opportunity, is moving to meet the demands of this new market.

The Global Reporting Initiative on asset valuation and organizational performance involves environmental, social and economic sustainability assessment to make transparent both the performance and risk associated with the asset or entity’s operation. This trend is largely being
driven by electors and shareholders who are demanding both the public and private sector be more transparent and complete in their reporting on the environmental, social and economic consequences of their strategy, programs and investment.

http://www.globalreporting.org/NR/rdonlyres/ED9E9B36-AB54-4DE1-BFF2-5F735235CA44/0/G3_GuidelinesENU.pdf

1.2 The Context and Purpose of this White Paper

The challenge facing the City of Alexandria is both immediate and real. The Washington Metropolitan Region is set to gain 1.6 million new residents and 1.2 million new jobs between 2005 and 2030. The City of Alexandria being only 15.75 square miles in area and centrally located within the region has projected that it will be called upon to house another 35,232 residents (a 26% increase on the City’s 2005 population) and to accommodate another 35,755 jobs (a 34% increase on the City’s 2005 employment figure) in the period 2005 to 2030.


The City of Alexandria faces major real estate development and building activity over the next two decades.

The US Department of Interior has forecast that 75% of all US buildings will be built new or renovated by 2035. The quality of the buildings being erected in the City of Alexandria in the next twenty years will have a major physical, social and financial impact on the City. Conventional building design, construction, maintenance and operation are not sustainable because of their adverse environmental impacts (high levels of energy and water consumption, greenhouse gas emissions, stormwater runoff and waste generation); human health and productivity liabilities (respiratory problems, immune disorders and allergies, reduced building occupant productivity and increased absenteeism); and, the high “external” costs of development borne by the municipal government for physical and social infrastructure (energy supply, water, stormwater, and wastewater, education, emergency services, and public health).

In its July 2007 interim report, Greening the Washington Metropolitan Region’s Built Environment, the Metropolitan Washington Council of Governments made clear that, “Building decisions in the private and public sector impact stormwater systems management, transportation network requirements, local medical networks costs, and major investments in waste management and water treatment. Buildings—and the human activity they support—are primary drivers for public infrastructure and of public spending.”

Green building practices provide both site specific and city wide benefits through savings in energy, resource use, and through the reduction of outdoor and indoor pollutants. Quoting research material from the not-for-profit United States Green Building Council, the Metropolitan Council of Governments in their July, 2007 Interim Report state that in general, green buildings:

- Consume 30% to 50% less energy;
- Produce 35% less in carbon dioxide emissions;
- Consume 40% less water; and,
- Produce 70% less solid waste
Not to mention the consequent improvement in public health and building occupant productivity.

The purpose of this White Paper is to examine how a Green Building program might be cost-effectively incorporated in the policy, regulations, and processes that are administered by the City of Alexandria’s Department of Planning and Zoning, so as to ensure that development and building activity within the City in the period 2005 to 2030 creates real assets and not liabilities for the City of Alexandria and its citizens.

1.3 What is Green Building?

Green Building is a major component of sustainable development. It is an approach to building design, construction and management that reduces or eliminates the negative impact of buildings on the environment while promoting enhanced building performance and occupant health. Green Buildings use less energy, consume less water, generate fewer air pollutants and provide healthier indoor environments.

1.4 How does the Green Building Program fit within the City’s Sustainable Development Initiatives?

The City of Alexandria’s Strategic Plan for 2004 to 2015 includes several elements relative to sustainable development and green buildings. The goals, objectives and subsequent policy actions from the plan include:

- applying greater environmental sensitivity in planning new development and redevelopment and public facilities;
- increasing the number of people who travel in the city by mass transit, bicycle or walking;
- becoming less auto dependent; and
- improving the quality of air and water in Alexandria.

The City’s environmental leadership is reflected in its use of public policy and administration to reduce resource consumption and waste generation, improve air and water quality, preserve natural resources, and create sustainable communities.

In 2005, Alexandria Mayor William D. Euille was one of 278 mayors from across the United States to sign the U.S. Conference of Mayors Climate Protection Agreement, and in November 2005, the Sierra Club recognized Alexandria as a “Cool City.”

As part of its response to re-engineer City government procedures to better align with the demands for sustainable development the City is working with the Virginia Tech University Urban Affairs and Planning Program in a three-phase strategic planning process for the city called Eco-City 2007 consisting of:

- An Inventory of the City’s Environmental Policies and Programs (draft completed in June 2007);
- A Draft Eco-City Action Plan; and,
- An Eco-City Community Summit
One of the Policy Actions for the city for 2004-2005 was to develop a “Green Building” Policy for City Buildings and Facilities. Consequently, the City has used green roofs on several facilities including the Alexandria Health Department in order to reduce stormwater discharge and energy consumption for heating and cooling. The City’s General Services staff have adopted United States Green Building Council (USGBC) Leadership for Energy and Environmental Design (LEED) standards for new municipal construction projects, existing building modifications, commercial interiors, and daily facility maintenance. The Department Director and the Capital Projects Division Chief are already LEED accredited, and two project managers are training for their accreditation – one in Commercial Interiors and one in Existing Buildings – two LEED rating systems.

The City of Alexandria has also set LEED Silver-Certification as the requirement for new municipal building construction, and three buildings are on track to meet or exceed that goal— the Charles Houston Recreation Center (LEED Silver), the DASH Bus Maintenance Facility (LEED Silver), and the Alexandria Police Headquarters Building (LEED Gold). The City encourages lifecycle analysis of its public projects under its green building policies and contract requirements for services and commodities have been realigned to favor green products, such as paints, lights, carpet, and other products. Service providers and contractors with LEED certification are preferred on these municipal projects.

As at the 19th October, 2007 there were 18 Green Building projects registered by the US Green Building Council in the City of Alexandria as projects preparing to apply for LEED certification. This list includes a variety of projects applying for certification such as New Construction (NC), Existing Building (EB), Commercial Interiors (CI), Schools and Core and Shell (CS).

**Table 1. Registered US Green Building Projects**

<table>
<thead>
<tr>
<th>Project Name</th>
<th>Owner</th>
<th>Size (Gross Sq. Ft.)</th>
<th>Date Joined</th>
<th>Project Type</th>
</tr>
</thead>
<tbody>
<tr>
<td>2903 Mount Vernon Avenue</td>
<td>Private Sector</td>
<td>7,500</td>
<td>7/31/2007</td>
<td>Commercial Office</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Retail</td>
</tr>
<tr>
<td>Carlyle Plaza One</td>
<td>Private Sector</td>
<td>602,000</td>
<td>6/26/2007</td>
<td>Commercial Office</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Retail</td>
</tr>
<tr>
<td>Charles Houston Recreation Center</td>
<td>City of Alexandria</td>
<td>34,993</td>
<td>12/9/2005</td>
<td>Commercial Office Assembly (e.g., conv. Center)</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Recreation</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Library</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Park (i.e. greenway)</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Community Center</td>
</tr>
<tr>
<td>City of Alexandria Police Department Facility</td>
<td>City of Alexandria</td>
<td>108,500</td>
<td>3/1/2007</td>
<td>Commercial Office Laboratory</td>
</tr>
<tr>
<td>Cooper Cary Office Space</td>
<td>Saul Centers Private Sector</td>
<td>13,317</td>
<td>1/10/2006</td>
<td>Commercial Office</td>
</tr>
<tr>
<td>Cromley Lofts</td>
<td>Cromley Lofts LLC.</td>
<td>10,967</td>
<td>10/28/2005</td>
<td>Multi-Unit Residential</td>
</tr>
<tr>
<td>DASH Bus Operations &amp; Maintenance Facility</td>
<td>City of Alexandria</td>
<td>270,880</td>
<td>1/30/2006</td>
<td>Transportation</td>
</tr>
<tr>
<td>Echelon</td>
<td>Private Sector</td>
<td>474,000</td>
<td>6/21/2007</td>
<td>Multi-Unit Residential</td>
</tr>
<tr>
<td>Project Name</td>
<td>Owner</td>
<td>Size (Gross Sq. Ft.)</td>
<td>Date Joined</td>
<td>Project Type</td>
</tr>
<tr>
<td>--------------------------------------------------</td>
<td>-----------------------------------------------</td>
<td>---------------------</td>
<td>----------------</td>
<td>-----------------------------------</td>
</tr>
<tr>
<td>Episcopal High School New Science Facility</td>
<td>Episcopal High School Non-Profit Corporation</td>
<td>27,000</td>
<td>10/20/2003</td>
<td>Laboratory K-12 Education</td>
</tr>
<tr>
<td>Harvard &amp; King Streets</td>
<td>Faison &amp; Associates Private Sector</td>
<td>52,440</td>
<td>12/19/2005</td>
<td>Multi-Unit Residential</td>
</tr>
<tr>
<td>Human Services</td>
<td>Mt. Vernon Avenue LLC Private Sector</td>
<td>42,301</td>
<td>12/11/2006</td>
<td>Commercial Office</td>
</tr>
<tr>
<td>Kim Family’s First</td>
<td>Private Sector</td>
<td>14,500</td>
<td>4/20/2007</td>
<td>Commercial Office</td>
</tr>
<tr>
<td>LEED-NC v2.2 (LO2 Max2) (USGBC Test)</td>
<td>Private Sector</td>
<td>44,444</td>
<td>4/27/2007</td>
<td>K-12 Education</td>
</tr>
<tr>
<td>Lincoln Cottage – Visitor Education Center</td>
<td>National Trust for Historic Preservation Non-Profit Corporation</td>
<td>5,080</td>
<td>1/18/2006</td>
<td>Interpretive Center</td>
</tr>
<tr>
<td>Mt. Vernon Mental Health Center</td>
<td>Fairfax County</td>
<td>38,000</td>
<td>8/11/2006</td>
<td>Healthcare Community</td>
</tr>
<tr>
<td>Test Project – PDF Reg</td>
<td>Federal Government</td>
<td>4,000,000</td>
<td>4/20/2007</td>
<td>Recreation</td>
</tr>
<tr>
<td>The Station at Potomac Yard</td>
<td>City of Alexandria</td>
<td>168,630</td>
<td>3/20/2007</td>
<td>Multi-Unit Residential Retail Public Order &amp; Safety Other</td>
</tr>
<tr>
<td>Victory Center</td>
<td>Spaulding &amp; Slye Private Sector</td>
<td>125,000</td>
<td>12/15/2004</td>
<td>Commercial Office</td>
</tr>
</tbody>
</table>

Source: [http://usgbc.org/LEED/Project/RegisteredProjectList.aspx](http://usgbc.org/LEED/Project/RegisteredProjectList.aspx)

At present only the Cromley Lofts project has received its LEED certification (at the Gold level). The City of Alexandria wishes to dramatically expand private and public sector Green Building development through the use of its Master Plan, Comprehensive Zoning Plan and development guidelines made pursuant to the City Charter and Code of the City of Alexandria.

The City wishes to achieve this objective in a cost-effective and timely manner through a partnership with the development industry. The selection of a third party Green Building project certification and accreditation system is critical to the achievement of this outcome. Accordingly the White Paper summarizes the leading green building systems both in the USA and internationally. It draws on US best practice examples to inform the City on how best a Green Building program might be cost-effectively incorporated in the policy, regulations, and processes administered by the City of Alexandria’s Department of Planning and Zoning.
2.0 Green Building Certification and Rating Systems

2.1 Criteria for Selection of a Green Building Rating System

Several factors were considered in reviewing green building rating systems for incorporation in this White Paper including the ease with which a green building rating system can be incorporated into the City of Alexandria’s existing programs and the level of effort required from City employees to implement such green building provisions.

In addition, the rating system should be applicable to multiple building types, including residential buildings; be supported by readily available, adequately funded research and training support relevant to conditions in the USA; and be holistic in that it incorporates all the following aspects of green building that the City required to be addressed:

- Location of Facilities and Uses to promote efficient transportation and infrastructure provision;
- Community and Site Design;
- Increased tree planting and vegetated areas and surfaces in the urban environment;
- Energy Efficiency;
- Water Conservation, Management and Disposal;
- Resource-Efficient Material Selection;
- Indoor Environmental Air Quality;
- Environmentally sound Construction Management;
- High standards of Building and Site Maintenance; and,
- Government incentives, education, and programs to encourage and effect the above.

In addition, special consideration has been given to the complications and tradeoffs necessitated by historic buildings and how a rating system would be applied to these buildings. Applying green building design concepts when renovating historic buildings can create some challenges, especially in the areas of improving energy efficiency and material use. At a summit held in October 2006, these specific challenges were discussed among experts drawn from the green building and historic building preservation fields. A separate white paper was developed from this summit which outlined some strategies for incorporating green building design into historic buildings. (Source: The 2006 Greening of Historic Properties National Summit, White Paper: Pinpointing Strategies And Tactics For Integrating Green Building Technologies Into Historic Structures. http://www.gbapgh.org/GreenHistoric.pdf [See Appendix 3]).

Finally, the City having already embarked on its own green building program for municipal projects, making it a goal to seek LEED certification for all new municipal buildings, (Source: Eco-City Alexandria Phase One—A Green-Ventory of City Environmental Policies, Plans, and Programs, by: Virginia Polytechnic & State University, September 2007) now requires developers of all major new developments in the City to complete a checklist based on the LEED standards as part of its assessment of development applications.
There are many green building rating systems in various development stages throughout the world. For this analysis, the following rating systems were reviewed for incorporation into the City of Alexandria’s planning programs. These programs were selected for their potential of meeting the criteria outlined above.

The rating systems reviewed for this white paper were:

1. **Leadership in Energy and Environmental Design (LEED) Green Building Rating System:** LEED was developed by U.S. Green Building Council (USGBC) and is the most widely used rating system in the United States;

2. **EarthCraft House:** This residential green building program of the Greater Atlanta Home Builders Association in partnership with Southface develops guidelines for energy- and resource-efficient homes;

3. **Green Globes:** A Canadian based system which has been adapted for use in the United States by the Green Building Initiative™ (GBI). It is an on-line self auditing tool that assesses and rates buildings against best practices and standards. Third party verification is also available through GBI;

4. **ENERGY STAR:** A program developed by the US EPA to promote energy efficiency in building. Energy use of buildings is rated against similar buildings and can earn the ENERGY STAR certification by being the top performers for energy efficiency nationwide. On average, building which have been certified use about 35 percent less energy than average buildings;

USGBC and IESNA (Illuminating Engineering Society of North America) to provide minimum guidelines for green building practices. It is not a rating system, and is meant to be used in conjunction with other ASHRAE standards. The standard is scheduled to be finalized in late 2007;

6. **BREEAM (Building Research Establishment Environmental Assessment Method):** Developed in 1990 in the United Kingdom, this rating system is the basis for many of the rating systems developed since, including Green Globes. Many building types are covered by this rating system. “BREEAM International” is a guideline developed to create a BREEAM version for countries and regions outside the United Kingdom;

7. **GREEN STAR by Green Building Council of Australia:** This rating system was developed to meet the specific needs of development in the Southern hemisphere and for use in Australia.

Attached below in Table 1 is a comparison of each of these different rating systems.
Table 2. Comparison of Green Building Rating Systems

<table>
<thead>
<tr>
<th>Rating System and Governing Body</th>
<th>Green Building Design Criteria</th>
<th>Building Types Covered</th>
<th>Certification Process</th>
</tr>
</thead>
<tbody>
<tr>
<td>Leadership in Energy and Environmental Design (LEED) Green Building Rating System™</td>
<td>Sustainable site development.</td>
<td>Specific LEED rating systems have been developed for:</td>
<td>USGBC conducts third party verification prior to awarding a certification.</td>
</tr>
<tr>
<td>Developed by United States Green Building Council (USGBC)</td>
<td>Water savings</td>
<td>- Homes (currently in pilot stage)</td>
<td>Cost of certification: $2,500 to $22,500 depending on member status, building type and size.</td>
</tr>
<tr>
<td>Source: <a href="http://www.usgbc.org">http://www.usgbc.org</a></td>
<td>Materials Selection</td>
<td>- Existing Building</td>
<td>Accredited Professional is recommended but not required to be part of the design team</td>
</tr>
<tr>
<td></td>
<td>Indoor environmental quality</td>
<td>- Commercial Interiors</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Innovation in Design</td>
<td>- Core and Shell development</td>
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<tr>
<td></td>
<td></td>
<td>- Neighborhood Development</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>- Schools</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>- Retail</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>- Health Care is currently under development</td>
<td></td>
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<tr>
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<td></td>
<td></td>
</tr>
<tr>
<td>EarthCraft House™ is a residential green building program of the Greater Atlanta Home Builders Association in partnership with Southface.</td>
<td>Site Planning</td>
<td>New and renovated homes, including:</td>
<td>Third party certification is conducted by Southface.</td>
</tr>
<tr>
<td>To date: 4,000 EarthCraft House single family homes and over 1,500 EarthCraft Multifamily dwelling units have been certified.</td>
<td>Energy Efficient Building Envelope and Systems</td>
<td>- Single family homes</td>
<td>Cost to builder for joining EarthCraft House program – $825</td>
</tr>
<tr>
<td>Source: <a href="http://www.earthcrafthouse.com">http://www.earthcrafthouse.com</a></td>
<td>Resource Efficient Design</td>
<td>- Multi-family homes</td>
<td>The EarthCraft House fee for each house is $0.10/sq.ft. (minimum $250).</td>
</tr>
<tr>
<td></td>
<td>Resource Efficient Building Materials</td>
<td>- Duplexes</td>
<td>The builder is required to:</td>
</tr>
<tr>
<td></td>
<td>Waste Management</td>
<td>- Townhouses</td>
<td>Attend a one-day EarthCraft House training. Attend a design review with EarthCraft House staff to generate an individualized EarthCraft House scoring worksheet.</td>
</tr>
<tr>
<td></td>
<td>Indoor Air Quality</td>
<td>- Low-rise apartment</td>
<td>And then participate in a walkthrough with EarthCraft House staff.</td>
</tr>
<tr>
<td></td>
<td>Water Conservation (Indoor and Outdoor)</td>
<td>- Condominiums</td>
<td></td>
</tr>
<tr>
<td><strong>Rating System and Governing Body</strong></td>
<td><strong>Green Building Design Criteria</strong></td>
<td><strong>Building Types Covered</strong></td>
<td><strong>Certification Process</strong></td>
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<td>-------------------------</td>
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</tbody>
</table>
Site  
Energy  
Water  
Resources  
Emissions, Effluent and other Impacts  
Indoor Environment | New commercial building.  
Existing commercial buildings.  
The GBI works with NAHB to promote Green Home Building Guidelines which are designed to be a tool kit for the individual builder looking to engage in green building practices and home builder associations (HBAs) looking to launch their own local green building programs. | Third party certification is required to obtain certification but self-certification is an option.  
$4,000-$6,000 per building for third party verification.  
On line questionnaire required to be completed by building owner. |
| **ENERGY STAR** Buildings that earn the ENERGY STAR are the top performers for energy efficiency nationwide and use about 35 percent less energy than average buildings. Developed by EPA who provides strategies, tools, professional assistance, and recognition opportunities to help buildings and plants improve energy efficiency. More than 3,200 buildings in all 50 states representing almost 575 million square feet have earned the ENERGY STAR label. Source: http://www.energystar.gov/ | Energy Efficiency | Homes and commercial and industrial buildings including offices, bank branches and financial centers, courthouses, hospitals, hotels and motels, K-12 schools, medical offices, supermarkets, dormitories and warehouses. | A Professional Engineer must verify the Statement of Energy Performance for verification to obtain ENERGY STAR rating above 75.  
No fee. |
<table>
<thead>
<tr>
<th>Rating System and Governing Body</th>
<th>Green Building Design Criteria</th>
<th>Building Types Covered</th>
<th>Certification Process</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Standard 189P</strong> (Standard for the Design of High-Performance Green Buildings Except Low-Rise Residential Buildings) is a building standard that is being developed to provide minimum guidelines for green building practices and will provide a baseline for sustainable design, construction, and operations in order to drive green building into mainstream building practices.</td>
<td>Sustainable sites Water use efficiency Energy efficiency Building’s impact on the atmosphere Materials and resources Indoor environmental quality</td>
<td>New commercial buildings and major renovation projects. Excludes Low-Rise Residential Buildings. Excludes existing buildings.</td>
<td>No certification. It is not a rating system, and is meant to be used in conjunction with other ASHRAE (American Society of Heating, Refrigerating and Air-Conditioning Engineers) standards. Submittals required as outlined in code.</td>
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<td><strong>BREEAM (Building Research Establishment Environmental Assessment Method)</strong> BRE is the certification and quality assurance body for BREEAM ratings in the UK.</td>
<td>Management Health and Wellbeing Energy Transport Water Material and Waste Land Use and Ecology Pollution</td>
<td>Courts Homes Industrial Multi-Residential Prisons Offices Retail Schools</td>
<td>There are several licensed assessment organizations mainly in the UK.</td>
</tr>
<tr>
<td>Source: <a href="http://www.breeam.org">http://www.breeam.org</a></td>
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<tr>
<td>GREEN STAR</td>
<td>Management</td>
<td>Commercial office design and construction.</td>
<td>In Australia, GBCA validates the project's achievement through a formal assessment.</td>
</tr>
<tr>
<td>Developed by Green Building Council Australia (GBCA)</td>
<td>Indoor Environment Quality</td>
<td>Rating systems have been recently developed for shopping centers, healthcare facilities education facilities, mixed use/multi-unit residential, industrial, and public buildings.</td>
<td></td>
</tr>
<tr>
<td>Source: <a href="http://www.gbcaus.org">http://www.gbcaus.org</a></td>
<td>Energy</td>
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<td>Transport</td>
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<td>Materials</td>
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<td>Land Use &amp; Ecology</td>
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<td>Emissions</td>
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<td>Innovation</td>
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<tr>
<td>Bespoke – system for buildings that fall outside the standard BREEAM categories</td>
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<tr>
<td>International can assess a single development or BRE can also assist in creating a BREEAM version for a country or region outside of the UK.</td>
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</tbody>
</table>
3.0 Learning from other US Cities Green Building Programs

The City of Alexandria in developing its Green Building program for the Department of Planning and Zoning is not keen to reinvent the wheel. The White Paper preparation included the research, analysis and presentation of what leading US cities had already achieved in terms of incorporation of Green Building programs in their Planning and Zoning administration. The national green building leaders profiled in the case studies below are distinguished in part by:

- Well defined policies for green building performance; and
- Staffed green building programs with clear lines of authority and communication to other Departments plus a dedicated funding source.

Portland and Seattle’s green building programs are part of larger, comprehensive municipal sustainability agendas. It has been found that a combined strategy of “leading by example” with exemplary public buildings and active private sector engagement enables municipalities to achieve their green building policy goals.

It is evident from the case studies, that integrating a variety of implementation tools in the municipal green building program is essential. The primary tools are:

- Standards and organizational planning;
- Regulatory and incentive mechanisms;
- Technical assistance and permitting advice;
- Educational programs and web resources;
- Targeted cross-sector partnerships; and,
- Recognition for excellence.

Finally, in assessing each case study the White Paper paid particular heed to the findings of the PriceWaterhouseCoopers’s 2005 study prepared for the American Institute of Architects entitled “The Economic Impact of Accelerating Permit Processes on Local Development and Government Revenues.”

- Reduced permitting times encourage economic development -- even shortening the permitting process by 3 months on a 22-month project cycle could influence investors whether or not to advance a project.

- Permitting delays increase tenant costs in both new and existing buildings – tenants pay higher rents when permitting delays are the norm as the return on investments are delayed as well.

- More efficient permit processes may attract investment from other areas – improved permitting processes can be a cost effective tool in addition to or in lieu of other inducements such as preferential tax rates or regulatory relief.

- Increased construction spending provides broader economic benefits – these benefits include not only employing more construction workers but also purchasing construction-
related materials and services from local suppliers, creating local jobs, and increased spending at local establishments.
3.1 Arlington County, Virginia

Program History and Purpose: Arlington County, Virginia’s green building efforts combine mandatory and voluntary programs. The County initiated a Pilot Green Building Incentive Program in April 2000 which focused on the construction of more environmentally friendly office buildings. The Arlington County program was the first municipal green building program established in the Washington Metropolitan Region (MWCOG, 2007). The County chose to use the LEED 2.0 Rating System because it was the system that was most applicable to office buildings at that time. In addition, the goal for County public facilities is LEED Silver-level certification.

For residential projects, the County established its voluntary “Green Home Choice for Single Family” program which is based on the EarthCraft House Program and adapted it for urban conditions. This program offers expedited, “front-of-the-line” plan review, site signs, acknowledgement of the participants, awards, and a Green Home Fair. County building inspectors verify the voluntary compliance with the Green Home Choice program.

Arlington County now has green building projects that include schools, community centers, fire stations, and their Parks Department’s Operations Building. The County also has its Green Lease for County Offices which offer a number of green features such as low-VOC paints and carpet tiles, green roofs, and low-flow restroom fixtures, among others.

Planning Instruments/City Review Process/Submission Requirements: Arlington County has incorporated green building reviews into their regular site plan review and permitting processes, with the following specific items required. For all site plan applications:

- A LEED Scorecard with the specific green components of the project and an explanation of how each credit will be achieved.

Program History: Pilot program beginning in 2000.
Applicability: Commercial and residential projects; County facilities.
Standards Used: USGBC LEED standards; local green building residential program and standards.
Planning Instruments: Site plan review and permitting processes; expedited plan review.
City Review Process: Same as regular requirements; staff verify green building components.
Incentives: Priority plan review; Green Building Incentive Program; Green Building Fund; and website.
Lessons Learned: Local Leadership is key; County is transforming market place; local staff verification.
Next Steps for program: Information not available.
Source:
Website: www.co.arlington.va.us/des/epo/green.htm
• A LEED accredited professional on the project team. The LEED accredited professional is required **even if** the project does not intend to seek LEED certification.

• A Construction Waste Management Plan detailing where waste will be sent for recycling, reuse, reprocessing, or disposal must be prepared and implemented. Letters from each recipient facility must be included as a part of this plan.

• Multi-family residential projects’ appliances and fixtures must meet U.S. EPA’s ENERGY STAR standards.

For the County’s green home program, there is expedited, “front-of-the-line” plan review, site signs, acknowledgement of the participants, awards, and a Green Home Fair.

**Incentives:** Under the County’s Green Building Incentive Program, initially established in 1999 and expanded in 2003, developers of commercial projects and private developers earning LEED-Silver certification may apply for a bonus density via the County’s special exception/site plan process for seeking this LEED certification. The Floor-to-Area Ratio (FAR) bonuses they may be awarded range from .15 (Certified) to .35 (Gold/Platinum Certification) as well as additional building heights of up to three stories can be considered. To ensure compliance, the County requires that LEED reports be completed when applying for specific permits, and if these LEED requirements are not met, then the County withholds the permits.

The Arlington County Board may consider approving such bonuses on a case-by-case basis during the site plan review process because the County Zoning Ordinance provides broad discretion within the site plan process to modify permitted uses and use regulations. To date, seven development projects have received these bonus intensity awards as a result of green building design. To enforce these bonuses, the developer posts a bond that is released when USGBC issues its certification. If the project does not achieve certification, then the bond is forfeited. To date, there have been no bond forfeitures.

Regardless of whether or not a developer pursues LEED certification, all site plans projects must contribute to the County’s Green Building Fund, calculated at a rate of $0.03 per square foot. This is a separate contribution from any other green building bond. The fund is used for green building education and outreach activities to the development community throughout the County.

**Outcomes:** According to the Metropolitan Washington Council of Governments’ “Greening the Washington Metropolitan Region’s Built Environment” Interim Report of July 2007, Arlington County’s green plan requirements and incentive program are “greening” hundreds of thousands of square feet of commercial space. Per the County’s website, some examples of projects that benefited from the County’s density bonuses include The Navy League Building (37 LEED credits and 10,000 additional square feet), the National Rural Electric Cooperative Association building (26 LEED credits and 16,000 additional square feet), and 1200 N. Irving Street (155 units with retail and 7,754 square foot bonus for LEED certification). Also, Arlington County’s Langston-Brown School and Community Center achieved Virginia’s first Sliver LEED certification.

On page 48, this same report states that regarding the County’s residential program, the Green Home Choice Program was established as a voluntary new homes program targeted at small-scale homebuilders. Approximately 30 of the Program’s 40 participating projects are green
home renovations initiated by homeowners with an upswing in homebuilder participation in the County’s outreach programs and in participating projects over the last year. Turning large-scale suburban developers toward green building practices remains one of the region’s challenges.

**Lessons Learned/Next Steps:** Since initiating its Green Building Program, Arlington County has learned some valuable lessons. As Joan Kelsch, Environmental Planner for the County stated in her September 29, 2006 presentation, their program is setting an example in Arlington County because of:

- Leadership from the County Board, Planning Commission, County Manager, and School Board; and,
- Helping transform the marketplace; and,
- Variety of green building projects.

The Metropolitan Washington Council of Governments’ “Greening the Washington Metropolitan Region’s Built Environment” Interim Report of July 2007, states on pages 33 and 34 that standards that incorporate a third party verification process offer the best assurance of performance. Arlington County responded by creating a publicly funded green home program where standards are managed by municipal staff, and publicly funded inspectors verify compliance.

**Applicability to Alexandria:** A successful mix of sustainable development regulation and education from a county in close proximity to Alexandria and with similar regional concerns; mix of mandatory and voluntary compliance program elements; resulted so far in variety of types of projects meeting green building design requirements, increasing interest in the County in green building.
3.2 **Fairfax County, Virginia**

Fairfax County, Virginia is in the early stages of devising a green building program. County staff have reviewed and discussed with Arlington County staff their green building program to determine suitability of their program to the needs of Fairfax County. As of September 2007, Fairfax County Planning Division staff ("staff") had drafted a “Strawman” outline of a possible approach of encouraging green building practices through the comprehensive plan. This “Strawman” was being discussed with the County Environment Committee. Their “Strawman” report summarizes the history of Fairfax County communications regarding this matter, the various aspects of Arlington County’s program, and issues for consideration by the Fairfax County Board of Supervisors before a green building program may be established.

The specific issues that Fairfax County is considering are:

1) **Establishment of Bonus Density/Intensity Provisions;**
2) **Establishment of Green Building Performance Levels;**
3) **Geographic Application of Green Building Policy;**
4) **Residential vs. Non-residential Application;**
5) **Enforcement; and,**
6) **A Green Building Fund.**

The “Strawman” report offers proposals under each of these issues and concludes with a summary of the County staff’s “Strawman” proposals. Below is a summary of each of these proposals for the issues identified above:

1) **Establishment of Bonus Density/Intensity Provisions:**
   
a) Pursue a Policy Plan amendment to establish linkages between Area Plan density/intensity/use options and ranges for certain levels of green building.

2) **Establishment of Green Building Performance Levels; Geographic Application of Green Building Policy; and Residential vs. Non-residential Application.**

   These three components are considered by staff to be strongly interrelated and therefore proposals for these three should be considered together.
   
a) Incorporate the concept of certification under an established green building program, where applicable, as a preferred means of third party verification of green building performance. Recognize that other viable approaches may be suggested by applicants during the course of the zoning process and remain open to the pursuit of such approaches.

   b) Identify LEED as an acceptable green building rating system but recognize the ability to pursue and to evaluate alternative equivalent systems or approaches as they are proposed.
c) Limit the application of LEED-based (or equivalent) linkages to Plan options/density/intensity ranges to nonresidential development, mixed-use development, and multifamily residential development of four or more stories.

d) Limit the linkage of green building performance and Comprehensive Plan options and density/intensity ranges to transit station areas and other growth centers until experience is gained and effectiveness may be evaluated.

e) Establish the LEED certified level (or equivalent) of green building performance as the expected level of performance linked to plan options and densities. Seek commitments to higher levels of LEED certification of particular developments of local/regional importance.

f) Apply green building performance linkage for (a) Comprehensive Plan options in transit station areas and growth centers; (b) Overlay levels of development where specified; and (c) “High end” of the density/intensity range.

g) Adopt Policy Plan text providing broad support for the application of green building practices and pursue commitments from developers to green building.

h) Pursue commitments to the U.S. Environmental Protection Agency’s “Designed to earn the Energy Star” program.

i) Establish expectation that for residential development within the high end of Plan Density range eligible homes will qualify for the “Energy Star Qualified Homes” designation.

3) Enforcement:

a) Retain flexibility to consider enforcement approaches that may be identified by applicants during the zoning process. Recognize (i) linkage to issuance of occupancy permits; (ii) linkage to refunds of project bonds; and (iii) establishment of a green building bond linked to green building performance and to value of Plan option or density/intensity range.

4) Green Building Fund:

a) Staff does not have a recommendation for establishment of a Green Building Fund contribution at this time.

Fairfax County is considering an amendment to its Master Plan that supports and encourages green building. Currently, the County has a demonstration project for green building and Low Impact Development (LID) for both public and private development projects. The County counts fire stations and libraries among their pilot green projects.
3.3 Montgomery County, Maryland

**Program History and Purpose:**
Montgomery County has the most recently adopted green building policy in the Washington Metropolitan region. The Montgomery County’s Environmental Sustainability Policy is the responsibility of the County Department of Public Works and Transportation (DPWT). This policy was developed because, as stated on the County’s website, “the DPWT is committed to providing leadership which will foster conservation, protection, and improvement of the environment by planning, designing, constructing and maintaining buildings that are energy efficient, environmentally friendly, and resource efficient.” It is part of a broader sustainability policy, as of March 1, 2007, Bill 17-06 Buildings – Energy Efficient and Environmental Design became effective. As stated in Bill 17-06, the bill generally amended the law relating to the construction of buildings, development review, building permits, energy and environmental design.

**Planning Instruments Used/Town Review Process/Submission Requirements:** Below is a summary of Bill 17-06 that became effective on March 1, 2007.

**MONTGOMERY COUNTY BILL 17-06**

**BUILDINGS – ENERGY EFFICIENCY AND ENVIRONMENTAL DESIGN**

**WHAT BUILDINGS DOES THE LAW APPLY TO?**
The following non-residential buildings and multi-family residential buildings more than 4 stories high, if they receive a building permit in Montgomery County (except certain independent municipalities) after the law takes effect (see below), are subject to the “green buildings” requirements in Bill 17-06:
(1) a new building with at least 10,000 square feet gross floor area (GFA);

(2) a renovation or reconstruction of an existing building with at least 10,000 square feet gross floor area that alters more than 50% of the building’s GFA; and

(3) an addition that doubles the building’s footprint and adds at least 10,000 square feet of GFA.

WHAT DOES THE LAW REQUIRE?

• County-built or -funded buildings must achieve a LEED silver rating (33-38 points on the LEED rating scale), or the equivalent as defined by County regulations. A building is County-funded if the County finances at least 30% of the cost of its construction or modification.

• Private buildings must achieve a LEED certified rating (26-32 points on the LEED rating scale), or the equivalent as defined by County regulations.

• The County Department of Permitting Services (DPS) can employ equivalent standards to LEED and accept verification of compliance by itself or other qualified persons and organizations. DPS must propose regulations for County Council approval that specify which version of the LEED ratings, or the equivalent, apply to a particular building type.

• The “green buildings” requirement triggers only at the building permit stage. An applicant for a building permit must submit design plans for a building that are likely to achieve the appropriate standard. DPS cannot issue a final use and occupancy permit until it finds that the building satisfies the appropriate standard.

• DPS by regulation may propose standards for waivers of the “green buildings” requirements when compliance would be impractical or unduly burdensome and a waiver would serve the public interest. DPS must submit an annual report to the County Executive and Council that identifies each approved waiver.

• DPS may propose enforcement mechanisms, such as a performance bond, to enforce the law.

WHEN DOES THE LAW TAKE EFFECT? Its effective date depends on whether the building is a private or County building.

• A private (non-County-funded) building must achieve a LEED-certified rating if its building permit application is filed on or after either (1) one year after the Council approves the implementing regulations; or (2) September 1, 2008, whichever occurs first.

• A County-built or -funded building must achieve at least a LEED-certified rating, or the equivalent, if its design is initially funded in the capital budget in Fiscal Year 2008. If its design is initially funded in Fiscal Year 2009 or later, a County-built or -funded building must achieve a LEED-silver or equivalent rating.

• If a County-built or -funded building is not included in the capital budget, the building must achieve a LEED-silver rating or the equivalent if its building permit application is filed on or after either (1) one year after the Council approves the implementing regulations; or (2) September 1, 2008, whichever occurs first.

Per the Montgomery County Executive Regulation Number 19-07, the County’s Department of Permitting Services (DPS) has identified the LEED rating systems as the benchmark for
evaluating proposed equivalent rating systems on a project per project basis, based on the findings of a July 2006 report by the Pacific Northwest National Laboratory for the General Services Administration. This report is entitled Building Rating Systems Summary.

For the buildings identified above as covered by the County’s green building policy, the Department of Permitting Services will accept permit applications via three optional methods of certification. These are:

1) Submission to the U.S. Green Building Council to demonstrate compliance with LEED – DPS may review and inspect certified credits as it deems necessary;

2) For projects not submitted to the U.S. Green Building Council for formal review, a complete review and inspection process by DPS, using the LEED rating system to document planning, design, and construction phase compliance, will be done; and,

3) For projects utilizing an alternative green rating system than LEED, sufficient information regarding the alternative rating system and credit documentation must be certified by a registered design professional and submitted to DPS for review.

Although the implementing regulations are still being established and need to be approved by County Council, Mr. Eric Coffman, Senior Energy Planner, from the Montgomery County Department of Environmental Protection, anticipates that the green building review will be integrated with the DPS’ application review and permitting processes.

The County Planning Department has also developed a separate “Going Green At Home” program for single family residential projects as part of their outreach and education efforts. The program primarily provides information about green building resources, various tax credits and grants offered by the federal government and the State of Maryland, and education events.

**Incentives Used:** According to Mr. Coffman, while Montgomery County Council discussed utilizing incentives such as expedited application and permit review, density bonuses, and elimination of impact fees to encourage green building, the Council chose not to use any of these potential incentives. Instead, the Council will be discussing Bill 37-06 which offers a significant County property tax credit on buildings that have achieved LEED Silver-level certification or meet the energy and environmental standards adopted by the Maryland Green Buildings Council. Coordination of this incentive would be done by the County Departments of Environmental Protection, Permitting Services, and Finance. This bill will be discussed by Council in November 2007.

**Outcomes:** Lifecycle cost analysis of public projects makes it possible to calculate and plan for payback periods for initial green building investments. The Green Building Program for Montgomery County Public Schools (MCPS) works with students, staff and the community to establish MCPS as a model for sustainable school design and operations. As stated in the Metropolitan Washington Council of Governments’ “Greening the Washington Metropolitan Region’s Built Environment” Interim Report of July 2007 on page 9, Montgomery County’s Public Schools Department of Facilities and Management expect to save $60,000 annually in utilities at the recently completed Great Seneca Elementary School. According to the Montgomery County Public Schools’ website, their new 84,000 square foot elementary school in Germantown is the first public school in Maryland registered for LEED certification. Payback on
green building investment is not always measured in dollars, but in health and environmental benefits.

The Metropolitan Washington Council of Governments’ “Greening the Washington Metropolitan Region’s Built Environment” goes on to state on page 64 that like the City of Alexandria, Montgomery County encourages lifecycle analysis of public projects through these new green building policies.

**Lessons Learned/Next Steps:** Because Montgomery County’s green building program is so new and the implementing regulations are still under development, it is too early to ascertain the lessons the County will learn. As stated in the Metropolitan Washington Council of Governments’ “Greening the Washington Metropolitan Region’s Built Environment” Interim Report of July 2007 on page 50, Montgomery County is also piloting the new LEED-Neighborhood Development (ND) standard.
3.4 Normal, Illinois

**Program History and Purpose:** Located in rural Central Illinois, approximately 3 hours from Chicago and home to Illinois State University, Normal, Illinois’ green building program was initiated in 2002. According to Mercy Davison, Town Planner, this program was an outgrowth of their 1999 downtown renewal plan. Their urban planning consultant strongly supports and encourages environmental sustainability in design. As part of the town’s community comprehensive planning process that focused on the Business District, officials and residents were educated about the environmental, energy, and economic benefits of instituting green building principles. The town’s final plan has a strong focus on sustainable development and green building. This plan included a recommendation that the downtown redevelopment be as green as possible and specifically that the Town require LEED certification on all new construction. Significant redevelopment is occurring in the B-2 Central Business District. Features such as uniform lighting, rooftop gardens, energy efficient building materials, and recycling of building materials are all incorporated into Normal’s downtown redevelopment plans. Support for the policy has continued since 2000.

**Planning Instruments Used/Town Review Process/Submission Requirements:** The Town followed their planning consultant’s advice and in 2002 adopted their own Green Building Ordinance, SEC. 15.17-14 – ENVIRONMENTALLY SENSITIVE DESIGN, with specific design guidelines for the town’s small B-2 Central Business District Zone. Normal was first in the country to require LEED standards on all new downtown construction and renovation for buildings larger than 7,500 sq. ft. Normal did not modify LEED for their new Ordinance.
However, the code permits the town to adopt the most recent version of LEED, which Ms. Davison reports has not been done formally (although developers know they must use the most current version of LEED to be certified by the USGBC). This Ordinance sets the LEED requirement for all buildings with a 7,500 sq. ft. building footprint or greater, which is large for their downtown. (However, it should be noted that this requirement does not apply to standalone parking decks or to portions of a building that are a parking deck). Town staff knew that this threshold would only apply to a few very large projects in the downtown area, all of which would already be subject to some sort of development agreement with Town financial assistance included and are therefore public-private undertakings. LEED was chosen because it was the system their urban planning consultant recommended and because Township officials view the LEED system as the most well-known and trusted green building rating system available.

This Ordinance is used as the town’s green building compliance mechanism. The code requires that LEED certification be sought through the USGBC. Because Normal’s green building program only pertains to a small section of the community, Ms. Davison has stated that no real “integration” into their planning and development review processes has been necessary. Only the Planning Department is responsible for implementing the green building program. Also, Ms. Davison stated that no one on staff is an expert in green building or LEED. Normal relies on the developer to work directly with the USGBC to obtain LEED certification. Also, the Town does not require a bond because the code requirement only applies to buildings subject to a larger development agreement with the Town. All of the major redevelopment projects utilize public incentives and would be necessary, even if there was no LEED requirement. These incentives are incorporated into development agreements. Thus, there are many contractual remedies in the development agreement if the project fails to obtain LEED, should they be needed.

**Outcomes:** To date, two buildings have been built to LEED-Silver certification levels in Normal. They are the municipally owned Children’s Discovery Museum and the privately owned Bank of Illinois building. While the Township leaders were fully committed to meeting LEED requirements for the museum, they encountered some issues with the USGBC review process (e.g. some of the credit interpretations were problematic, members of the review team changed). The process for the Bank of Illinois building went more smoothly.

Three more mixed-use and very large (approximately 100,000 sq. ft.) buildings, which will all be built by the same developer, are planned to receive LEED certification. The developer saw official LEED certification as an unnecessary expense, but the Town maintained that there were many benefits of third-party certification. After several discussions, the developer agreed with the Town and will build to LEED certification requirements. One building just broke ground, and the other two have yet to be designed.

**Lessons Learned/Next Steps:** Ms. Davison reports that the advantages of their green building Ordinance is that they have garnered attention both locally and nationally for their LEED requirements and related environmental initiatives. They expect that this will help them to receive some grant funding for certain aspects of their downtown redevelopment project.

She also reports that there were no disadvantages although she could anticipate disadvantages in requiring LEED in other parts of the community where public financial assistance does not apply—something which distinguishes the redevelopment projects in their downtown area.
Questions such as what would you do if a building failed to meet the LEED standards and would it be reasonable to deny them a certificate of occupancy are among those that would need to be answered. Because of Normal’s successful track record with their green building program, the Town Council recently approved a Town Green Team recommendation to use LEED in any new municipally built facilities.

**Applicability to Alexandria:** Use of green building and LEED standards in their downtown redevelopment areas and on larger projects; increasing ease of use with LEED as municipality, building professionals, and contractors gain more experience with LEED; and facilitated within review and redevelopment processes.
3.5 **Pasadena, California**

**Program History and Purpose:**
According to the City of Pasadena, California’s website, because the City realized that Pasadena’s rich architectural fabric and community livability should be complimented with environmentally sound buildings, the City pursued the development of a green building program focused on new development. To initiate their green building program, in early 2005, Pasadena retained the services of a green building expert. This expert:

a) reviewed existing City regulations;
b) analyzed building activity;
c) examined other jurisdictions’ environmental programs; and,
d) solicited advice from development groups with the goal of having a green building program approved by year end.

A green ribbon committee of industry and community stakeholders was formed to provide guidance. As a result of these efforts, on December 19, 2005, the Pasadena City Council unanimously approved a green building program with three components:

a) green building ordinance;
b) incentives, and,
c) outreach and education.

**Planning Instruments Used/City Review Process/Submission Requirements:** Effective as a permanent city policy on April 15, 2006, the City of Pasadena, California Council approved a set of progressive green building regulations for both public and private sector buildings throughout the city – Pasadena Municipal Code Chapter 14.90 Green Building Practices Ordinance.

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<th>Program History:</th>
<th>2005</th>
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<tr>
<td>Applicability:</td>
<td>Public and private &amp; various types of buildings.</td>
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<td>Standards Used:</td>
<td>USGBC LEED standards.</td>
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<tr>
<td>Planning Instruments:</td>
<td>Ordinance.</td>
</tr>
<tr>
<td>City Review Process:</td>
<td>Extensive. City checks that USGBC’s approved plans for LEED certification.</td>
</tr>
<tr>
<td>Submission Requirements:</td>
<td>Same as regular requirements; developer works with USGBC.</td>
</tr>
<tr>
<td>Incentives Used:</td>
<td>Technical assistance, rebates, education, and public relations.</td>
</tr>
<tr>
<td>Lessons Learned:</td>
<td>Comprehensive program and local leadership are key; respond to needs for more information.</td>
</tr>
<tr>
<td>Next Steps for program:</td>
<td>Green building development guide.</td>
</tr>
</tbody>
</table>

**Source:**
Name: Alice Sterling
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City: Pasadena, California
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E-mail Address: asterling@cityofpasadena.net
Website: [http://www.ci.pasadena.ca.us/permitcenter/green_city/building/gbprogram.asp](http://www.ci.pasadena.ca.us/permitcenter/green_city/building/gbprogram.asp)
Buildings required to comply with Chapter 14.90 include:

a) municipal buildings of 5,000 square feet or more of new construction;

b) non-residential buildings with 25,000 square feet or more of new construction;

c) tenant improvements of 25,000 square feet or more; and

d) mixed use and multi-family residential buildings four stories in height or more.

These thresholds were chosen as they represent a majority of construction projects in Pasadena and coincide with thresholds for other mandatory City reviews. As part of a greater city sustainability program, in April 2008, the City Council plans on evaluating the effectiveness and success of the Green Building Practices Ordinance and may consider lowering the thresholds.

Pasadena decided to use the LEED rating system. The compelling reasons for selecting LEED over other green guidelines, and in lieu of creating separate guidelines for Pasadena, include LEED’s recognition as a national green building rating system, its flexibility, and its integrated approach to achieving “greenness.” In fact, Ms. Alice Sterling, Pasadena’s Green City Coordinator, reports that the City has not needed to make special green building accommodations for historic buildings because of LEED’s flexibility with its provisions.

To assist developers in obtaining LEED certification, the City has developed a detailed process. The importance of having LEED Accredited Professionals (AP) in this process on both the City’s side and the developer’s side is vital to its success. The City has laid out the following steps on their website to assist in the review and approval of a project with a building that meets one of the Green Building Practices ordinance thresholds:

a) **Pre-Plan Check Steps:**

1. Retain the services of a LEED Accredited Professional as part of the design team.

2. Register the building with the USGBC.

3. Discuss City requirements and plan review procedures with the City’s LEED AP consultant.

4. Obtain City forms for LEED review at the Permit Center or online.

b) **Initial Plan Check Submittal (typical turnaround time 30 days):**

1. Incorporate the applicable LEED checklist as a sheet in the plan sets indicating points meeting at a minimum LEED Certified level. (LEED checklist must be signed and dated by the project LEED AP).

2. Provide a three point margin for credits that might be compromised during construction.

3. Submit required number of plans for review (the City’s LEED AP consultant will receive one set of plans).

4. Submit one set of documents in support of LEED credits (e.g. Title 24 modeling, specifications, LEED templates or access to LEED templates on line).

5. Submit the appropriate Pasadena LEED checklist:

   LEED NC;
LEED CS; or,

LEED CI.

Note:

- All building documents must indicate in the general notes, specifications, and/or individual detail drawings, where feasible, the green building measures employed to attain the applicable LEED rating.
- Plans submitted that do not provide the required information for green building review will be returned as incomplete.

c) Plan Check Corrections:

1. Upon completion of the Green Building review, the city’s LEED consultant will provide comments on why or why not the LEED points indicated have been approved on the Pasadena Plan Check LEED checklist reference guide.
2. If the minimum number of points have not been approved the applicant must make corrections and submit for re-check (typical turnaround time 14 days).
3. If the project passes Green Building review and no changes to the points will be impacted by any other department corrections, the project can submit for final sign off (FSO).

d) Final Sign-Off:

1. The City’s LEED AP will review the plans and sign-off if no changes have been made to the project (typical turnaround time seven days).
2. The City will retain a hard copy of the project’s LEED templates for its record.

e) Construction:

1. The City’s Building inspectors will perform normal building inspections.
2. It is the applicant’s responsibility to notify the city of changes in the field that impact LEED points and to seek remedial action and city approval immediately.
3. If discrepancies or changes to LEED credits occur during construction, the City may issue a stop-work order if the project LEED points are below the minimum number (the City recommends a three point margin to avoid this situation).

f) Guidelines:

1. The City is developing a green building development guide with graphics and sample templates to assist project applicants with understanding the LEED requirements applicable to Pasadena.

Incentives Used: Pasadena has also tailored the green building incentives they offer to different stages of the planning, construction, and design of green buildings as well as to their own capabilities and needs. As an incentive to building green, the City offers LEED Accredited Professional (AP) experts to guide new projects through the green building review at no cost to the project applicant. After a building is completed, the City offers $1,000 rebates for each affordable housing unit provided in a green building. This is above and beyond other
affordable housing incentives offered by the City. Lastly, the City’s Water and Power Department offers a variety of incentives, assistance, and rebates for green buildings and energy and water saving features. Among the financial incentives offered by the City’s Water and Power Department are the following based on the level of LEED certification achieved:

- LEED Certified -- $15,000
- LEED Silver -- $20,000
- LEED Gold -- $25,000
- LEED Platinum -- $30,000

These programs are subject to funding availability, and incentives are approved on a first-come, first-serve basis. Applicants are required to provide verification of LEED registration and receive their City building permit before incentive funds may be reserved for them. Incentives are awarded once proof of LEED certification by the USGBC can be demonstrated.

The third important component of Pasadena’s Green Building Program as required by the City Council is its outreach and education efforts. To increase the commercial sector and the general public’s awareness of available green choices in 2007 the City offered a series of green workshops conducted by a leading green building expert, culminating with a tour of City green buildings. Ms. Sterling reports that these were well received by the public and that the Los Angeles Chapter of the American Planning Association gave them an award for these efforts. In addition, green resource guides and green building displays are available at the City’s Permit Center.

**Outcomes:** Since Pasadena initiated its green building program approximately 1½ years ago, per the U.S. Green Building Council’s website, 19 projects have been registered. These projects include a range of private and public buildings that are a mix of academic, theological, non-profit, recreational, residential, and commercial projects. Of those 19 projects, three have attained LEED certification – 1 Certified, 1 Silver, and 1 Gold.

**Lessons Learned Next Steps:** Pasadena’s comprehensive program is having positive results in a short period of time. However, Ms. Sterling reports that one of their challenges is the increased need for staffing to review plans for compliance with the Ordinance and staff training on the basics of green building. The City thus retained consultancy services of LEED Accredited Professionals to review plans, work with applicants, and train plan review staff from multiple City departments. Another important lesson or advice from Pasadena is that each jurisdiction must consider seriously its own needs and the management, administration, and enforcement of a green building program. One option may be to create a voluntary program at the onset for a short period of time but to realize that it can only be truly effectual when it is mandatory.

As a next step, Pasadena is developing a green building development guide with graphics and sample templates to assist project applicants with understanding the LEED requirements applicable to the City. Also, Ms. Sterling has indicated that the City is considering requiring some LEED credits to be local prerequisites (i.e. no flexibility) pertaining to water conservation credits (because of California’s critical water delivery and availability issues) and transportation issues by requiring bicycle storage, changing rooms, and shower facilities. Another consideration for the City is possibly lowering their thresholds in their current Ordinance.
**Applicability to Alexandria:** This program began with a green building expert’s evaluation; their green ribbon committee provided important guidance to the City Council; and having quick results and thereby gaining recognition for its green building efforts.
3.6 Portland, Oregon

Program History and Purpose: In 1999, the Portland City Council adopted the Green Building Initiative to promote resource-efficient, healthy building practices in Portland. Portland’s Office of Sustainable Development (OSD) was created in September 2000 by merging the City of Portland Solid Waste & Recycling Division, previously part of the Bureau of Environmental Services, with the Energy Office, which housed the City’s energy and green building programs and staffed the Sustainable Development Commission.

The Office of Sustainable Development, under City Commissioner Dan Saltzman, was formed to provide leadership and support practical solutions to improve the environmental, social and economic health of Portland. OSD delivers policy and programs that integrate efforts related to energy efficiency, renewable resources, waste reduction and recycling, global warming, green building and sustainable food systems. OSD has offered technical assistance and outreach, and set policy from the program’s initiation. OSD is housed in a LEED-Gold certified historic warehouse from 1895.

In terms of OSD’s green building focus, Portland’s Green Building Program requires developers receiving financial assistance from Portland’s Development Commission (PDC) and direct Commission funded construction projects to meet USGBC LEED standards. USGBC LEED standards have been adapted to meet Portland’s regional environmental needs with requirements pertaining to energy conservation, stormwater management, materials and construction waste management, and measures to support automobile alternatives. OSD has collaborated with the PDC, the City’s urban renewal agency, on the City Green Building Policy and Affordable Housing

Applicability: Public and private & various types of buildings.

Standards Used: USGBC LEED standards plus local supplemental requirements.

Planning Instruments: Green building policy regulations.

City Review Process: City checks that USGBC’s approved plans for LEED certification.

Submission Requirements: Same as regular requirements; developer works with USGBC.

Incentives Used: Tax breaks, loans, grants.

Lessons Learned: Wide support; becoming easier to do as gain understanding and experience with LEED; positive public relations for City.

Next Steps for program: Expect new green building policy addressing carbon-footprint.

Source:
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Website: http://www.portlandonline.com/osd
Guidelines which apply to new construction and rehabilitation projects of residential, commercial, and mixed-use projects with PDC funding within the City of Portland.

**Planning Instruments/City Review Process/Submission Requirements:** The City of Portland Bureau of Development Services (BDS) which handles permitting, is currently collaborating with OSD. OSD’s plan is to have green building specialists in the planning bureau to promote and review sustainable projects. Currently the City does not do development reviews. Owners rely on their design team, or they can hire consultants for LEED projects. Per Resolution Number 36310 of April 27, 2005, when PDC provides financial assistance to projects, the PDC must enforce the applicable development standards. PDC funded projects have to attain LEED-Silver certification.

**Incentives Used:** Portland uses a number of educational and financial incentives to encourage green building. Portland established its ReThink educational training program for building, design, and construction professionals in 2003: a “Build It Green!” annual home tour; economic development initiatives; publications; and, more recently, a Green Building Hotline serving the tri-county area (the first piece of a regional Green Resource Development Center).

The City’s Green Building Policy established a Green Investment Fund to support the work of the G/Rated Building Program, which coordinates the expertise and resources of six city bureaus. The program sets goals and recommends strategies to leverage local expertise and develop cost-effective solutions. Among its educational tools are lists of technical resources, best practices, case studies, and technological profiles of innovative practices.

The City also utilizes voluntary and regulatory green building guidelines coupled with incentives to promote green building in the private sector; these incentives were developed in collaboration with citizens and business leaders. Tax breaks, loans, grants, and other incentives are used by the City. OSD has a five-year $2.5 million Green Investment Fund (GIF) which makes $500,000/year available to innovative green projects. Applicants go through a competitive grant process, and OSD reviews their funding applications. Industrial, residential, commercial, and mixed-use public and private organizations may apply. OSD also refers projects to the energy cash incentives offered by the Energy Trust of Oregon, and to Federal and State tax credit programs. PDC has loan and grant funding available for both governmental and non-profit projects and to homeowners.

**Outcomes:** Portland boasts 32 LEED certified buildings. OSD staff report that all of the many components of Portland’s green building program have experienced great success in greening Portland. Continued growth and staffing is expected. OSD will be phasing out the G-Rated Program due to confusion that it is a certification program. The tours and workshops and publications have been highly successful.

**Lessons Learned/Next Steps:** Since initiating its Green Building Program, Portland has learned some valuable lessons. Because of the success of their Green Building Program, OSD expects to develop in the near future a new city-wide green building policy addressing carbon-footprints.

Other important lessons they have learned include:

- High demand for green built facilities
- Market is very receptive
 Consumers drive the market
• High level of green education in Portland area
• Market constantly
• Must have collaboration of permitting bureau
• Educate and tie into Planning Department
• Carbon emissions are of critical concern
• Holistic viewpoint
• Have cooperative waste recycling and salvage centers in the area
• Walk your talk
• Green own municipal office and operations and be a model for others

As an example of the high demand referenced above, the new Green Building Hotline established as the first step in creating a regional Green Building Resource Center has experienced significant levels of inquiry.

At this time, OSD does not have a specific program in place for historic buildings. The current procedure is that historic building projects undergo Historic Design Reviews at the time of permitting. They are also referred to the State Historic Preservation Office (SHPO). OSD may explore this further in the future.

**Applicability to Alexandria:** Use of their own green building program and LEED standards for various types of development and projects; mix of incentives to achieve goals; adaptability; and local leadership and vision.
3.7 Scottsdale, Arizona

Program History and Purpose:
Located in the Sonoran Desert region, Scottsdale established Arizona’s first Green Building Program to encourage environmentally responsible building in 1998. Their program’s goals are to reduce the environmental impacts of building; achieve both short- and long-term energy, water, and natural resources savings; and encourage a healthier indoor environment. Also, the City sought to encourage more widespread thinking about sustainability issues. Mr. Anthony Floyd, Scottsdale’s Green Building Program Manager, reports that the Green Building Program developed as an outgrowth of the City’s culture regarding environmental issues. Scottsdale formed an Advisory Committee that examined other green building programs in the United States. In the end, the City decided to create their own tailor-made green building program. Scottsdale’s green building program is voluntary, and incentives are used to gain builder and developer participation.

Planning Instruments/City Review Process/Submission Requirements:
The City’s code was amended to allow for reinforcement of their green building requirements during the construction process. The development reviews for green projects are done in-house and are integrated into the regular Planning Department’s review process. Expedited plan review is offered; projects receive a green building permit and at the end of the project, a

Program History: 1998 as outgrowth of other environmental initiatives.
Applicability: Residential projects; City owned facilities.
Standards Used: Local green building program and standards.
Planning Instruments: Ordinance and expedited plan review.
City Review Process: City issues special green permits and Certificates of Occupancy; staff verify green building components.
Submission Requirements: Same as regular requirements.
Incentives: Priority plan review; job site signs, directory, certification, homeowner’s manual, promotions, public education, and website.
Lessons Learned: Comprehensive program breeds success; importance of national program and standards combined with local approach; ongoing education; and positive public relations for City.
Next Steps for program: Possibly convert residential program to LEED-Homes.

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green building Certificate of Occupancy. Scottsdale does not have separate or special submission requirements such as additional fees or needing an accredited professional on the design team for green building projects.

**Incentives Used:** Scottsdale uses a number of incentives during the development review and the construction processes. Specifically, the incentives used are:

- **Priority Plan Review** – all qualified green building projects receive fast track plan review service, on average receiving building permits in half the time that regular projects do.

- **Job Site Signs** – City green building construction job site signs are available to distinguish those projects that are part of the green building program. This helps to advertise the builder’s commitment to green building.

- **Directory of Participating Designers and Builders** – Participating architects, designers, and builders are identified in various promotional materials, which is on the City’s website and part of the green building information packets distributed at public events and mailings to the public when requested.

- **Green Building Certification through Inspections** – The City conducts green building inspections throughout the construction process to ensure the project is following the prescribed guidelines. This offers extra assurance to home buyers about the quality of the product. Green building certificates are awarded at the conclusion of projects.

- **Homeowner’s Manual** – A homeowner’s manual, explained in layman’s terms, serves as an educational tool by explaining the features and benefits of green building.

- **Promotional Package for Builders/Developers** – The City’s green building logo for ads, brochures, and abbreviated green building checklists are included in promotional packages. In addition, the City’s Green Building Program provides additional media coverage through press releases and articles in the local news media.

- **Educational Programs** – Monthly lecture series and seminars as well as an Annual Green Building Expo and Home Tour are among the outreach activities Scottsdale employs.

- **Website Resources** – Scottsdale’s Green Building website provides program criteria, builder and project profiles, upcoming events, and links to other environmental building resources.

As can be seen from the list above, Scottsdale employs incentives that combine municipal processes, public relations, education, and builder recognition to promote the program to the construction and home-buying communities.

**Outcomes:** Initially, the City’s own green building program.rating system targeted primarily residential development. The City has realized 35% participation in their residential program as well as increasing awareness and interest in green building by home buyers and by residents who are remodeling. In addition, they have been able to raise the bar on energy efficiency achieving approximately 15% greater efficiency on all buildings.

**Lessons Learned/Next Steps:** Since initiating its Green Building Program in 1998, Scottsdale has learned some valuable lessons that are guiding the review and further development of the program. Chief among those lessons are that integration into their existing development review process and as part of their code and planning work. This has proven to be a successful
approach as well as the importance of ongoing education of the public, officials, etc. This “hand and glove” regulation/education balance has been critical in tapping community support for the program and its successful ingraining in the local culture.

As a result of the City’s efforts to promote green building, on March 22, 2005, the Scottsdale City Council unanimously approved Resolution No. 6644 and became the first city in the United States to adopt a LEED Gold policy for new City buildings and rehabilitation. The Scottsdale Senior Center is the City’s first municipal green project and the first Senior Center green certified in Arizona. The City has also developed a commercial green building checklist which builds upon Scottsdale’s successful residential program and the City’s 2005 green building LEED policy.

Scottsdale learned that they needed to update their rating checklist and inspection checklist requirements in order to improve efficiency of their inspection process into one streamlined inspection process for green building projects. This is currently under development. The City may also eventually convert to LEED-Homes if it suits their needs and regional context.

In addition, Scottsdale learned that it is important to explore and evaluate national green building standards because they offer uniformity, national benchmarking, and are easier to buy into. However, national standards do not account for the uniqueness of each locale and region. National standards such as ASHRAE 189 and the National Association of Home Builders’ (NAHB) Green Home Building Guidelines can be very useful, but are not rating systems like LEED.

On the other hand, Scottsdale learned that a disadvantage of developing their own residential green building rating system is that it takes more resources to establish it and to maintain it. For example, Scottsdale’s rating checklist needs to be updated approximately every two years because it becomes dated as innovations and new technologies are developed and utilized.

**Applicability to Alexandria:** Use of their own green building program and LEED standards for various types of development and projects; mix of incentives to achieve goals; adaptability; and local leadership and vision.
Program History and Purpose: Mayor Greg Nickel’s leadership on environmental issues and strong citizen engagement has propelled Seattle to national and international prominence in this arena. Seattle’s Green Building Program formally began in 2000. A component of a larger public sustainability agenda, Seattle’s green building program has both adopted LEED as-is and supplemented it with additional criteria or mandating certain criteria. Therefore, the City is responsible for ensuring that the supplemental criteria are met while USGBC administers the normal LEED applications. Furthermore, City agencies work with the private sector to support green building. The city’s Sustainable Building Policy of 2000 requires that all new city-funded projects and renovations larger than 5,000 square feet of occupied space achieve LEED Silver certification. In addition, the City supports development of single-family residential, multifamily residential, commercial, industrial, and institutional projects.

Planning Instruments/City Review Process/Submission Requirements: Seattle has integrated their green building requirements with the Planning Department’s building and land development codes. The review process of green buildings is integrated seamlessly into the City’s regular plan review processes. The US Green Building Council verifies that the plans meet the LEED certification levels the City mandates.

Incentives: Their Sustainable Building Program supports public and private projects with a variety of:

- financial and code based incentive packages and referrals to utility conservation programs;
- technical assistance;
- education programs; and,
- recognition awards and publicity.

The City and its utility companies offer financial incentives tied to density bonuses depending on the type of construction and project. A significant example pertains to multi-family and commercial projects. On April 12, 2006, Mayor Nickels signed new downtown zoning legislation updating rules for the central office core and adjoining areas, including Denny Triangle and a portion of Belltown. Changes in the new regulations were made to provide greater heights and/or greater floor area for commercial and residential buildings. To gain greater height or density, projects must achieve a LEED Silver-certification rating or higher, as well as contribute to affordable housing and other public amenities. The zoning changes also offer greater transferable development rights for historic structures.

**Outcomes:** The City of Seattle leads the nation in local government ownership of LEED certified buildings as home to ten LEED certified buildings (5 Gold; 3 Silver; 2 Certified; one project is located outside City limits); 4 projects pending LEED certification, 3 under construction, 9 in design and 10 in planning.

- **LEED Projects** -- Home to 31 LEED Certified buildings, Seattle is second only to Portland (with 32) with the highest number of LEED-rated projects within city limits.
  - 31 LEED Certified building in Seattle representing 3 million square feet and $768 million capital investment
  - 134 LEED registered projects in Seattle, representing over 50 million square feet of planned development

*Statistics are based on data provided by the USGBC. Not all project entries include a real or estimated square footage*

**Lessons Learned/Next Steps:** Since initiating its Green Building Program, Seattle has learned some valuable lessons and is continuing to build on its widely recognized successes and serve as a model for LEED and sustainable development. In addition to the importance of integration with the City’s Planning Department, another key component has been working with stakeholders. Further examples of next steps include:

- **Model Program for Cities Nationwide** -- Cities and municipalities nationwide (such as Chicago, Albuquerque, New York, Boston, and Bellevue) call on Seattle’s City Green Building team for advice and resources to help set up similar Green Building Programs, codes, and policies to benefit their own communities.

- **The Playbook for Green Buildings and Neighborhoods: A Climate Toolkit** -- Seattle’s City Green Building team convened a partnership of 16 organizations to co-fund and develop a guide for cities that have signed the US Mayors Climate Protection Agreement (MCPA) and 2030 Challenge. The guide focuses on strategies to advance green buildings, neighborhoods, energy and infrastructure in support of MCPA climate protection targets, and will be released at the upcoming Mayors’ National Climate Protection Summit.
• **Sustainable Communities** -- Seattle is pioneering LEED for Neighborhood Development (ND) with 2 pilot projects, including Seattle’s burgeoning new live, work, play community called South Lake Union.

• **European Best Practice Adaptation** -- Passed by the City Council in January 2007, the Seattle Green Factor is a new program inspired by policy in place in Berlin, Germany. The intent is to increase the amount and quality of urban landscaping in new development in commercial zones while providing flexibility for developers and designers to efficiently use their properties. The program requires new development in neighborhood business districts to meet a landscaping target of 30% green coverage of development area through use of a menu of landscaping strategies including green roofs, vertical plantings. It is intended to be introduced to multifamily projects early in 2008.

**Applicability to Alexandria:** Use of their LEED standards for various types of development and projects; use of incentives to achieve goals; adaptability; and local leadership and vision.

### 4.0 Recommending LEED as the City of Alexandria’s Green Building Certification and Accreditation System

The various rating systems assessed as part of this white paper were evaluated for their potential for incorporation in the City of Alexandria’s planning process. The case studies from across the United States were prepared and presented on leading city green building programs to better inform the assessment. Specifically, the systems were assessed on the following criteria:

- Ease with which the rating system can be incorporated into existing programs and level of effort required from City employees to implement the program;
- Obstacles for applying the rating system to historic buildings;
- Incorporation of a holistic approach to green buildings; and
- Inclusion of multiple building types, including residential structures.

The ability of the various green building rating systems to meet these criteria is discussed below.

### 4.1 Ease of Incorporation and Level of Effort required for Implementation

LEED is a well established rating system which is regularly updated by USGBC. Incorporation of the rating system in the city’s planning process would be relatively simple. In addition, because the LEED rating system is administered by the USGBC, city personnel would not be required to verify compliance that buildings meet the standards set by LEED.

Similar to LEED, Green Globes can also be integrated into the city’s planning process relatively easily because it is maintained by a third party, the GBI. Although Green Globes was initially developed as a self-auditing tool, a third party verification is now available.
Incorporating EarthCraft and EnergyStar into the City’s planning process would also be relatively easy since these rating systems are also verified by a third party.

Standard 189P, on the other hand, is a building code and not a third party verification system. Incorporation of Standard 189P would be done by amending current city codes to reflect the requirement in Standard 189P. Compliance of the standard would be conducted in the same manner that existing city building code is verified and not by a third party.

Lastly, BREEAM and Green Star are rating systems that are used widely outside of the United States but are not widely recognized or resourced here in the United States. Accordingly to utilize these systems both city personnel and developers in the City of Alexandria would have to look outside the USA for support thereby incurring significant additional cost and disincentive to Green Building.

4.2 Application to Historic Buildings

As noted previously in this white paper, there are several issues to consider when applying green building rating systems to historic buildings, including the limitation in building materials and the potential difficulties in improving energy efficiency of existing historic buildings.

The majority of the rating systems reviewed in this white paper encourage the use of renewable and/or recycled materials as well as improved energy efficiency. In fact, a certain level of energy efficiency is a pre-requisite for many of the LEED standards.

For material types, the rating systems included in this analysis do give credit for the use of materials which are made from recycled or reused materials and rapidly renewable material.

With the growing trend toward green buildings, manufacturers of building material are developing materials which are made from reclaimed and recyclable materials, including materials for historic buildings, such as historical bricks.

For energy efficiency, all of the rating systems encourage improved energy efficiency and most require a certain level of energy efficiency to be met to earn certification. Since there are no prerequisites in the Green Globes rating system, there is no minimum energy efficiency required, however, it may be difficult to achieve the required level of credits to achieve certification without energy efficiency improvements.

USGBC recognizes that applying LEED standards to historic buildings provide challenges and have developed workshops to assist designers to apply LEED concepts to historic projects.

4.3 Holistic Approach

Of the rating systems evaluated, EnergyStar is the only system that does not incorporate a holistic approach to green building design since it focuses on energy use.

Standard 189P incorporates many of aspects of green building design. However, it is not as holistic as the other systems described in this paper because it does not include standards for site selection.

LEED, GreenGlobes, Earth Craft, Green Star and BREEAM all incorporate a holistic approach to green building design. The green building design criteria covered in each rating system are listed in Table 1.
4.4 Inclusion of Multiple Building Types

The LEED rating system includes many building types, including homes. USGBC has also developed a LEED standard for existing buildings.

Green Globes includes various building types as well and has worked with NAHB (National Association of Home Builders) to develop guidelines for home builders for building green homes. Green Globes is also developing standards for existing buildings.

However, the EarthCraft House rating system is designed only for homes while Standard 189P has been developed for commercial buildings and does not include residential building.

The EnergyStar program includes homes as well as commercial buildings.

4.5 LEED is the preferred system at this time

Overall, the two systems which appear to meet most of the criteria set for the city is LEED and Green Globes. Pre-existing rating systems such as these, that are managed by a third party, will be easier to incorporate into the city planning documents.

Many comparisons have been made between LEED and Green Globes. Both rating systems include many of the same green building criteria and are similar in content. However, one of the areas in which the two systems differ historically is in the certification system. Green Globes uses an on-line questionnaire designed to be used by any member of the design team who has general knowledge of the building where as LEED was originally a paper based certification and encourages the use of a LEED Accredited Professional. However, LEED now provides an on-line version.

Another area where the two rating systems differ is the cost of certification. Both systems have a registration fee in the $500 range. LEED certification can cost more than $20,000 for non-USGBC members. Green Globes certification costs around $5,000.

Both systems have been approved by the American National Standards Institute (ANSI) as an accredited standards developer for green buildings.

LEED has been used widely throughout the US and has been adopted by many federal programs as well as cities and towns. The City of Alexandria has already adopted LEED for the Green Building certification system for its municipal buildings and several staff members are already LEED accredited or in the process of achieving LEED accreditation. The Metropolitan Washington Council of Governments has recommended that LEED be adopted as the preferred building rating system for public and private commercial buildings in the Washington Metropolitan region. A summary of LEED and the resources currently available through the US Green Building Council for its implementation is summarized at Appendix 1 of this white paper.
5.0 Lessons Learned

The lessons learned from the research, analysis and preparation of this White Paper are summarized as follows:

Lesson 1: The City’s major growth through to 2030 can create liabilities or assets

Along with the other municipalities of the Washington metropolitan region, the City of Alexandria expects to experience a major phase of building and development in the period to 2030. The City projects that its population will increase by 35,232 residents (a 26% increase on the City’s 2005 population) and its employment base by another 35,755 jobs (a 34% increase on the City’s 2005 employment figure). In the event that all this development follows the unsustainable model that has characterized much of the conventional US urban development to date, then the City will face major costs in necessary services and infrastructure provision, city administration and to its quality of life. Sustainable development which applies green building practice can reduce or eliminate the negative impact of buildings on the environment while promoting enhanced building performance and occupant health—thereby creating a civic asset rather than an on-going liability.

Lesson 2: Regulation is but part of an effective Sustainable Development Strategy

Regulation, like all forms of enforceable human behavioral modification, is the city administration instrument of last and not first resort. The City of Alexandria Department of Zoning and Planning has control over a fraction of all development and building that will occur in the City through to 2030. Even if its regulatory reach were more comprehensive, it lacks the resources to discharge an enlarged mandate. The City Code provides the Department with discretionary permitting of certain forms of building and development through controls over density, height and to a lesser extent use. Building approvals are issued subject to The Uniform Statewide Building Code of Virginia—this program is not the responsibility of the Department of Zoning and Planning. The City could consider joining with other local governments in the State of Virginia in seeking to amend the Statewide Building Code to incorporate green building provisions.

While sustainable development is increasingly supported by the development and building industry, it is clear from the best case study findings presented in this white paper that effective education, and incentives, where necessary and cost-effective, are potent adjuncts to the regulatory regime. The regulatory solution on its own, is likely to work against the City at this time—more of the “carrot” and less of the “stick” may be needed to achieve increased levels of green building in Alexandria. Clearly the Department’s proposed green building policy response to work in partnership with the community and the development industry and through a third party Green Building project certification and accreditation system is critical to success of the City’s sustainable development strategy.
Lesson 3:
A Green Building partnership between the Community, City, and the Development Industry is the most cost-effective solution

In April, 2006 the U.S. National Association of Home Builders reported that green building is near a "tipping point." The green construction industry segment will climb from 2 percent of all residential starts in 2005, to between 5 percent and 10 percent in 2010—driven by higher energy costs and a growing public concern about human impact on the environment. An interesting portent of what will further shape future consumer demand was revealed in an April, 2007 Washington Post report, “For many children and young adults, global warming is the atomic bomb of today. Fears of an environmental crisis are defining their generation in ways that the Depression, World War II, Vietnam and the Cold War’s lingering "War Games" etched souls in the 20th century.”

The issue of global warming and climate change is moving sustainable development practices from the radical fringe, to the practical mainstream. A major shift in the paradigm of designing our urban settlements from triumphing over nature, to one of turning nature to our advantage in land use and real estate asset creation is taking hold. Increased upfront capital cost has been cited as the reason not to embrace green building. However in its July 2007 report, Cost of Green Building Revisited – Re-examining the Feasibility of and Cost Impact of Sustainable Design in the Light of Increased Market Adoption, international quantity surveying firm, Davis Langdon, have concluded that, “there is no significant difference in average costs for green buildings as to compared to non-green buildings.” At the CoreNet Global Real Estate Summit held in October, 2007 in Atlanta, a recent joint JLL/CoreNet study and survey of development industry leaders on Corporate Real Estate Perceptions and Trends in Sustainability found:

- A strong majority (79%) view sustainability as very important today or within the next two years;
- A growing proportion (77%) are willing to pay a premium for sustainability; and,
- Others (22%) are willing to pay the same.

Although, clearly the capital cost of different levels of LEED certification remains an issue to be worked through with the development industry and the community (we will address this in Lesson 4 below), there is a growing recognition that green building makes financial sense.

For commercial buildings the “sustainability dividend” lies in enhanced financial performance of real estate asset/portfolios that arises from the application of environmental science to:

(i) increase the percentage of the tenant’s total occupancy cost that is paid to the landlord as net rent; and,

(ii) groom existing assets; conceptualize, design and deliver new assets; which cost less to operate thereby achieving comparatively lower capitalization rates.

By managing down the proportion of the tenant’s total occupancy cost consumed by building outgoings and consequently managing up the remaining balance that is paid to the building owner as net rent.

With the rapid escalation in the cost of energy (including possible new carbon taxes), water, waste removal and all other elements of building operations including insurance, those real estate assets that continue to follow the old maxim, “that it matters not what the outgoings cost
as they are fully recoverable from the tenant,” will put their capacity to maintain and grow their net rental incomes at serious risk, as more and more of the tenant’s threshold total occupancy cost is eaten up by outgoings.

As the net rental income stream is put at increasingly greater risk upward pressure is placed on the asset’s capitalization rate. Its capital value as a consequence, declines, dragging down its value and the portfolio of which it forms a part.

Development industry leaders now know that the sustainability dividend is real and they have to secure it to give their real estate portfolio the competitive advantage and continuing highest quality investment grade. What may have started as mere public relations “green wash” is evolving very quickly into the principles of fundamental investment analysis and prudent asset design and management.

Environmental science will be increasingly used by socially responsible investors, developers and tenants to determine which real estate assets can deliver a sustainability dividend.

In the residential market, the sub-prime mortgage meltdown has proven yet again, that the whole of life is a cash flow and that the more of your limited family income is eaten up by other expenses the less remains to cover the mortgage. Sustainable development therefore has a real financial return where it reduces the operational cost of the real estate asset regardless of whether it is tenanted or owner-occupied.

The Sustainability Dividend is real and the faster it evolves through the application of Environmental Science from mere marketing PR “green wash” into real operational cost savings, the faster the real estate market will be able to capitalize on the demographic fundamentals that make the performance of US real estate market even stronger.

For this reason the City of Alexandria has the real option of entering into a three way sustainable development partnership with its citizens and the building and development industry from which all will benefit. In this manner the City’s scarce staff resources can be focused on education and applied research to better align the LEED codes to local circumstances rather than being consumed by increased regulation and enforcement.

**Lesson4:**

**The Development Thresholds & Level of LEED Certification should be set following consultation**

The City of Alexandria is already leading by example and has set LEED Silver-certification as the requirement for its new municipal building construction. The Alexandria Police Headquarters Building goes one level higher to LEED Gold. The Development industry cannot therefore accuse the City of setting higher standards for private development than those that it has adopted for civic real estate assets.

The Metropolitan Washington Council of Governments in their interim report dated 10 July, 2007 have recommended that its constituent governments adopt LEED Certified, as the standard for commercial and high-rise residential development, and that they develop green building programs for single family and small scale multi-family residential. The U.S. Green Building Council reports that additional construction costs exceed conventional building cost by 6% for LEED (Platinum); 2.2% for LEED (Gold); 1.9% for LEED (Silver); and, 0.66% LEED (Certified).
The problem of setting a higher standard of LEED certification in the City of Alexandria than that being applied by other local governments in metropolitan Washington is potentially one of unnecessary controversy and needless resistance to the widespread adoption of green building practice.

By seeking to develop its own green building program for single family and small scale multifamily residential the City would need to devote significant resources to its formulation or adoption from another jurisdiction, rather than using the significant research, education and third party certification resources provided through LEED by the U.S. Green Building Council.

The case studies indicate no consistent threshold size for development projects that are required to achieve LEED certification. It varies according to the special circumstances and preferences of each local government. For the City of Alexandria, the best result is one where the greatest percentage of new development (including renovation) constitutes green building. Consensus rather than conflict is likely to be the most direct route to this desired outcome.

Accordingly, the most cost-effective public policy for the City with respect to setting the appropriate LEED certification levels and development thresholds for various types of development is to do so through consultation with the Community and the development industry. This white paper establishes the strong foundation for such informed outreach, consultation, policy development and ultimate implementation.

Lesson5: Incentives need to be funded by those who benefit and be aligned with the capacity to pay

Several of the case studies presented in this Green Paper use incentives to encourage green building. These incentives take one of three forms:

- Development yield incentives — bonus FAR and/or building height;
- Processing time incentives — fast tracking or expedited processing; and,
- Financial Incentives — processing fee reduction/waiver; cash grants and rebates; development agreements including city contribution or capital works programs; and, tax credits/rebates.

Of particular interest is the City of Pasadena’s City’s Water and Power Department incentive program which is calibrated to the level of LEED certification achieved. Appendix 2 sets out the U.S. Green Building Council’s summary of State and Local Government incentives in North America. There is no size that fits all cities but it is considered that City of Alexandria’s incentives should be no more generous than circumstances deem absolutely necessary. If the City wishes to provide incentives they would best be calculated having regard to the present value of savings the city may make in terms of infrastructure or other capital expenditures and consequent recurrent expenditure that would otherwise be incurred.

The incentives, wherever possible, should be funded by those levels of government and organizations that receive the benefits of green building. As a case in point, the City of Alexandria may seek through the Metropolitan Washington Council of Governments and/or the U.S. Conference of Mayors Climate Protection initiative to encourage the US Congress to legislate accelerated depreciation allowances for certified green buildings.
Lesson 6: Historic Building and Precincts are not inconsistent with LEED

The evidence from the City of Pasadena is that because of LEED’s flexibility the City has not needed to make special green building accommodations for historic buildings. While each of the case studies presented in this white paper hold something of value to the City of Alexandria in developing its own green building program, it is the City of Pasadena that Alexandria could well use as its policy formulation foundation.

Lesson 7: Urban Design, Green Building and Civic Policy priorities may need balancing

In its green building policy development and implementation the City of Alexandria will need to balance matters of urban design, economic development, civic policy and green building. One example given by City officials in the development of this white paper was that of local grocery stores that are of marginal economic viability but essential for residential neighborhood service and livability – any additional costs associated with green building entitlement or construction may see a conflict between city policy priorities which will need to be addressed on a case by case basis.

Important matters of green walls, tree planting, historic precincts are all issues of urban design and character that the City of Alexandria will wish to incorporate into its green building and will require tailoring of development policy and codes.

Lesson 8: Green Building Funds, Levies and Bonds may be necessary

To fund the green building educational and any incentives program, the City may have to draw on the best practice case study examples in putting in place a Green Building Fund and a development levy (similar to that charged by Arlington County, VA) Care needs to be taken not to delay or significantly increase the development entitlement process to the extent that the City’s green building program itself becomes a disincentive to green building. The findings of the PriceWaterhouseCoopers’s 2005 study prepared for the American Institute of Architects entitled, The Economic Impact of Accelerating Permit Processes on Local Development and Government Revenues, are particularly relevant in this regard.

Finally, it is noted that there are three vital components in a green building program which determine the on-going value created by sustainable development:

- Development location (determined through the zoning plan);
- Development design and construction (determined through the zoning plan, variations and building approval mechanisms); and,
- On-going maintenance (largely the province of the building occupier or owner).

As the City of Alexandria will be reliant in large measure on third party certification of green building the use of performance bonds may be the most cost-effective method of ensuring that what is approved is in fact constructed as a green building. Here again the best practice case studies included in this white paper provide a range of options for the City of Alexandria.
In Essence

This white paper has concluded that:

- The formulation and adoption of a green building policy by the City of Alexandria using LEED as a third party certification system can be of significant value given the projected population and job growth the City is likely to experience in the period to 2030;

- The City of Pasadena provides a very useful model on which to found and tailor the City of Alexandria’s green building policy given its particular civic, community and development industry needs, use of the vehicles of consultation and partnership, as opposed to a purely regulatory approach;

- Effective Education and Outreach will be fundamental to the success of the green building policy;

- The green building policy and instruments should be calibrated to meet the special needs and requirements of the City of Alexandria and other levels of government should be called upon to amend where required the State building code and Federal tax laws to encourage green as opposed to conventional building.

6.0 The Next Steps—a Cost Effective way forward for the City of Alexandria’s Department of Planning and Zoning in developing its Green Building Program

It is recommended that the foundation and understanding of the issues and options set out in this white paper be the starting point for internal review, value adding, and the determination of a policy position by the City of Alexandria. An internal policy workshop would be a vital first step. In developing that policy position green building champions should be identified and engaged to tap their intellectual capital and lessons learned from their green building projects.

Attention then needs to be focused on developing the partnership, infrastructure, procedures and support material necessary for the Green Building policy formulation and program implementation. Outreach, feedback and analysis need to be effected and any required additional staff recruited, regulations and procedures amended, and educational material published in order to achieve cost-effective program launch, on-going monitoring and review.

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http://usgbc.org/LEED/Project/RegisteredProjectList.aspx
Appendix 1
LEED Certification and Resources

The Leadership in Energy and Environmental Design (LEED) Green Building Rating System™ encourages and accelerates global adoption of sustainable green building and development practices through the creation and implementation of universally understood and accepted tools and performance criteria.
LEED is the nationally accepted benchmark for the design, construction and operation of high performance green buildings. LEED gives building owners and operators the tools they need to have an immediate and measurable impact on their buildings’ performance. LEED promotes a whole-building approach to sustainability by recognizing performance in five key areas of human and environmental health: sustainable site development, water savings, energy efficiency, materials selection and indoor environmental quality.

LEED certification provides independent, third-party verification that a building project meets the highest green building and performance measures. All certified projects receive a LEED plaque, which is the nationally recognized symbol demonstrating that a building is environmentally responsible, profitable and a healthy place to live and work.

Find all the resources you need to help you achieve LEED certification, including reference guides for each rating system, templates for submitting projects’ documentation, other reference documents, and the tools you need to keep your projects’ status up-to-date at: http://www.usgbc.org/DisplayPage.aspx?CMSPageID=75

Source: http://www.usgbc.org
Appendix 2

This document summarizes efforts on the state and local level to build incentive-based programs for the development of green buildings, with a focus on USGBC’s LEED Rating System. Government incentives are categorized as either emanating from the state level or the local level.

Updates, contact:
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See www.usgbc.org – Resources – Government for the most current list.

COUNTIES, CITIES & TOWNS

ACTON, MA

density bonus
April 5, 2004: A new zoning by-law (section 5.5B.2.2.d) unanimously adopted at the Annual Town Meeting gives a density bonus for buildings achieving LEED certification.

ARLINGTON COUNTY, VA

density bonus
expedited permitting

Arlington County’s Green Building Incentive Program, adopted in 1999 and expanded in 2003, allows commercial projects and private developments earning LEED Silver certification to develop sites at a higher density than conventional projects. All site plan applications for commercial projects are required to include a LEED Scorecard and have a LEED Accredited Professional on the project team regardless of whether or not the project intends to seek LEED certification. All projects must contribute to a green building fund for county-wide education and outreach activities. The contribution is refunded if projects earn LEED certification. Arlington sponsors a voluntary green home program that encourages builders of new single-family homes to incorporate energy efficient and other green building components in their projects. The County offers "front-of-the-line" plan review, site signs, and publicity to program participants who achieve a given number of points as outlined by Arlington's Green Home Choice program.

BABYLON, NY

fee reduction/ waiver

On November 29, 2006, the Town of Babylon passed a resolution adopting a local law that requires LEED certification for any new construction of commercial buildings, office buildings, industrial buildings, multiple residence, or senior citizen multiple residence over 4,000 square
feet. If certification is achieved, the Town will refund the certification fees paid to USGBC by the developer.

**BALTIMORE COUNTY, MD**

*tax break*

On June 5, 2006, the County Council passed bill # 85-06 that gives a county property tax credit to any commercial building that achieves LEED-NC Silver certification. The duration of the tax credit is for ten consecutive years.

**BAR HARBOR, ME**

*density bonus*

On June 13, 2006, Bar Harbor amended its municipal codes to award a density bonus of an additional market-rate dwelling unit for construction projects in which all dwelling units meet LEED standards. This bonus applies to projects within a Planned Unit Development and compliance is determined by either application or by affidavit for adherence during construction.

**CALGARY, AB**

*fee reduction/waiver*

The City Council passed a Sustainable Building Policy (#CE001) on September 13, 2004 that requires new or significant renovations over 500m2 to achieve LEED Silver certification or higher. In the spring of 2007, the City Council passed the Calgary Building Permit Bylaw (64M94 page 17) allowing for a fee reduction for all private projects pursuing LEED or Build Green certification.

**CHATHAM COUNTY, GA**

*tax break*

In May, 2006, the Board of Commissioners of Chatham County passed an ordinance amending Chapter 7 of the county code that gives full property state and county tax abatement for commercial buildings achieving LEED Gold certification for the first five years, then tapering off by 20% each year until the tenth year. Qualifying projects are new or expanding businesses in an enterprise zone that increase employment opportunities. (See pages 79-85)

**CINCINNATI, OH**

*tax break*

On May 9, 2007, the City of Cincinnati amended legislation that established and defined The City of Cincinnati Community Reinvestment Area, adding an automatic 100% property tax exemption for developments that meet a minimum of LEED Certified for newly constructed or rehabilitated commercial or residential buildings. For buildings that meet LEED Certified, Silver and Gold, the maximum amount of abatement per dwelling unit is $500,000 over 15 years for new construction or over 10 years for renovation/remodel. There is no maximum for LEED Platinum. Previous legislation - Ordinance #274-2006 and Ordinance #342-2002 – offered the tax exemption at a maximum of 10 years and capped the maximum tax abatement amount lower than that of 2007. The latest 2007 legislation supersedes both the older 2006 and 2002 ordinances. On September 20, 2006, the City of Cincinnati passed an ordinance requiring new
municipal buildings to be LEED certified. Renovated municipal buildings should incorporate LEED principles during construction.

CRANFORD, NJ
incentive by request
On November 15, 2005 the Township of Cranford adopted Ordinance No. 2005-46 requiring all township-funded facilities projects and township-owned facilities to meet LEED Silver certification. The Township also adopted LEED-EB for its existing facilities. The township also has an incentive program whereby redevelopers may request an incentive, such as a density bonus, for achieving LEED certification.

GAINESVILLE, FL
fast-track permitting
fee reduction/ waiver
The city passed Ordinance #1835 (Chapter 6, Article I.5) requiring government county buildings be LEED certified. Additionally, the county is providing a fast-track building permit incentive and a 50% reduction in the cost of building permit fees for private contractors who use LEED.

HONOLULU, HI
tax break
In February, 2006, the City and County of Honolulu passed Ordinance #06-06 requiring new city facilities over 5,000 square feet to be LEED Silver beginning in FY2008. A 2004 ordinance provides an exemption from real property taxes on the building improvements for a period of one year on all new commercial, resort, hotel and industrial construction that achieves LEED Certification.

HOWARD COUNTY, MD
expedited permitting
tax credit
On July 30, 2007, Howard County passed Bill #47-2008, requiring all new county projects (new construction, major renovation and core & shell) to achieve LEED Silver. Private construction greater than 50,000 square feet is required to achieve LEED Certified. The bill also includes expedited permitting for projects seeking LEED Gold or Platinum. On the same day, as part of the county’s green building policy package, Bill #49-2007 established a five-year property tax credit for projects that achieve LEED-NC and LEED-CS. The credit increases depending on the level of certification: 25% for LEED Silver, 50% for LEED Gold and 75% for LEED Platinum. County tax credits for buildings certified under LEED for Existing Buildings extend for three years: 10% for LEED Silver, 25% for LEED Gold and 50% for LEED Platinum. These tax credits will be available for tax years beginning after June 30, 2008.

ISSAQUAH, WA
expedited permitting
The City of Issaquah passed Resolution #2004-11 in December, 2004, adopting a sustainable building and infrastructure policy. Developers intending to use LEED may receive free
professional consultation and projects achieving LEED certification are placed at the head of the building permit review line.

**KING COUNTY, WA**

*grant*

King County Council established a **Green Building Grants Program** that offers from $15,000 to $25,000 in grant funding to building owners who meet a minimum of LEED Silver for new construction or major renovation in the county, but outside the City of Seattle.

**LOS ANGELES, CA**

*expedited permitting*

*grant*

In July, 2007, Mayor Villaraigosa announced the City’s new private sector green initiative that, among certain large commercial project requirements, will offer expedited permitting to all projects meeting or exceeding LEED Silver. On March 14, 2007, the Los Angeles Department of Water and Power Board of Commissioners, who are appointed by the Mayor and approved by the City Council, approved a policy to expedite water and electrical connections for buildings that meet LEED Silver. LADWP has also adopted a policy to require that its construction projects meet LEED Silver. In addition, builders and developers can take advantage of the **LADWP Green Building Incentive** that offers up to $250,000 in financial incentives to assist a building in becoming more green and meeting LEED standards.

**MONROE COUNTY, NY**

*tax credit*

On June 14, 2007, Monroe County Executive Maggie Brooks launched an **initiative** that requires adherence to LEED standards for new county buildings and major renovations of greater than 5,000 gsf. The initiative also directs the County of Monroe Industrial Development Agency to extend tax abatements from 10 to 14 years and adopt any further green building incentives to encourage the private sector to implement LEED.

**MIAMI LAKES, FL**

*expedited permitting*

*fee reduction/ waiver*

On July 10, 2007, the Miami Lakes Town Council adopted **Ordinance #07-92**, establishing a Green Building Program that requires all future buildings built by the town to meet at least 50 percent of LEED requirements. The program also allows for expedited permitting and possible fee reductions or rebates for private developers who build to the Green Building Program’s standard.

**NASHVILLE, TN**

*density bonus*

On Feb. 22, 2007, the Nashville Planning Commission approved a density bonus for applying LEED to construction projects in certain neighborhood districts. In the downtown area, development in the Central Business District is eligible to increase the Floor Area Ratio (FAR) cap from 15 to 17 if the project achieves LEED Silver. Projects in this district benefit from a FAR of 19 if the project achieves LEED Gold. In the SoBro neighborhoods, developments are eligible
to increase the FAR cap from 5 to 7 if the project achieves LEED Silver. Projects in these neighborhoods benefit from a FAR cap of 9 if LEED Gold is achieved. Read the report.

OAKLAND, CA
free consultation/
promotional services
Oakland’s 2005 Ordinance also promotes the use of green building strategies in private sector development by offering free technical assistance, green building guidelines and public promotion for qualified projects.

PASADENA, CA
grant
free technical assistance
Developers who exceed the minimum certification will qualify for a rebate from Pasadena Water and Power. The PWP High-Performance Building Program matches one month’s electricity savings for each percent efficiency better than code that the building performs (capped at $100,000). Additionally, developers who include affordable housing will earn a construction tax rebate of $1000 per unit. PWP’s Pasadena LEED Certification Program offers $15,000 grants for applicants who achieve LEED Certified ($20,000 for Silver, $25,000 for Gold and $30,000 for Platinum). $1000 per unit. PWP’s Pasadena LEED Certification Program offers $15,000 grants for applicants who achieve LEED Certified ($20,000 for Silver, $25,000 for Gold and $30,000 for Platinum).

PORTSMOUTH, NH
density bonus
Through an update in its zoning ordinance on April 4, 2007, the City Council of Portsmouth adopted a density bonus (see page 90) for private projects that use LEED. In Central Business district A, projects benefit from a 0.5 increase in Floor Area Ratio that meet appropriate open space requirements and that also build to a minimum of LEED Certified.

SAN DIEGO, CA
expedited permitting
free technical assistance
In addition to its public sector adoptions, in 2002 San Diego developed the Sustainable Building Expedite Program that uses LEED criteria and provides significant plan review and construction incentives. Private sector buildings registering for LEED certification may be eligible to receive technical green building training, support, and education. Commercial projects achieving LEED Silver certification will benefit from expedited discretionary processes.

SAN FRANCISCO, CA
expedited permitting
On September 28, 2006, the Director of the San Francisco Planning Department issued Director’s Bulletin 2006-02 giving priority permit review to all new and renovated buildings that achieve LEED Gold certification.
SANTA MONICA, CA  
grant 
expedited permitting  
In April 2004, the city launched the Santa Monica Green Building LEED Grant Program that provides a financial incentive for private developers who achieve LEED certification. In August 2005, the city passed an ordinance allowing LEED registered projects to receive expedited permitting. This includes all LEED for New Construction, Homes, Core and Shell. See Santa Monica’s Green Building Program website for a comprehensive overview of the City’s green building initiatives.

SEATTLE, WA  
grant 
density bonus  
As of 2002, the city of Seattle encourages the private sector to incorporate LEED design standards into new and existing buildings by providing grants for qualifying projects. On April 12, 2006, Mayor Nickels signed zoning legislation that gives a height or density bonus to commercial or residential projects that achieve at least LEED Silver certification and contribute to affordable housing.

SAN ANTONIO, TX  
fee reduction/waiver  
On June 15, 2006, the San Antonio City Council adopted Ordinance #2006-06-15-0722 that approves Phase II of the City’s Incentive Scorecard System and authorizes administrative waiver or reduction of certain development fees for projects reaching specified scores from the scorecard. Points are awarded for projects achieving LEED-NC or LEED for Homes certification.

SARASOTA COUNTY, FL  
fee reduction  
expedited permitting  
fast-track permitting  
On March 18, 2005 the county passed a resolution mandating that all government county buildings be LEED certified. Additionally, the county is providing a fast-track building permit incentive and a 50% reduction in the cost of building permit fees for private contractors who use LEED. On August 22, 2006, the county approved a Green Development Incentive Resolution (#2006-174) that provides fast-track permitting for residential and commercial green developments. Incentives apply to projects pursuing LEED for Neighborhood Developments (ND) or FGBG Green Development Standards.

SUNNYVALE, CA  
density bonus  
On January 26, 2004, the City of Sunnyvale adopted Ordinance #2002- 0076, updating the city’s building codes in areas zoned for industrial use to allow a density bonus of 5% FAR for buildings that achieve a minimum of LEED Certified. The municipal code improvement can be found under Title 19.32.075 of the Sunnyvale Municipal Code.
WASHINGTON, DC
grant
expedited permitting
Bill #B16-0515 also called on the mayor to establish an incentive program for private residential and commercial buildings. Incentives will include an expedited permit review and may also include grants. The mayor will also establish a Green Building Fund for technical assistance and monitoring of green buildings, education, and incentive funding for private buildings.

WEST HOLLYWOOD, CA
free technical assistance
On July 16, 2007, the City Council of West Hollywood passed the Green Building Requirements and Incentives for Private Development with an ordinance requiring residential and commercial projects to meet minimum energy conservation and renewable energy requirements. The Ordinance also calls for the establishment of a Green Buildings Resource Center at West Hollywood City Hall.

STATES

HAWAII
expedited permitting
The Hawaii state legislature amended its provisions to Hawaiian counties with HRS 46 19.6, requiring priority processing for all construction or development permits for projects that achieve LEED Silver or equivalent.

MARYLAND
tax credit
In October 2001, Maryland’s governor issued an Executive Order calling for all capital projects greater than 5,000 square feet to earn LEED certification. In April 2005, the Maryland House and Senate passed legislation requiring that a green building standard, such as LEED (Silver), be used for state capital projects. The state also approved a green building tax credit for commercial developers.

MINNESOTA
free technical assistance
On May 25, 2007, Governor Pawlenty signed into law the Next Generation Energy Act of 2007 setting a roadmap towards a smarter energy future and requiring utilities provide technical assistance for commercial or residential projects that incorporate green building principles in their construction. By December 31, 2010, the Act established a goal of 100 commercial buildings achieving LEED certification, or equivalent, by December 31, 2010.

NEW YORK
tax credit
low interest loans
In June 2001, New York Governor Pataki issued Executive Order #111 encouraging state projects to seek LEED Certification. The New York State Energy Research and Development Authority will be offering an incentive for design teams of any New York State building that achieves a LEED rating. NYSERDA’s New Construction Program offers a 10% increase on incentives for energy efficiency measures that reduce the use of electricity. NYSERDA provides low interest loans (4% below market rate) for energy efficiency measures and building materials that meet LEED or other generally accepted green building standards. The New York State Green Building Tax Credit Program provides a tax incentive to commercial developments incorporating specific green strategies informed by LEED.

OREGON

tax credit
Oregon’s LEED Business Energy Tax Credit (BETC), administered by the state Office of Energy, is tied to the level of LEED certification achieved. LEED for New Construction, Core and Shell, or Commercial Interiors projects achieving a minimum Silver certification will be eligible. Projects must also meet certain technical requirements.

PENNSYLVANIA

grants
Four state funds including the $20 million Sustainable Energy Fund provide grants, loans and "near-equity" investments in energy efficiency and renewable energy projects in Pennsylvania. In July 2005, the Pennsylvania State legislature passed House Bill 628, amending the Public School Code to provide a financial incentive to public school districts that achieve LEED Silver certification

Source: [http://www.usgbc.org](http://www.usgbc.org)
Appendix 3