



Norfolk Southern Corporation
Government Relations
One Constitution Ave NE #300
Washington, DC 20002

March 20, 2015

The Honorable William D. Euille:
Mayor, City of Alexandria
City Hall
301 King Street
Alexandria, VA 22314

In the time since your June 28, 2013 meeting with executive management of Norfolk Southern Railway Company (NSR) in Norfolk, we have enhanced our communications with the City. The staffs at Fire and Hazmat Response, and Dept of Transportation and Environmental Services have been responsive partners in safety, compliance and preparedness.

As you requested, NSR conducted an extensive public education/"meet the expert" open house on June 17, 2014. Residents from adjacent neighborhoods and civic representatives attending our open house meeting have communicated residential quality suggestions to us at AlexandriaTBT@nscorp.com

As we have shared in previous meetings, the demand for rail-to-truck transfer of bulk commodities dictates the activity levels in our Thoroughbred Bulk Transfer ("TBT") facility network, including the facility at Van Dorn Street location. NSR plans to invest in track infrastructure within the Van Dorn Street TBT facility to increase the efficiency of operations by increasing our rail car handling efficiency.

Specifically, we will reconfigure track layout and install stationary product transfer equipment, including spill containment for additional liquid product transfer areas. In addition, a truck loading station, commonly referred to as a truck rack, will be covered and enclosed on two sides, reducing the visual impact.

The result will be to shift commodity transfer activities to the western end of the TBT, about a quarter of a mile further away from the Cameron Station residential area. The improvements also present an opportunity for NSR to reduce the amount of switching and the number of weekly train delivery events at the Alexandria TBT.

As a result, the improvements will benefit residents who live near the facility by reducing rail car switching and consolidating truck-loading operations in a single location. These benefits are expected to address several of the quality issues you and your staff have pursued with NSR.

We remain available to assist you and your staff, and if you have questions, please do not hesitate to contact us.

Sincerely,

A handwritten signature in cursive script, appearing to read "C.S. Muir".

C.S. Muir
AVP State Relations
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Cc: Mark B. Jinks – Acting City Manager
Emily Baker – Acting Deputy City Manager
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