

City of Alexandria, Virginia

MEMORANDUM

DATE: APRIL 6, 2006

TO: THE HONORABLE MAYOR AND MEMBERS OF CITY COUNCIL

FROM: JAMES K. HARTMANN, CITY MANAGER

SUBJECT: BUDGET MEMO #78: ECONOMIC DEVELOPMENT DIRECTOR
COMPENSATION COSTS

In response to Councilman Krupicka's questions, the following information is provided.

1. If the City were to fund an economic development director position, the position would likely be graded at the senior department head level and have a salary range of approximately between \$82,353 and \$136,267 at a grade 31 level. Retirement, health, FICA and other similar benefit costs would add about 27% to these numbers. As a result, the total cost of this position would range between \$107,581 and \$169,468.
2. Arlington County's economic development officer is a senior department head level position. Arlington uses pay-banding so the range of the position is wide (\$88,000 to \$146,000 per year). Their current director is paid \$130,000 per year. Added benefits costs would be similar to the City's and create a total cost of around \$165,000 per year.